Advanced Battery Technology for Electric Two-Wheelers in the People’s Republic of China

Energy Systems Division
About Argonne National Laboratory
Argonne is a U.S. Department of Energy laboratory managed by UChicago Argonne, LLC under contract DE-AC02-06CH11357. The Laboratory's main facility is outside Chicago, at 9700 South Cass Avenue, Argonne, Illinois 60439. For information about Argonne and its pioneering science and technology programs, see www.anl.gov.

Availability of This Report
This report is available, at no cost, at http://www.osti.gov/bridge. It is also available on paper to the U.S. Department of Energy and its contractors, for a processing fee, from:
U.S. Department of Energy
Office of Scientific and Technical Information
P.O. Box 62
Oak Ridge, TN 37831-0062
phone (865) 576-8401
fax (865) 576-5728
reports@adonis.osti.gov

Disclaimer
This report was prepared as an account of work sponsored by an agency of the United States Government. Neither the United States Government nor any agency thereof, nor UChicago Argonne, LLC, nor any of their employees or officers, makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use would not infringe privately owned rights. Reference herein to any specific commercial product, process, or service by trade name, trademark, manufacturer, or otherwise, does not necessarily constitute or imply its endorsement, recommendation, or favoring by the United States Government or any agency thereof. The views and opinions of document authors expressed herein do not necessarily state or reflect those of the United States Government or any agency thereof, Argonne National Laboratory, or UChicago Argonne, LLC.
Advanced Battery Technology
for Electric Two-Wheelers
in the People’s Republic of China

by
Pandit G. Patil
Energy Systems Division, Argonne National Laboratory

sponsored by
Hybrid and Electric Systems, Vehicle Technologies Program,
Office of Energy Efficiency and Renewable Energy, DOE

June 2009
CONTENTS

NOTATION ........................................................................................................................................... ix

ACKNOWLEDGMENTS ......................................................................................................................... xiii

SUMMARY ............................................................................................................................................... 1

1 INTRODUCTION ................................................................................................................................... 9
  1.1 Purpose of and Background on Report ......................................................................................... 9
  1.2 Energy Situation in China ............................................................................................................. 11
  1.3 Description and Benefits of Electric Two-Wheelers ..................................................................... 13
  1.4 Electric Two-Wheeler Issues ......................................................................................................... 14
  1.5 Gasoline Scooters and Motorcycles ............................................................................................. 16
  1.6 Electric Two-Wheelers around the World .................................................................................... 17
  1.7 China’s Changing Transportation ................................................................................................. 18
  1.8 Background on Electric Two-Wheelers in China ......................................................................... 19
    1.8.1 Types of Electric Bikes ............................................................................................................. 20
    1.8.2 Advantages of Electric Bikes .................................................................................................. 21
  1.9 Electric Two-Wheelers in China ................................................................................................... 22
    1.9.1 Chinese National Support for Electric Bikes ......................................................................... 23
    1.9.2 Shanghai and Electric Bikes .................................................................................................... 24
  1.10 Gasoline Two-Wheelers in China ................................................................................................ 28
  1.10.1 Number in Use ....................................................................................................................... 28
  1.10.2 Emissions from Mobil Sources ............................................................................................... 28
  1.11 Energy Consumption in China .................................................................................................. 29
  1.12 Electric Two-Wheeler Market and Production in China ............................................................ 30
  1.13 International Electric Bike Activities .......................................................................................... 31
  1.14 Electric Bike Programs in Various Countries ............................................................................. 33
    1.14.1 United States ........................................................................................................................ 33
    1.14.2 Japan .................................................................................................................................... 34
    1.14.3 European Union .................................................................................................................. 36
    1.14.4 Germany ............................................................................................................................ 37
    1.14.5 Switzerland ........................................................................................................................ 37
    1.14.6 India ...................................................................................................................................... 39
      1.14.6.1 Bajaj Auto ....................................................................................................................... 40
      1.14.6.2 Leo Bikes .......................................................................................................................... 42
      1.14.6.3 Accura Bikes Pvt., Ltd. .................................................................................................... 42
      1.14.6.4 Birionic Pvt., Ltd. ........................................................................................................... 43
      1.14.6.5 Callidai Motor Works Pvt., Ltd. ....................................................................................... 43
      1.14.6.6 Radha Energy Cell ........................................................................................................ 43
      1.14.6.7 Rashron Energy and Auto, Ltd. ...................................................................................... 44
      1.14.6.8 Rotary Electronics Pvt., Ltd. ........................................................................................... 44
## CONTENTS (Cont.)

1.14.7 Taiwan ............................................................................................................... 44  
  1.14.7.1 Industrial Technology Research Institute ............................................. 47  
  1.14.7.2 KOC Industry Corp. ........................................................................... 47  
  1.14.7.3 Shihlin Electric and Engineering Corporation .................................. 48

2 LITHIUM-ION BATTERY TECHNOLOGY FOR ELECTRIC TWO-WHEELERS .......................................................................................................................... 49

  2.1 Battery Manufacturers and Performance ......................................................... 49  
  2.2 Electric Two-Wheeler Performance Requirements .......................................... 50  
  2.3 Safety .................................................................................................................. 50  
  2.4 Battery Industry for Two-Wheelers .................................................................. 51  
  2.5 International Competition ................................................................................ 52  
  2.6 Policy Perspective ............................................................................................... 53  
  2.7 Trends in Lithium-Ion Battery Development .................................................... 54  
    2.7.1 Separator Development ............................................................................. 54  
    2.7.2 Progress of Li-Ion Battery Technology for Electric Vehicles ................. 55  
  2.8 Li-Ion Battery Industry and Raw Materials ...................................................... 55  
  2.9 Battery Standards ............................................................................................... 58  
    2.9.1 Status of Chinese Li-Ion Battery Standards .............................................. 59  
    2.9.2 Status of International Li-Ion Battery Standards ...................................... 59  
  2.10 Market Analysis of Raw Materials for Li-Ion Batteries .................................... 60  
    2.10.1 Market for Cathode Materials ................................................................ 60  
    2.10.2 Market for Anode Materials .................................................................... 61  
    2.10.3 Market for Separators ............................................................................. 61  
    2.10.4 Market for Electrolytes ........................................................................... 62  
      2.10.4.1 High-Purity Solvent ........................................................................ 63  
      2.10.4.2 LiPF₆ Electrolytes ............................................................................ 63  
      2.10.4.3 Additives ......................................................................................... 63  
      2.10.4.4 Electrolytes ...................................................................................... 64  
  2.11 Electric Vehicle and Electric Bicycle Market .................................................. 64  
  2.12 Supply of Raw Materials .................................................................................. 66

3 LITHIUM-ION BATTERY TECHNOLOGY FOR TWO-WHEELERS IN CHINA ................................................................................................................................. 67

  3.1 Overview .............................................................................................................. 67  
  3.2 Institutions and Companies Visited .................................................................... 67  
    3.2.1 Beijing Institute of Technology ................................................................. 67  
    3.2.2 CITIC Guoan Mengguli Corp. ................................................................. 69  
    3.2.3 Tsinghua University ................................................................................. 70  
    3.2.4 China Electrotechnical Society ................................................................. 71  
    3.2.5 China Automotive Technology & Research Center .............................. 72
CONTENTS (Cont.)

4.3 Advantages of and Opportunities for Electric Two-Wheelers............................... 103
4.4 Technology, Economic, and Policy Factors .......................................................... 104

5 CHINESE GOVERNMENT POLICIES ..................................................................... 107

5.1 Government Plan ................................................................................................. 107
5.2 Relevant Standards ............................................................................................... 108
5.3 Income Tax Incentives ......................................................................................... 108

6 FUTURE CHALLENGES AND RECOMMENDATIONS ....................................... 111

7 BIBLIOGRAPHY ..................................................................................................... 113

7.1 Electric Bike Web Sites ....................................................................................... 113
7.2 Other Sources ...................................................................................................... 114

APPENDIX A: Chinese Experts Interviewed about Lithium-Ion Batteries ..................... A-1
APPENDIX B: Presentation on Lithium-Ion Battery Technology ..................................... B-1
APPENDIX C: China’s Electric Bike Industry and ETW Models Produced .................... C-1
APPENDIX D: Interview Questions and Discussion Topics .......................................... D-1
APPENDIX E: Companies Marketing Electric Bicycles Worldwide ............................... E-1
APPENDIX F: Summary of the Report Market Research on Power Li-Ion Battery in China 2007 ............................................................ F-1

TABLES

1-1 Classification of Chinese Two-Wheelers................................................................. 14
1-2 Pros and Cons of Using ETWs ............................................................................ 16
1-3 Basic Characteristics of Electric Bicycles ............................................................. 20
1-4 Total Pollutant Emissions from On-Road Vehicles by Vehicle Type in 2005 .......... 29
1-5 Comparison of Electric Bikes and Other Power-Assisted Vehicles ...................... 30
TABLES (Cont.)

1-6 Comparison of Energy Consumption per 100 Kilometers by E-Bicycles, Motorcycles, and Cars ................................................................. 30

1-7 Number of Bikes Produced in Regions of China in 2007.......................................................... 31

1-8 Motorcycle Exports from Chinese Companies in the First Quarter of 2008 ................ 31

1-9 Growth in Asian Bicycle and Motorbike Populations, 1989–2002 .................................. 32

1-10 Estimated Share Contributed by Motorcycles to Total Transportation Pollutant Emissions in Four Asian Cities .......................................................... 33

1-11 Two-Wheeler Sales in the United States in 2007 and 2008................................................. 34

1-12 Japanese Motorcycle Production by Manufacturer in 2008 ............................................ 35

1-13 Number of Two- and Three-Wheeled Vehicles in India, 2002–2008 ............................ 39

1-14 Comparison of E-Bikes and E-Scooter Models in India................................................... 41

1-15 Parameters for Developing a Small, Light Scooter ........................................................... 46

1-16 Parameters for Developing Two-Wheeled Light Electric Vehicles .............................. 46

2-1 Performance Characteristics of Li-Ion Technology for E-Bike Applications .................. 50

2-2 Performance Requirements for Chinese E-Bikes ............................................................. 51

2-3 Li-Ion Battery Company Products ....................................................................................... 56

3-1 High-Rate Performance of B&K LiFePO4 Battery .............................................................. 73

3-2 Specifications for B&K Batteries ......................................................................................... 74

3-3 Specifications for Shenzhen Highpower Technology Ni-MH Batteries ......................... 75

3-4 Specifications for Shenzhen Herewin Technology LiFePO4 Li-Ion Polymer Batteries .......... 78

3-5 Specifications for Shenzhen Herewin Technology LiMn2O4 Li-Ion Polymer Batteries ........ 78

3-6 Specifications for BYN Batteries ....................................................................................... 79
### TABLES (Cont.)

3-7 Characteristics of Li-Ion Cells and Modules for ETWs from Various Manufacturers ........................................................................................................ 95

3-8 Production of Secondary Batteries in China, 2002–2006 ........................................ 97

4-1 Number of Automobiles, Motorcycles, and E-Bikes Produced and on the Road in China, 2001–2007 ............................................................................. 100

4-2 Growth in Demand for E-Bikes and E-Bike Batteries, Production of E-Bike Batteries, and Exports of Power Tools in China, 2001–2007 .................................. 100

5-1 Targets for Li-Ion Power Batteries under the Key Project, “Energy Saving and New Energy Vehicles,” in the Modern Transportation Technology Area of the 863 Plan ........................................................................................................ 107

### FIGURES

1-1 Cost of Common Transport Modes in China ........................................................................................................ 15

1-2 Percentages of Different Types of Vehicles on the Road in India ................................................................. 39

2-1 E-Bike Production in Recent and Upcoming Years in China ................................................................. 65

3-1 Performance of DLG High-Rate-Discharge Li-Polymer Battery ................................................................. 83

3-2 Performance of DLG High-Energy Cylindrical LiFePO₄ Battery ................................................................. 84

3-3 Performance of DLG High-Power Cylindrical Li-Ion Battery ................................................................. 85

3-4 Photograph, Technical Specifications, and Troubleshooting Details for an ASK Bike ........................................................................................................ 87

3-5 Technical Features and Data for Electric Vehicles ......................................................................................... 89

3-6 Technical Features and Data for Electric Buses ......................................................................................... 90

3-7 Technical Features and Data for Hybrid Electric Buses ........................................................................ 91

3-8 Characteristics and Technical Data for Polymer Li-Ion Batteries ................................................................. 93
NOTATION

ACRONYMS AND ABBREVIATIONS

AC  alternating current
ASK  A-SI-KA Electric Bike Company, Inc.
ASME  American Society of Mechanical Engineers

B&K  Shenzhen B&K Technology Co., Ltd.
BAK  Shenzhen BAK Battery Co., Ltd.
BIT  Beijing Institute of Technology
BOV  battery-operated vehicle
BSEB  bicycle-style electric bike
BYD  BYD Battery Co., Ltd.
BYN  Shenzhen Bo Yi Neng Co., Ltd.

CAE  computer-aided engineering
CATARC  China Automotive Technology & Research Center
CCC  China Compulsory Certification
Cd  cadmium
CE  Conformité Européene
CHALCO  Aluminum Corporation of China Ltd.
Chinalco  Aluminum Corporation of China (holding company)
CO  carbon monoxide
CO₂  carbon dioxide
CPSC  Consumer Product Safety Commission
CPU  central processing unit

DC  direct current
DEC  diethyl carbonate
DLG  DLG Battery (Shanghai) Company, Ltd.
DMC  dimethyl carbonate
DOD  depth of discharge
DOE  U.S. Department of Energy
DOT  U.S. Department of Transportation
DVD  digital video disc

E-bicycle  electric bicycle (same as E-bike or ETW; can be bicycle or scooter)
E-bike  electric bike (same as E-bicycle or ETW; can be bicycle or scooter)
EC  ethylene carbonate
EMC  ethylmethyl carbonate
EPA  Environmental Protection Agency
EPAC  electric pedal-assisted bicycle
ES  electric scooter
ETW  electric two-wheeler (same as E-bike or E-bicycle; can be bicycle or scooter)
<table>
<thead>
<tr>
<th>Acronym</th>
<th>Abbreviation/Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>EU</td>
<td>European Union</td>
</tr>
<tr>
<td>Euro I, II, etc.</td>
<td>European Emission Standard Phase I, II, etc.</td>
</tr>
<tr>
<td>EV</td>
<td>electric vehicle</td>
</tr>
<tr>
<td>FCB</td>
<td>flexible printed circuit</td>
</tr>
<tr>
<td>FCEV</td>
<td>fuel cell electric vehicle</td>
</tr>
<tr>
<td>FPC</td>
<td>flexible print circuit</td>
</tr>
<tr>
<td>GDP</td>
<td>gross domestic product</td>
</tr>
<tr>
<td>GHG</td>
<td>greenhouse gas</td>
</tr>
<tr>
<td>GM</td>
<td>General Motors Corporation</td>
</tr>
<tr>
<td>HEV</td>
<td>hybrid electric vehicle</td>
</tr>
<tr>
<td>HR</td>
<td>U.S. House of Representatives (bill)</td>
</tr>
<tr>
<td>IEC</td>
<td>International Electrotechnical Commission</td>
</tr>
<tr>
<td>IEEE</td>
<td>Institute of Electrical and Electronics Engineers, Inc.</td>
</tr>
<tr>
<td>IPR</td>
<td>international property right</td>
</tr>
<tr>
<td>ISO</td>
<td>International Standards Organization</td>
</tr>
<tr>
<td>IT</td>
<td>information technology</td>
</tr>
<tr>
<td>ITRI</td>
<td>Industrial Technology Research Institute</td>
</tr>
<tr>
<td>JAMA</td>
<td>Japanese Manufacturers Association</td>
</tr>
<tr>
<td>JCS</td>
<td>Johnson Controls – Saft Advanced Power Solution</td>
</tr>
<tr>
<td>JIS</td>
<td>Japanese Industrial Standard(s)</td>
</tr>
<tr>
<td>LCD</td>
<td>liquid crystal display</td>
</tr>
<tr>
<td>LCM</td>
<td>liquid crystal module</td>
</tr>
<tr>
<td>LED</td>
<td>light-emitting diode</td>
</tr>
<tr>
<td>LEV</td>
<td>light electric vehicle</td>
</tr>
<tr>
<td>Li</td>
<td>lithium</td>
</tr>
<tr>
<td>LPG</td>
<td>liquefied petroleum gas</td>
</tr>
<tr>
<td>LPRCRTS</td>
<td>Law of the PRC on Road Traffic Safety</td>
</tr>
<tr>
<td>Mg</td>
<td>magnesium</td>
</tr>
<tr>
<td>MGL</td>
<td>CITIC Guoan Mengguli Corp.</td>
</tr>
<tr>
<td>MIC</td>
<td>Motorcycle Industry Council</td>
</tr>
<tr>
<td>Mn</td>
<td>manganese</td>
</tr>
<tr>
<td>Ni</td>
<td>nickel</td>
</tr>
<tr>
<td>Ni-MH</td>
<td>nickel-metal hydride</td>
</tr>
<tr>
<td>NO\textsubscript{x}</td>
<td>nitrogen oxides</td>
</tr>
<tr>
<td>OECD</td>
<td>Organization for Economic Cooperation and Development</td>
</tr>
<tr>
<td>OEM</td>
<td>original equipment manufacturer</td>
</tr>
<tr>
<td>OVT</td>
<td>Office of Vehicle Technologies (in DOE)</td>
</tr>
</tbody>
</table>
PC  propene carbonate
PCM  power control module
PDA  personal digital assistant
PE  polyethylene
PHEV  plug-in hybrid electric vehicle
PLIB  polymer lithium-ion battery
PM  particulate matter
PNGV  Partnership for a New Generation of Vehicles
PP  polypropane
PRC  People’s Republic of China (China)
PSHEV  parallel series hybrid electric vehicle
PWM  pulse with modulator
QC  quality control
QSR  Quality System Review
R&D  research and development
RMB  renminbi (means Chinese currency)
ROC  Republic of China (Taiwan)
ROHS  Restriction of Use of Hazardous Substances
SASAC  State-Owned Assets Supervision and Administration Commission
SGS  SGS S.A. or SGS Group (originally Société Générale de Surveillance; member of CE)
Si  silicon
SIAM  Society of Indian Automobile Manufacturers
Sn  selenium
SSEB  scooter-style electric bike
SUV  sport/utility vehicle
SVOC  semivolatile organic compound
TÜV  TÜV Rheinland Group
UL  Underwriters Laboratories Inc.
UPS  uninterrupted power supply
USABC  U.S. Advanced Battery Consortium
USD  U.S. dollar(s)
VC  vinylene carbonate
VOC  volatile organic compound
VRLA  valve-regulated lead acid
WEVC  Wanxiang Electrical Vehicle Co., Ltd.
UNITS OF MEASURE

A   ampere(s)
A•h ampere-hour(s)
C   hourly capacity rating (where 1 C = 1 hour) measured in A•h
°C  degree(s) Celsius
cc  cubic centimeter(s)
cm  centimeter(s)
dB  decibel(s)
ft² square foot (feet)
g   gram(s)
G   force from gravity
h   hour(s)
Hz  hertz
in. inch(es)
kA  kiloampere(s)
kg  kilogram(s)
km  kilometer(s)
kJ  kilowatt(s)
kWh kilowatt-hour(s)
L   liter(s)
lb  pound(s)
m²  square meter(s)
mA  milliampere(s)
mAh milliamp-hour(s)
mbd million barrels per day
mi  mile(s)
min minute(s)
mm  millimeter(s)
MMT million metric ton(s)
mph mile(s) per hour
nm  nanometer(s)
ppm part(s) per million
s   second(s)
TOE ton(s) of oil equivalent
V   volt(s)
W   watt(s)
Wh  watt-hour(s)

$   dollar(s)
¥   yuan(s)
mΩ  impedance
ACKNOWLEDGMENTS

My heartfelt thanks go to my colleague Dr. Yang Jianhong, who helped me plan my visit to China and who, while he was on vacation there, attended some meetings and made the arrangements for my trips to Beijing and Shenzhen. I also want to thank Dr. Wei Xuezhe, Head of the Advanced Automotive Laboratory at Tongji University, who arranged for my trip to Shanghai.

I would like to thank Tien Duong, Office of Solar Energy in the U.S. Department of Energy’s Office of Energy Efficiency and Renewable Energy (DOE-EERE), who initiated this project, for his steadfast support. My thanks also go to the current sponsor, David Howell, Team Leader, Hybrid and Electric Systems, Vehicles Technologies Program, DOE-EERE, for his continuing encouragement for this study.

I very much appreciate the efforts of Larry R. Johnson, Director of the Transportation Technology Research and Development Center at Argonne National Laboratory, and also of my Team Leader there, Danilo J. Santini, for guiding me in conducting the study and helping to make my visit a success.

Finally, I thank Marita Moniger of Argonne’s Technical Services Division (TSD) for editing this report and Linda Graf and Lorenza Salinas (TSD) for formatting it.
ADVANCED BATTERY TECHNOLOGY
FOR ELECTRIC TWO-WHEELERS
IN THE PEOPLE’S REPUBLIC OF CHINA

by

P.G. Patil

SUMMARY

This report focuses on lithium-ion (Li-ion) battery technology applications for two- and possibly three-wheeled vehicles. The author of this report visited the People’s Republic of China (PRC or China) to assess the status of Li-ion battery technology there and to analyze Chinese policies, regulations, and incentives for using this technology and for using two- and three-wheeled vehicles. Another objective was to determine if the Li-ion batteries produced in China were available for benchmarking in the United States.

The United States continues to lead the world in Li-ion technology research and development (R&D). Its strong R&D program is funded by the U.S. Department of Energy and other federal agencies, such as the National Institute of Standards and Technology and the U.S. Department of Defense. In Asia, too, developed countries like China, Korea, and Japan are commercializing and producing this technology. In China, more than 120 companies are involved in producing Li-ion batteries. There are more than 139 manufacturers of electric bicycles (also referred to as E-bicycles, electric bikes or E-bikes, and electric two-wheelers or ETWs in this report) and several hundred suppliers. Most E-bikes use lead acid batteries, but there is a push toward using Li-ion battery technology for two- and three-wheeled applications.

Highlights and conclusions from this visit are provided in this report and summarized here.

• In 2006, 20 million E-bikes were made in China. At present, China has 50 million battery-operated bicycles on the road, of which a very small percentage operate on Li-ion batteries. The rest of them use lead acid batteries. In China, about 2,500 companies produce electric two- or three-wheeled vehicles. All of the large companies producing electric vehicles (EVs) have E-bike models that are powered by Li-ion batteries, but the performance-to-price ratio for those E-bikes is still not compatible with that for E-bikes powered by lead acid batteries. This is the key reason that bikes powered by Li-ion batteries are still not in mass production.

• Energy is playing a key role in China’s rapid development. Industrialization and the growth of the country’s gross domestic product (GDP) depend heavily on the availability of affordable and reliable energy. The transportation sector depends on such energy as well. It appears that as people’s incomes rise, they
begin to travel farther and more often. With the recent rise in per-capita income in China, more people are able to afford cars and want the personal benefits that automobile ownership provides. As the automobile fleet grows, the demand for the fuels that the cars use and the supporting supply and distribution infrastructure for those fuels also increase.

- ETWs are a category of vehicles in China that include two-wheeled bikes that are propelled by human pedaling that is supplemented by electrical power from a storage battery (bicycle-style electric bikes or BSEBs) and low-speed scooters that are propelled almost solely by electricity (scooter-style electric bikes or SSEBs). Most riders of ETWs rely exclusively on electric power, not human pedaling. In most cities, E-bikes are allowed to operate in the bicycle lane and are considered to be a bicycle from a regulatory perspective (i.e., no helmet and no driver’s license are required to operate one). The technology used by both types of ETWs is similar. BSEBs typically have 36-V batteries and 180–250-W motors. SSEBs typically have larger 48-V batteries and higher-power 350–500-W motors. They look more like motorcycles than bicycles. Regulations restrict E-bikes from going any faster than 20 km/h, but many of them, especially scooters, can go faster than that limit. In fact, some are advertised to go 40 km/h.

- Traffic safety is perhaps the most important issue associated with ETW growth. In November 2006, Guangzhou became the third city in China (after Fuzhou and Zhuhai) to ban ETWs, in response to advice from the traffic management bureau citing traffic safety concerns.

- The majority of the world’s ETWs (96%) are concentrated in China. The next-largest ETW market is Japan, with annual sales of 270,000 bikes in 2006 and a 13% average annual growth rate since 2000. Pedelecs (a style of ETWs driven primarily by human power with battery assistance) are the dominant type of ETW. Most pedelec ETWs use nickel-metal hydride (Ni-MH) or Li-ion batteries. The battery capacity ranges from 0.2 to 0.6 kWh, the motor power ranges from 150 to 250 W, and the pedelec prices range from $700 to $2,000. In Europe, the market was estimated to be 190,000 bikes per year in 2006. Electric bikes in Europe are also mainly pedelecs. Sales are greatest in the Netherlands because of its extensive bicycle infrastructure and deep-rooted biking culture. Germany and Belgium are the next-largest markets for pedelecs.

- Electric bicycles have become popular in many Chinese cities because they provide several benefits to riders. They offer personal mobility, are easily accessible, save time, and are low in cost, and they are also environmentally friendly.

- In 2006, China produced 19.5 million E-bicycles.
There are 10,000 enterprises, both large and small, involved in the Chinese national production of electric bikes. Small and mid-sized companies accounted for 35% of total national bike production in 2007. Most of the E-bikes use lead acid batteries, yet in 2007, the entire industrial production of Li-ion batteries for electric bicycles had surpassed 100,000 ETWs. In 2007, China exported about 395,000 electric bicycles; exports to Japan, the United States, and the European Union (EU) numbered 203,300, which was 58% of production. The number of electric bicycles that Japan, the United States, Italy, Holland, Germany, Hungary, and Great Britain imported from China accounted for 87,800 ETWs.

The need for motorized personal transportation in China is increasing as its cities sprawl. Electric bicycles are an attractive option for commuters, service people, and couriers. At a cost of 1,500–3,000 ¥ (yuan), or U.S. $180–360, an electric bike is much more affordable than an automobile; its cost is only a small fraction of that of a car. Riding an electric bike is also exhilarating to some people. Riders simply hop on and crank the throttle, and an electric motor built into the hub can propel the bike to speeds of 20 km/h or more. Despite the appeal of electric bikes, some Chinese cities have banned them altogether because of concerns about environmental problems and public safety. But the bans have not stopped millions of Chinese people from buying ETWs. This development is astonishing to ETW advocates, who have been struggling for a decade to build a market for electric bikes in the United States and Europe.

Crane Company, which produces 50,000 bikes a year and has a workforce of 210, is one of the few businesses that can sustain R&D. However, because of China’s weak protection of intellectual property, the innovations made by companies like Crane spread quickly to the entire industry. Crane Company believes that more R&D is necessary to improve its products. Improvements in bike technologies — such as brushless motors that deliver higher torque, electronic controllers, and lead acid batteries that deliver a range of up to 60 km and last up to two years — are needed.

According to the PRC’s Report on the Environment for 2005, ownership of automobiles exceeded 43 million and ownership of motorcycles exceeded 94 million by the end of 2005. Compared to 2004 figures, the number of automobiles had increased by 20.6%, while the number of motorcycles had increased by 23.6%, according to the Chinese Federal Government’s Environmental Protection Administration. Private ownership of cars showed a high annual rate of increase (23%), and the number of private vehicles in the PRC was 14.8 million, or about 55% of the total number of vehicles, in 2004.

The PRC has adopted a roadmap for new vehicle standards, which lays out a schedule for introducing vehicle emission standards equivalent to the European emission standards for light-duty vehicles. The State Council of the
PRC approved the implementation of Euro III (European Emissions Standard Phase III) in 2005 and Euro IV in 2007 in Beijing for light-duty and heavy-duty vehicles. The State Council required Beijing to ascertain the availability of fuel of the necessary quality by the time of implementation.

• According to the State Statistical Bureau, China produced 65,497,775 bicycles in 2007, representing a growth rate of 5.12% when compared with the same period in the previous year.

• Several countries around the world are involved in ETW R&D and production. These companies are targeting developments for Europe, Asia, China, Taiwan, India, and Japan. ETW vehicles are considered to be vehicles for the common people, allowing them to save energy, help reduce air pollution, and improve their lifestyles. These vehicles are the lowest-cost option available to the masses. This mode of transportation is a reasonable catalyst in finding socially, financially, and environmentally sound solutions to problems related to urban mobility.

• The number of electric bikes in the United States is small. The amount of product information that is available is very limited. Most major bicycle companies experimented with low power (250-W) electric bikes in the late 1990s. Consumers were disappointed with the products. Companies such as GT/Charger, Schwinn/Currie, Trek/Yamaha, Brunswick, ZAP, Ford, and Total EV/Merida offered electric bicycles in the late 1990s. Most units were too expensive and were not powerful, and they were often not reliable.

• Electric bicycles are commonplace in Japan and other parts of Asia. Panasonic is one of Japan’s largest manufacturers of electric bikes. The Panasonic electric bike is lightweight, foldable, comfortable, and it can easily climb any hill. It is light because of its Li-ion battery and advanced motor and controller system.

• Europeans are expected to purchase about 187,000 electric bikes in 2009. Most will be European brands that employ products or components from Taiwan, Japan, and China. It is estimated that the number of electric bikes in Europe will grow by more than 1 million every year. In more developed countries (like the Netherlands, Germany, and Switzerland), Europeans are willing to pay high prices for electric bikes that offer high quality and good performance. Other countries, such as Italy and those in Eastern Europe, need low-priced vehicles.

• Two- and three-wheeled vehicles are seen as the most potent vehicle options for zero local emissions in the near future. In India, local companies are developing these vehicles: An electric auto-rickshaw is undergoing user trials, and an ETW is in the prototype stage. So far, there has not been much business in E-bikes in India. However, E-bikes would be very appropriate for
local Indian markets and should become popular as they become more available and as the people’s incomes improve. Their price will be an important issue. It is predicted that eventually, the largest market after China will be India.

- Taiwan was the first country in the world to implement the zero-emission two-wheeler vehicle mandate. To support the government policy, the Industrial Technology Research Institute (ITRI) developed two generations of electric scooters by first implementing valve-regulated lead acid (VRLA) batteries and then implementing Ni-MH batteries.

- The demand for Li-ion rechargeable batteries has been driven by the rapid growth of electronic portable equipment, such as cellular phones, laptops, and digital cameras. Also contributing to their development in China and the world has been the expectation that rechargeable batteries will play a large role in alternative energy technologies — as well as in E-bikes, EVs, hybrid vehicles, and plug-in hybrid electric vehicles (PHEVs).

- Safety is a primary concern of Chinese government officials. In each of the three years 2004, 2005, and 2006, there were more than 100,000 road fatalities in China, and most of the victims were vulnerable road users, such as pedestrians or bicyclists (National Bureau of Statistics 2007). One motivation cited for regulating the use of gasoline-powered motorcycles is safety. Beijing officials cited safety as a main reason to ban E-bikes as well. The China Bicycle Association (E-bike advocates) countered, stating that the crash rate (percent of vehicles involved in a crash per year) for E-bikes is only 0.17%, while it is 1.6% for cars.

- The PRC is the largest populist country in the world. It has been involved in developing and manufacturing battery technologies for several years. Over the last 10 years, it has exported the most batteries for telecommunications, computers, cell phones, and other electronic equipment to many countries. Several hundred companies, small and large, are involved in developing lead acid, Ni-MH, and Li-ion batteries for these applications.

- Japan is the largest producer of Li-ion batteries in the world and owns most of the patents related to them. The Li-ion battery industry in China started later but developed very rapidly. On the basis of incomplete statistics, there are about 200 companies in China producing Li-ion batteries and related materials. It is predicted that China will soon be the biggest producer of Li-ion batteries, overtaking Japan.

- In recent years, BYD Battery Co., Ltd. (BYD), Tiajin Lishen Battery Joint-Stock Co., Ltd. (Lishen), and other Li-ion battery companies have been growing very rapidly. In 2006, exports of Li-ion secondary batteries numbered more than 1 billion cells, at a value of more than U.S. $2.98 billion, and the
exports increased annually by 34% and 29%, respectively, for BYD and Lishen. Sony exports amounted to U.S. $256 million. Only BYD and Lishen are in the top-10 Chinese-owned exporting companies. Japanese, Korean, and Taiwanese ventures are still the main exporters of Li-ion batteries, accounting for 60% of the exports. In 2007, exports were expected to increase by 25%.

- Standards for the Li-ion battery industry need to balance product safety and performance. So far, various standards from China and abroad are used for testing. Tests cover short circuits, overcharging, overdischarging, vibration, punching, pressing, dropping, the heating box, a low-pressure atmosphere, temperature cycles, and other parameters to simulate normal and abnormal situations for battery applications. The test objectives are to develop good operating criteria and achieve ease of operation. The standards also provide a pathway for designing safe battery technologies with acceptable performance. The Chinese safety standards still need to be developed at an international level.

- As hybrid automobile technology is maturing, the power battery market for EVs is expanding. There are four “bike cities” in China: Beijing, Tianjin, Shanghai, and Chengdu. There are 10.5 million bikes in Beijing, 9.7 million in Tianjin, 9.2 million in Shanghai, and 7.5 million in Chengdu. A survey conducted by Tongji University in Shanghai indicates that as many as 76% of the citizens in big cities would like to use E-bikes instead of bikes, which means 350 million of the 450 million original bike customers would like to have E-bikes.

- In Shenzhen, it is said that more than 150 companies are making secondary batteries, including Li-ion, Ni-MH, lead acid, and nickel-cadmium (Ni-Cd) batteries. Of these companies, 95% are privately owned, and half are working on Li-ion batteries.

- CITIC Guoan Mengguli Corp. (MGL) is China’s largest manufacturer of the Li-ion cathode material, LiCoO2, and it is the first in line to market the new cathode materials LiMn2O4 and LiCo0.2Ni0.8O2. Being quality-oriented, MGL has been certified to both the New and Hi-Tech Enterprise standards and International Standards Organization Standard ISO 9001:2000. MGL’s unique synthesis method simply and efficiently produces cathode materials of superior electrochemical performance and reliability in an environmentally friendly way.

- An investigation by the Electric Vehicle Institution in the Chinese Electrotechnical Society showed that in 2006, 20 million electric bikes had been made in China. There are now 50 million battery-operated bicycles on the road in China.
• BYD is the third largest manufacturer of rechargeable batteries and a world leader in Ni-MH, Ni-Cd, Li-ion, and lead acid cells and chargers. These products have a wide range of applications in power tools, toys, digital cameras, mobile phones, cordless phones, and other devices. BYD offers good-quality products at competitive prices.

• Shenzhen BAK Battery Co., Ltd. (BAK), produces 600,000 cells per day for cell phones, 150,000 cells (18650 type) per day for notebooks, and 20,000 polymer Li-ion battery cells per day for electric vehicles and electric bikes. Li-ion power batteries for E-bikes are still in the research stage; these batteries use four 2.5-A•h cells (26650 type cells) in parallel and then 11 cells in series to make a 10-A•h, 36-V battery pack. The range is 45–50 km per charge. BAK has patents for protective boards for the Li-ion battery pack. The positive material is LiFePO4.

On the whole, the PRC is making significant progress in manufacturing Li-ion battery technologies and in developing and manufacturing E-bikes. The government has a national program in place to attract foreign companies to set up joint ventures and/or partnerships with Chinese companies. The Chinese government offers large incentives to Chinese companies that produce batteries for export. The Chinese government also gives Chinese-owned companies additional incentives to conduct research and provides capital for manufacturing Li-ion batteries for all applications.
1 INTRODUCTION

The sponsor of this report prepared by Argonne National Laboratory is the Office of Vehicle Technologies (OVT) in the U.S. Department of Energy (DOE) Office of Energy Efficiency and Renewable Energy. The report was prepared for the Hybrid and Electric Systems Team. The information in the report is based on the author’s visits to the cities of Beijing, Tianjin, Shenzhen, and Shanghai in the People’s Republic of China (PRC or China). In China, he met with representatives from organizations that are developing and manufacturing lithium-ion (Li-ion) battery technologies for cell phones, electronics, electric bikes, and electric vehicle (EV) and hybrid vehicle applications. (These organizations are listed in Appendix A.) The report focuses on Li-ion battery technology applications for two-wheeled and possibly three-wheeled vehicles. The purpose of the visits was to assess the status of Li-ion battery technology in China and assess Chinese policies, regulations, and incentives related to the technology and two- and three-wheeled vehicles. It was also to determine if Li-ion batteries produced in China would be available for benchmarking in the United States. Benchmarking would help DOE and U.S. industries that develop batteries better understand the status of the technology and formulate a long-term research and development (R&D) program. This report also provides information on joint ventures and on PRC government incentives and policies for joint ventures and cooperative programs.

1.1 PURPOSE OF AND BACKGROUND ON REPORT

The purpose of this report is to assess the status of Li-ion battery technologies in China in terms of the following parameters:

- Performance and life requirements of Li-ion batteries,
- Safety,
- International market for Li-ion batteries,
- Growth in the Li-ion battery industry,
- Growth in the two-wheeler market,
- Standards for Li-ion battery technology for two-wheelers,
- Advantages of and challenges facing Li-ion batteries for two-wheeler applications and key materials requirements, and
- Availability of two-wheeler applications.

In addition, information on joint ventures, partnerships, technology challenges, and methods of recycling batteries are described in this report.
Some U.S. and Chinese companies have begun to develop joint relationships to conduct R&D on and to manufacture advanced vehicle technologies. The information in this report on Chinese Li-ion battery technologies could help U.S. companies focus on technologies for which the United States would have a competitive advantage. By helping U.S. scientists and engineers select the best Chinese batteries for possible follow-up benchmarking and testing, this study could strengthen both U.S. and Chinese programs by helping them avoid undesirable duplication of effort and focus on their individual strengths in developing and manufacturing Li-ion batteries.

DOE’s OVT program always strives to determine the best technologies that could be used by U.S. automobile manufacturers and to build the ability of domestic manufacturers to produce competitive or superior technologies. OVT’s Energy Storage Program — through its testing and benchmarking of Japanese batteries — has provided U.S. manufacturers and customers with a degree of assurance about the reliability of battery technologies. In the process, the Energy Storage Program has given domestic manufacturers some of the information they have needed in deciding whether to proceed with programs to develop hybrid electric vehicles (HEVs) and plug-in hybrid electric vehicles (PHEVs). Greater confidence in the ultimate marketability of hybrid powertrain technologies will help ensure the success of OVT’s vehicle development program.

The purpose of this study is consistent with past efforts. The U.S. Advanced Battery Consortium (USABC) and FreedomCAR Partnership for developing battery technologies will benefit from the results of this study. This study provides a Li-ion battery technology assessment that is specific to China and a list of contacts in key organizations and manufacturers. As DOE is embarking on a new “Plug-In Hybrid Initiative,” this study identifies Li-ion battery technologies compatible with powertrain technologies being developed in the United States, thereby increasing the likelihood that such powertrains will succeed in reducing the rate of growth of world oil consumption.

In 2006, 20 million electric bikes were made in China. (In this report, the terms electric bike or E-bike, electric bicycle or E-bicycle, and electric two-wheeler or ETW are used interchangeably.) At present, China has 50 million battery-operated bicycles on the road. Only a very small percentage operate on Li-ion batteries; the rest of them use lead acid batteries. In China, about 2,500 companies produce ETWs or electric three-wheelers. All of the large companies producing EVs have models of electric bikes powered by Li-ion batteries, but the ratio of performance-to-price for these bikes is still not compatible with that for bikes powered by lead-acid batteries. This is the key reason that bikes powered by Li-ion batteries are still not in mass production. The price of a Li-ion battery pack is three to four times higher than the price of lead acid batteries. The increase in the price for a ton of lead — from 5,000 ¥ (yuan, which is interchangeable with RMB or renminbi, the Chinese currency) in 2006 to 25,000–34,000 ¥ in 2007 — was expected to enhance the market for two- or three-wheelers powered by a Li-ion battery pack; however, this result did not materialize.

The author visited battery research and testing organizations, battery technology societies, universities, electric bike developers, and organizations that were conducting R&D on Li-ion battery technology or manufacturing Li-ion batteries in the PRC (Appendix A). During
the visits, he conducted 29 interviews. He made a presentation to each of these organizations on the status of Li-ion battery technology for EV, HEV, and PHEV applications in the United States (Appendix B). The people interviewed were in industry, government laboratories, and academia. Individuals from industry included representatives from material suppliers and battery manufacturers who served in technology development, management, manufacturing, and marketing positions. Each interviewee received a list of questions in advance that served as a guide to the interview process. Appendix D lists the questions used to guide the personal interviews. Interviews did not always follow the sequence of the listed questions. The interviews were conducted in a relaxed, conversational manner, allowing the experts to focus on what they considered to be the most important factors that influenced the development of Li-ion battery technologies and the decisions made by manufacturers about the production of Li-ion batteries. Responses from those who were interviewed helped Argonne identify and analyze developments in Li-ion battery technology in the PRC and obtain information about estimated costs and manufacturing capabilities.

Contacts in the United States were made by attending advanced battery technology meetings, seminars, and conferences, such as the Advanced Automotive Battery Conferences in 2007 and 2008. These contacts and conferences provided information on developments in Li-ion battery technology in the United States, Europe, and Asia. The conferences were extremely useful for gathering information to help understand the status of Li-ion batteries in these countries and how activities there compare with activities in the PRC.

1.2 ENERGY SITUATION IN CHINA

Energy is playing a key role in the rapid development of China. The country’s industrialization and the growth in its gross domestic product (GDP) depend heavily on the availability of affordable and reliable energy. The transportation sector depends on such energy, too. In general, as people’s incomes rise, they seem to travel farther. With the recent rise in per-capita income in China, more people have been able to afford cars and are wanting the personal benefits that automobile ownership provides. As the automobile fleet grows, the demand for the fuels the vehicles need to run and for the supply and distribution infrastructure that support those fuels will also increase.

Today, the Chinese use much less energy per capita than citizens of the member countries of the Organization for Economic Cooperation and Development (OECD). The average Chinese citizen, at 0.6 ton of oil equivalent (TOE) per capita per year, uses about 8% of the energy consumed by the average U.S. citizen and about 15% of the energy used by the average citizen of Japan or Germany. The high U.S. energy consumption is linked in part to the country’s greater use of energy for transportation, which is, in turn, linked to its lower population density. Globally, an average of 1.4 TOE per capita per year is consumed. The challenge, then, is how to provide a source of inexpensive energy to developing countries as they seek to advance yet remain mindful of concerns about excessive dependency on oil imports and the need to limit global greenhouse gas (GHG) emissions.
From a strategic point of view, a shortage of domestic oil is a barrier to the development of an automotive industry. Motor vehicles in China consume 85% of the country’s gasoline output and 42% of its diesel output. In 1995, China’s demand for oil was 3 million barrels per day (mbd) or 147 million metric tons (MMT) per year; this demand grew to 4.5 mbd (220 MMT) in 2000 and was projected to reach 5.2 mbd (250 MMT) in 2005. In 2000, imports of petroleum were 70 MMT, and an annual increase in imports of at least 10 MMT per year was anticipated for the short term. According to predictions, by 2010, China will need 270–310 MMT of crude oil per year. Unfortunately, the domestic supply will reach just 165–200 MMT per year, and the deficit of 105–110 MMT will have to be imported.

The rapid growth of the vehicle sector is the primary force driving China’s rapid shift from being a net petroleum-exporting country to a net importer. This shift not only creates concerns about China’s energy security and balance of payments but also increasingly strains China’s refinery sector. China’s refineries have traditionally been largely able to provide the country’s own refined product needs by using a refining network set up for indigenous heavy, sweet crudes. A particular concern is the high sulfur content of imported crude oil when compared with that of domestic crude. Because the Chinese refineries were built to process the relatively low-sulfur domestic crude, their available hydro-desulfurization capacity is limited.

The quality of fuels is inextricably linked to regulations on vehicle emissions performance. China has decided to follow the pollution control strategies of the European Union (EU), and it will upgrade its fuel quality, including further reducing the fuel’s sulfur content, to meet those emission standards. The fuel specification standards that are now in effect in the EU will be required for fuels sold in 2012. The European Union Commission initially proposed requiring the introduction of gasoline and diesel fuels with a sulfur content of less than 10 parts per million (ppm) or 0.001% by mass as early as 2005, with a complete shift to these low-sulfur fuels by 2011. Because lower sulfur levels in gasoline and diesel fuel are preconditions for the introduction of advanced vehicle technologies that are able to comply with future European Emission Standard III (Euro III) and Euro IV standards, China will have to substantially upgrade its refineries.

In addition, the fuel efficiency of most Chinese cars today is worse than that of cars of comparable weight and size in industrialized countries. Unless fuel economy is improved in the future, even greater strains will be placed on the refinery sector. China is anticipating, at a minimum, a threefold increase in its vehicle fleet, not including motorcycles, between 2002 and 2020. The automobile fleet, in particular, is expected to increase by a factor of between four and five within the same time period. On the basis of the vehicle characteristics in the 10th five-year plan, it is estimated that total fuel consumption will more than double by 2020 despite a gradual improvement in the fuel efficiency of gasoline vehicles and an increase in the use of more efficient diesel technology.

The overall implication of this prediction is that although improvements in vehicle efficiency will help reduce fuel demand as the Chinese car fleet expands over the coming decades, the improvements will not offset the increased use of petroleum. Use of smaller vehicles with lower average fuel consumption could reduce fuel consumption. Such use will
promote the development of electric two wheelers (bikes and motor bikes), which may be an attractive option to Chinese customers.

1.3 DESCRIPTION AND BENEFITS OF ELECTRIC TWO-WHEELERS

There are many different types and sizes of two-wheelers around the world. Table 1-1 classifies the types of two-wheelers most commonly used in China according to their key attributes.

Electric two wheelers (ETWs) are a category of vehicles that includes (1) two-wheeled bikes propelled by human pedaling and supplemented by electrical power from a storage battery (bicycle-style electric bicycles or BSEBs) and (2) low-speed scooters propelled almost solely by electricity (scooter style electric bicycles or SSEBs). Other names for ETWs are electric bicycles or E-bicycles and electric bikes or E-bikes. Most riders of ETWs rely exclusively on electric power, not human pedaling. In most cities, electric bikes are allowed to operate in the bicycle lane and are considered bicycles from a regulatory perspective (i.e., riders do not need a helmet or driver’s license to operate them). The technology for each type of ETW is similar. The main components of an ETW include a hub motor, controller, and battery. BSEBs typically have 36-V batteries and 180–250-W motors. SSEBs typically have larger 48-V batteries and higher-powered 350–500-W motors. Regulations limit electric bikes to a maximum speed of 20 km/h, although many of them, especially scooters, can travel at higher speeds; some are advertised to go 40 km/h. They can travel at speeds from 25 to 40 km/h at a range of 25 to 50 km on a single charge, which requires 6 to 8 hours. Because batteries for electric bikes are recharged from a standard electrical outlet, they require no new infrastructure. The majority of ETW users recharge their bikes at home during the night when electricity is cheaper. In urban areas, this practice typically means that either the battery or the entire ETW is carried into a multilevel apartment building. It is also common to see bikes being charged during the day outside ground-floor shops by using standard electrical outlets.

ETWs have become a popular transportation mode for Chinese consumers because they provide a convenient yet relatively inexpensive form of private mobility. Thus, they are an attractive alternative to public transit or regular bicycling. Figure 1-1 compares the cost (in cents/km in U.S. dollars or USD) and in-use speed of ETWs versus other modes of transport.

Figure 1-1 shows that the key cost advantage of ETWs over motorcycles is their lower operating cost (which results both from using a less-expensive fuel and from using it more efficiently), even after accounting for battery replacement cost. While the initial cost of ETWs is also lower than that of motorcycles, motorcycles presumably have a longer lifetime; thus, the levelized vehicle purchase costs are roughly equal. Not surprisingly, ETWs are faster than bicycles. Speeds of motorcycles (scooters) that run on liquefied petroleum gas (LPG) are even higher in free-flow conditions. All modes approach the same speed when flow is congested.

ETWs are promoted by national and many local governments because of their low energy consumption and zero tailpipe emissions, benefits that are especially important in China’s congested urban areas. In recent years, however, a handful of cities have decided to ban electric
### TABLE 1-1 Classification of Chinese Two-Wheelers

<table>
<thead>
<tr>
<th>Class</th>
<th>Type</th>
<th>Power (Engine Size in kW)</th>
<th>Top Speed (km/h)</th>
<th>Energy or Fuel Use per 100 km</th>
<th>Range (km)</th>
<th>Picture</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bicycle</td>
<td>Not applicable</td>
<td>10–15</td>
<td>Not applicable</td>
<td>Not applicable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electric two-wheeler</td>
<td>Electric bicycle (BSES)</td>
<td>0.25–0.35</td>
<td>20–30</td>
<td>1.2–1.5 kWh</td>
<td>30–40</td>
<td></td>
</tr>
<tr>
<td>Electric scooter (SSEB)</td>
<td>0.3–0.5</td>
<td>30–40</td>
<td>1.5 kWh</td>
<td>30–40</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Motorcycle</td>
<td>Gasoline moped/scooter</td>
<td>3–5 (50–125 cc)</td>
<td>50–80</td>
<td>2–3 L</td>
<td>120–200</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Gasoline motorcycle</td>
<td>4–6 (100–125 cc)</td>
<td>60–80</td>
<td>2–3 L</td>
<td>120–200</td>
<td></td>
</tr>
</tbody>
</table>

Bikes, stating reasons related to decreased safety and traffic flow efficiency that occur when they are mixed together with engine-powered cars and trucks. Cities like Guangzhou have banned all motorized two-wheelers in favor of public transportation, bicycles, and cars. Some cities choose to neither support nor ban them. The use of E2Ws as an urban travel mode has both positive and negative attributes; the main ones are listed in Table 1-2.

### 1.4 ELECTRIC TWO-WHEELER ISSUES

The amount of solid waste that results from operating ETWs is significantly higher than the amount from operating motorcycles. A life-cycle emissions study comparing an ETW to a motorbike concluded that an ETW generates 2.7 g/km of solid waste (63% from coal combustion
FIGURE 1-1 Cost of Common Transport Modes in China

and 14% from battery disposal), while a motorbike generates only 1 g/km. It is estimated that emissions of lead from using an ETW are 0.05–0.10 g/km; they result from inefficiencies in the dispersed, small-scale lead production and recycling process.

Traffic safety is perhaps the most important issue with regard to ETW growth. In November 2006, Guangzhou became the third city in China (after Fuzhou and Zhuhai) to ban ETWs, acting on advice from the traffic management bureau, which cited traffic safety concerns. Conversations with traffic police indicated that the concern over safety is mainly a result of the erratic driving behavior of two-wheeler drivers, which affects other vehicle drivers and traffic efficiency. The high speeds, low weight, and relatively silent operation of ETWs also pose a threat to bicyclists riding in the nonmotorized-vehicle lane. Thus, automobile owners and bicyclists often perceive ETWs negatively. The safety issue of ETWs when mixed in traffic has been a key consideration during the drafting of new Chinese national ETW standards, which have been under intense debate during revision. Electric bikes are also not the most efficient users of scarce road space. While ETWs can move more people per lane than cars can, they move fewer people per lane than buses can. In Taiwan, ETWs were promoted between 1996 and 2003 as a means of improving urban air quality, but that effort failed. The main problem was that the scooters were too expensive because of their high power and energy requirements.
TABLE 1-2 Pros and Cons of Using ETWs

<table>
<thead>
<tr>
<th>Pros</th>
<th>Cons</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zero tailpipe emissions</td>
<td>Use electricity, 75% of which is produced from coal (i.e., dirty) in China</td>
</tr>
<tr>
<td>Energy efficient (70–80 km/kWh)</td>
<td>Emit lead during battery production and recycling</td>
</tr>
<tr>
<td>Inexpensive; save human energy that can then do other work</td>
<td>Could result in less efficient flow of traffic than does use of public transit</td>
</tr>
<tr>
<td>Convenient; can be “refueled” at home or work</td>
<td>Elicit safety concerns when mixed together with other vehicles (quiet, fast, heavy, poor brakes)</td>
</tr>
</tbody>
</table>

1.5 GASOLINE SCOOTERS AND MOTORCYCLES

Motorcycles in China come in three main styles: scooter, underbone, and traditional motorcycle (or horseback-type); there are also a very few mopeds. The following classification is helpful in characterizing the wide range in motorcycle types:

- **Mopeds.** These are small, light, inexpensive, and efficient for riding around town and are usually started by pedaling (motorcycle + pedals = moped).

- **Scooters.** These are motorcycles with a step-through frame and generally smaller wheels than those of a traditional motorcycle. They can be ridden without straddling any part of the bike. Scooter-style motorcycles are usually equipped with automatic transmissions.

- **Underbones.** These are small motorcycles, between a scooter and a true motorcycle, with a step-through frame. The fuel tank is under the seat. They are popular in Southeast Asia. Underbones are also known as “cub”-style motorcycles, since they are based on the original cub motorcycle introduced by Honda in the 1960s.

- **Standard motorcycles.** These have tear-shaped fuel tanks at the top and just behind the instrument panel.

LPG scooters are popular in Shanghai because they are exempt from the city-side motorcycle ban. However, this type of scooter is excluded from the analysis, since it is exclusive to Shanghai.

Motorcycle engine types and styles have changed since the early 1990s. During the first half of 1990s, the most prevalent motorcycles were two stroke, 110 cubic centimeters (cc) or less, and horseback type (standard). In the latter half of the 1990s, the market share of
four-stroke scooters with engines that were 125 cc or more in size increased sharply. From 2000 onward, the popularity of underbone frame types increased, and they became the most common motorcycle engines in Southeast Asia (especially the ones based on the Honda C100). By 2002, as a result of tightening environmental regulations, only a few models of two-stroke motorcycles were available. The market share of engines (by engine displacement size) in China in 2002 was as follows: 125 cc accounted for ~45%, 110 cc or less accounted for ~28%, and 50 cc or less accounted for <8%. The market share by type was as follows: four-stroke standard motorcycle was ~37%; four-stroke scooter style was ~30%; and underbone (18%), two-stroke motorcycle or scooter style was ~11%. By 2002, motorcycle engines had converged to three dominant models — the C100, CG125, and GY6 — all of which are four-stroke engines.

The four largest national markets for motorcycles in 2006 in order of annual sales volume were China (14.6 million), India (8.2 million), Indonesia (4.6 million), and Vietnam (2.3 million). In terms of vehicle ownership in 2002, there was one motorcycle for every 2 people in Taiwan, for every 4 people in Thailand, for every 7 people in Vietnam, for every 15 people in Indonesia, for every 16 people in China, and for every 63 people in Malaysia. Since 1998, motorcycle ownership grew faster in rural households than in urban households, with 32 owners per 100 rural households compared with 24 owners per 100 urban households in 2003. This trend was likely due to the motorcycle bans in many cities, which also started in the late 1990s. In 2006, China produced half of the world’s motorcycles. Most exports from China are sold to the low-end market (Southeast Asia and Africa).

1.6 ELECTRIC TWO-WHEELERS AROUND THE WORLD

A huge majority of the worldwide ETW market — 95.8% — is concentrated in China. The ETW market in Japan, Europe, and more recently, India, is small but growing. The market is 1.4% in Japan, 1.5% in Europe, 0.3% in India. The market is only 0.8% in the United States and 0.2% in Southeast Asia.

After China, the next largest ETW market is Japan, with annual sales of 270,000 bikes/yr in 2006 and 13% average annual growth since 2000. Pedelecs (a style of ETW driven primarily by human power with battery assist) are the dominant type of ETW. Most pedelec ETWs use Ni-MH or Li-ion batteries. Battery capacity ranges from 0.2 to 0.6 kWh, motor sizes range from 150 to 250 W, and prices range from $700 to $2,000. In Europe, the market was estimated at 190,000 bikes/yr in 2006. Electric bikes in Europe are also mainly pedelec style. Sales in the Netherlands are the greatest because of its extensive bicycle infrastructure and deep-rooted biking culture. Germany and Belgium are the next largest markets for pedelecs.

India’s electric bike market is small, but forecasts for growth are optimistic. In other developing countries throughout Southeast Asia, like Thailand, Vietnam, and Indonesia, where two-wheelers are the dominant form of transportation, ETWs have not gained a significant market share. This trend may be attributed to the fact that valve-regulated lead-acid (VRLA) battery performance (i.e., range and lifetime) degrades quickly in areas where temperatures are very high (or very low) throughout the year. Gasoline-powered motorbikes are the dominant mode in the larger cities of these countries. In the United States, the very limited electric bike
market consists mainly of recreational riders who rely on the assistance of the electric motor out of physical necessity. The ETW is not a common commuter vehicle in most cities because commuting distances are long, the bicycle infrastructure is virtually nonexistent, and most bicycle commuters do so primarily for recreation.

1.7 CHINA’S CHANGING TRANSPORTATION

The development of bicycles as a transportation mode in the past 50 years in China can be divided into three distinctive eras. The first era, from the early 1960s to the early 1980s, was marked by the steady growth of bicycles as the supply struggled to meet the demand. The second era, from the early 1980s to the 1990s, covered the entire cycle of rapid growth, saturation, and decreasing production. The third era, since the 1990s, has reflected a new cycle of bicycle quality, style, and replacement market. During the first era, the country was administrated by the centrally planned economic system, and the bicycle industry developed slowly, especially with respect to the iron and steel, machine, and electronics industries. Mixed land use provided a fertile ground for bicycle traffic to flourish. Most people who worked for the government or government-owned factories lived in unit-owned dormitories, which were usually built near the working sites. Most of the travel distances were within walking range. Most of the reasons for trips were to go to and from work and school. During this period, bicycles were the dominant mode for passenger transport, even though it was not easy for an ordinary family to buy a new bicycle at that time. The low level of income, dense and mixed land-use patterns, and the short distances to be traveled were the main reasons for the formation of nonmotorized traffic in China.

The second era of bicycle traffic development in China was marked by the beginning of “economic reform.” During this transition period, changes took place in many sectors of the economy, as experiments with bold, new policies, which were similar to those of a market economy and deviated from the former centrally planned economy, took place. In 1987, a milestone was reached when 40 million bicycles were produced in China. Subsequently, most families in urban areas had the ability to purchase new bicycles as a result of the obvious increases in income in China. The price of a bicycle changed from 150 ¥ in 1973 to about 500 ¥ in the 1990s. The bicycle ownership rate kept pace with the growth in income during this period. In addition, the Chinese central government eliminated the bicycle tax in 1977, and many local governments and companies provided subsidies for bicycle owners. These economic policies boosted the development of bicycles in Chinese cities.

It is worth noting that almost all cities in China started to use the “three sections” cross-sectional design for their streets. There is a separate section of the road for bicycles that is between the innermost lanes, which are for automobiles, and the outermost lanes, which are for pedestrians. This three-section urban street design helped increase bicycle traffic in Chinese cities.

The third era was marked by a fluctuating bicycle share and heated debate on the fate of bicycle traffic. A decade of economic reform and positive results swept away any doubt of the viability of such reform. After more than 10 years of high production, bicycles saturated most
cities, and production started to decrease in 1996. The level of bicycle production in 1999 was similar to that of the early 1980s. Only 1 million bicycles were sold in that year. Bicycle ownership remained stable, even though income continued to grow.

In this era, urban populations and areas expanded quickly, driven by the rapid economic development. Urban structures and land-use patterns changed considerably. With the development of society in China, travel distances became much longer than before. The reasons for trips increased, and trip times increased also to a certain extent. The number of private automobiles increased rapidly in large cities, especially in the last five years. In China, motorized traffic has become an inexorable trend, and the proportion of motor vehicles in the various transport modes increased steadily.

During this time, public transit has developed slowly and automobile traffic is still in its infancy, even with its explosive growth rate, so there is still room for bicycles to play a dominant role in urban passenger transport. Nevertheless, the mode share of bicycle traffic has shifted up and down, depending on policies that have been implemented during different administrations and in different regions. The bicycle share has fluctuated along with the shifts in urban transportation policies, service levels provided by transit, and other market conditions. For instance, Nanjing and Shijiazhuang, two large cities that are both capitals of their respective provinces, experienced dramatic shifts during the past two decades.

Despite the introduction of private automobiles and mass rail transit in a few selected cities, the bicycle still maintains its unique and dominant position in urban transportation. In 2004, the number of bicycles in Beijing had reached 10 million. Similar situations exist in most Chinese cities; there were about 450 million bicycles in China in 2004, which translates to 40 bicycles per 100 people. The rate of bicycle ownership was higher in large cities than in medium or small cities.

1.8 BACKGROUND ON ELECTRIC TWO-WHEELERS IN CHINA

The basic principle of electric bicycles is that the electric energy is supplied by batteries and that the motor drives the bicycle. Electric bicycles can be divided into two types. The first type is solely electric; the rider does not need to exert power. Most of the electric bicycles that are produced in China are this type. The second type involves some peddling (friction drive); electricity is supplied from the electric motor on demand to reduce the foot pedal resistance. It is being developed by Tsinghua University. Both types of electric bikes are produced by Mt. Kun Company, a subsidiary of the large company, Taiwan Province.

The number of electric bikes in China is small. The profile of an electric bike is similar to that of an ordinary bike. In June 1997, a general safety standard for electric bikes, QG2302.97, was issued; it began to be implemented in April 1998. This standard stipulates that when the speed of an electric bike reaches 18 km/h, the bike’s dry braking distance should be no shorter than 4 m, and its wet braking distance should be shorter than 15 m. It also stipulates that the frame/front fork assembly’s shock strength load capacity should be 70 kg. The electric bike should go no faster than 20 km/h.
Electric bicycles have five major assembly components: electrical machinery, a controller, batteries, a battery charger, and a frame. The batteries that can be used in E-bikes are mainly lead-acid, Cd-Ni, iron-nickel, hydrogen-nickel, and Li ion batteries. In the current market, 65% of E-bikes use lead-acid batteries, 30% use Cd-Ni, and 5% use hydrogen-nickel or Li-ion batteries. Table 1-3 gives basic characteristics of electric bikes.

1.8.1 Types of Electric Bikes

There are three types of electric bicycles in the Chinese marketplace, as follows.

- *Deluxe electric bicycles*. These motorcycle models have an attractive exterior and are comfortable to ride, luxurious looking, and expensive. They are sold in large quantities. However, the technology is not very mature at present. Their bodies are low and not suited for driving on curvy and uneven roads.

- *Simple electric bicycles*. These have structures similar to those of pedal bicycles; they are very simple and agile. European and American countries are focusing on pursuing these popular bikes. Their construction is simple, yet they are comfortable. Their design is also simple. These are the main types of bikes being sold in China’s northern sector.

- *Neutral electric bicycles*. These are between the other two types. They are stylish and designed with luxury in mind. They are not too short, comfortable to ride, and give riders a good view of the road. Chinese consumers with the means to purchase them really like them. Chinese experts suggest that this type of E-bike will lead the worldwide market in the future.

To meet consumer needs, innovation is required in the development of electric bicycle products. Chinese experts believe that innovations similar to those found in digital and nanotechnologies must come to electric bikes if they are to become popular in China.

<table>
<thead>
<tr>
<th>TABLE 1-3 Basic Characteristics of Electric Bicycles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Characteristic</td>
</tr>
<tr>
<td>Vehicle speed (km)</td>
</tr>
<tr>
<td>Sphere of action (km)</td>
</tr>
<tr>
<td>Should operator reduce effort?</td>
</tr>
<tr>
<td>Average price ($¥)</td>
</tr>
</tbody>
</table>

Source: Chinese Bicycle Association
1.8.2 Advantages of Electric Bikes

Electric bicycles are considered new transportation vehicles in China. They have these advantages:

• They have zero emissions and do not pollute the atmosphere.

• They cost only about 2,000–3,000 ¥ and consume only about 1 kWh of electricity to travel 100 km; they are affordable to the Chinese consumer.

• They can go about 30–50 km on a single charge. This capability meets the needs of an average, urban, bicycle-riding office worker, which should result in a large market demand.

• When their speed is kept at 15 km/h (which is especially easy for an intelligent E-bike, such as one with an electronic speed controller that automatically cuts off the speed when it goes above a set point), they do not pose an excessive threat or safety problem to riders of manually operated bicycles or pedestrians.

• Most of their spare parts are the same as those used in manually operated bicycles; they are easy to repair.

• Most are used during the day and can be charged late at night, which is advantageous in balancing the electric power load.

• With massive marketing and their large export potential, electric bicycles could lead to a new industry in China and make a valuable contribution to the country’s economic growth.

• Both all-electric and on-demand electric bikes reduce human exertion. They are structurally simple, convenient to charge, and easy to operate. Users do not need a driver’s license to operate them, and the bicycles do not require an annual inspection.

• They are compatible with both city and country roads; roads can be made of cement, asphalt, or mud.

• They improve the quality of people’s lives and are convenient for travel.

• They will reduce traffic congestion in large cities.

• They will help reduce GHG emissions and pollution in large and mid-size cities worldwide.
• They will help reduce energy consumption. Their annual operating cost is about 15% of that of motorcycles and 20% of that of mid-sized vehicle running on gasoline. The energy consumed by a motorbike is about 10% of that consumed by a mid-sized gas-fueled car.

1.9 ELECTRIC TWO-WHEELERS IN CHINA

E-bicycles have become popular in many Chinese cities because they provide benefits to riders in terms of private mobility, accessibility, time savings, and low cost and because they are environmentally friendly. From the early 1990s, when E-bicycles emerged in Chinese cities, there were disputes about their use. Because E-bicycles have a power system, some policymakers asserted they should belong to the category of motorized vehicles; others rejected this classification. In 2003, the National People’s Congress of China passed the Law of the People’s Republic of China on Road Traffic Safety (LPRCRTS), which became effective on May 1, 2004. It classifies electric bicycles as nonmotorized vehicles from an operational and regulatory perspective. The law’s technical standards stipulate that E-bicycles cannot travel faster than 15 km/h or weigh more than 40 kg. The law does not require an operator to have a driver’s license or helmet. These stipulations mean that E-bicycles can share the slow-speed, nonmotorized lane with bicycles and cannot be operated on motor-vehicle lanes. However, in consideration of the variety of safety issues and impacts on urban transport systems associated with E-bicycles, the law grants provincial and municipal authorities the right to determine whether E-bicycles can (or cannot) be operated on local streets. Different cities have different policies on the development of E-bicycles. Some big cities, such as Guangzhou and Fuzhou, forbid their use, while other cities, such as Chengdu and Kunming, promote them. Most cities adopt a neutral policy; they neither promote nor restrict E-bicycles.

Even though there is no clear definition or stable policy in many cities, the use of E-bicycles has grown rapidly in China. More than 1,000 E-bicycle makers produce thousands of models. In 2006 alone, China produced 19.5 million E-bicycles. E-bicycles in China can be categorized as bicycle-style electric bikes (BSEBs) or scooter-style electric bikes (SSEBs). BSEBs provide a functional pedal and typically have 36-V batteries and 180–250-W motors. SSEBs usually have 48-V batteries and 350–500-W motors and look more like motorcycles than bicycles. According to the Chinese National E-Bicycle Standards (1999) — which are standards for product quality — regulations prohibit E-bicycles from going faster than 20 km/h; however, most E-bicycles, especially the scooter-style ones, can go at a faster speed. To meet consumer demands for faster, more comfortable E-bicycles with a longer range, some manufacturers increased the power, maximum operating speeds, maximum weight, and other parameters of E-bicycles. One common method manufacturers use to do this has been to provide the E-bicycles with speed-limiting devices that can be easily removed after purchase.

The fast development of E-bicycles challenges the adaptability of urban transport systems. Even though some local traffic management authorities refuse to release licenses to scooter-style E-bicycles, these SSEBs are still sold and enter the urban transport system. Their presence enlarges the dynamic performance differential between electric bicycles and general bicycles, as well as the operating speed differential.
In 1998 (the first year there were national statistics), the Chinese annual output was 58,600 bikes; this number had jumped to 21,300,000 bikes in 2007, which accounted for 43% of the Chinese economy’s average annual growth during that year.

In 2003, when China’s national electric bicycle output was 3,997,200, output from Tianjin, Jiangsu, and Zhejiang Provinces was 2,809,700, which accounted for 70% of ETW production in China. In 2007, the output from the above three provinces was 15,845,000 ETWs, which accounted for 74% of total ETW production in China. In Tianjin in 2007, the annual output was 6,461,000, which accounted for 30% of total national bike production.

There are 10,000 large and small companies involved in the national production of electric bikes. The small and mid-sized companies accounted for 35% of total national bike production during 2007. Most of these bikes used lead-acid batteries. During the same year, the entire industry’s production of E-bicycles running on Li-ion batteries surpassed 100,000 ETWs. In 2007, exports of electric bicycles were about 395,000; exports from Japan, the United States, and the EU were 203,300, which accounted for 58% of their production. Japan, the United States, Italy, Holland, Germany, Hungary, and Great Britain imported E-bicycles from China that accounted for 87,800 ETWs.

The year 2007 was frustrating for those involved in the E-bike industry in China. The cost of raw materials rose by a factor of three and the cost of labor increased, making it very expensive to manufacture bikes. Numerous E-bike manufacturers and dealers cut back their production. The industry needs to implement innovations and cut manufacturing costs to stay profitable. In Tianjin, a new area is opening up for developing and manufacturing bicycles, which has brought about an upsurge in investment. As the Tianjin E-bike industry catches up to the rest of the Chinese bike industry and establishes an industrial base, production will grow and more ETWs will be available for domestic use and export purposes.

### 1.9.1 Chinese National Support for Electric Bikes

The E-bike market emerged in the late 1990s and has grown considerably up to the present. The following chronological list describes important events in the history of E-bikes in China:

- In 1987, the Electric Vehicle Institute of China Electro-technical Society was founded.
- In December 1991, the Chinese National Science Board named electric bike development as one of 10 technology projects. The electric bike was still deemed a major technology project in the period around 1995.
- In 1994, China’s National Defense Science and Technology Committee (NDSTC) and the U.S. Department of Defense (DOD) signed a military privatization collaboration agreement. One item in this agreement was to work together to promote and apply EVs.
• In 1995, Prime Minister Li Pong and Vice Prime Ministers Li Lan-Qing, Wu Bang-Guo, and Tai Jia-Hua successively made important comments on the development of the EV industry. On the basis of these comments, in October 1995, the Chinese Mechanical Industry Department held a seminar to create an EV development strategy together with the National Science Board and Economy and Trade Committee.

• In April 1999, China held a meeting entitled “Clean Air Program — Clean Automobile Action” in Beijing. Vice Prime Minister Wu Bang-Guo attended the meeting and made an important speech. Thereafter, China founded the Coordination and Leading Team for Clean Automobile Action.

• In October 1999, the 16th International Electric Vehicle Meeting took place in Beijing. Both Vice Prime Minister Wu Bang-Guo and Deputy Director of the Technology Department Xu Guan-Hua spoke at the meeting.

• In 2000, administrative coordinators of NDSTC and DOD recommended that the U.S. Department of State actively promote the use of E-bikes in China and the United States.

• In July 2000, the Legislative Office in the U.S. Department of State and the Traffic Control Bureau in China heard comprehensive reports by the China Bike Association on the status of E-bikes in China. They agreed that the speed limit would be 20 km/h and that E-bikes with a pedaling function could be treated as nonmotorized vehicles.

1.9.2 Shanghai and Electric Bikes

In Shanghai, cars and trucks are crammed on the elevated highway that cuts through downtown. On the smaller roads below, traffic moves at a steady 10–15 km/h. It includes an assortment of two- and three-wheeled vehicles — everything from simple steel-frame bikes and heavily laden pedal-powered carts to motorized scooters and electric bikes. There are an estimated 1 million electric two-wheelers on Shanghai’s streets. Despite China’s growing infatuation with automobiles, people in the world’s most populous nation continue to move primarily on two wheels, and, increasingly, an electric motor drives them. The China Bicycle Association, a government-chartered industry group in Beijing, estimated that during 2007, manufacturers sold 9.5 million E-bikes nationwide — nearly double the sales in 2006 — and would probably ship more than 14 million E-bikes in 2008.

There has been a huge desire for motorized personal transportation in China as its cities have sprawled. E-bikes are an attractive option for commuters, service people, and couriers. At 1,500–3,000 ¥ (U.S. $180–360), an electric bike can be bought at a small fraction of the cost of an automobile. Riding an E-bike can be exhilarating. An electric motor built into the hub can propel you to speeds of 20 km/h or more. However, despite the appeal of electric bikes, some Chinese cities have banned them, alleging environmental drawbacks and concerns about public
safety. But that has not stopped millions of people in China from buying ETWs. Such development is astonishing to ETW advocates in the United States and Europe, who have struggled for a decade to build a market for E-bikes.

A blend of necessity and opportunity kick-started China’s first E-bike manufacturer, Shanghai Crane Electric Vehicle Co., based in the Pudong section of Shanghai. The company descended from a venture-capital arm of the Shanghai government that had been investing in electric-drive technology in a bid to lead a new national electric-automobile R&D program. When Shanghai lost the automobile research bid to Guangzhou in 1994, Shanghai’s EV team turned to electric bikes.

Testing of 100 prototype bikes made by Shanghai Crane in 1995 revealed that they needed a lot more development. In barely three months of use, the motors burned out and the lead acid batteries — designed to be removed from the bikes and taken inside for plug-in charges — no longer could take a charge. However, the testers thought the bikes were fun to ride and handy for carrying parcels, which suggested that a more durable product would find a ready market. When Shanghai banned sales of gas scooters (and their polluting two-stroke engines) in 1996, Crane spun out from R&D to fill the market void. In 1997 the company’s first products were rolled out; they were conventional bike frames outfitted with a 150- or 180-W hub motor in the front wheel; a 24-V, 7-A·h (ampere-hour) lead acid battery on the rear rack; and a simple electronic controller on the handlebars.

Their performance was much better than that of previous bikes: The motors went well beyond the three-month mark, and the batteries, now rated for about 300 charges, could carry the bike as far as 50 km on a charge with minimal pollution. E-bikes can carry a single driver with 15–20 times greater efficiency than that of an average small car. As a result, they generate just a fraction of the air pollution and carbon dioxide (CO2) emitted by cars. Sales mounted, and the success of Crane attracted competition, bringing both start-ups and conventional bike manufacturers, such as T and D Continental Dove Company of Nanjing and Shanghai Forever Co., into the market. Today, the China Bicycle Association estimates there are an astounding 1,500 companies manufacturing electric bikes, many of them local operations producing a few thousand bikes per year.

Producing 50,000 bikes a year with a workforce of 210, Crane is one of the few businesses that can sustain an R&D operation. However, because of China’s weak protection of intellectual property, the innovations made by companies like Crane spread quickly to the entire industry. Cranes believes that more R&D is needed to improve products. Better bike technologies include brushless motors that deliver higher torque, electronic controllers, and lead-acid batteries that deliver a range of up to 60 km and last up to 2 years.

The look of the ETWs has changed. They are more stylish; have large platforms for resting feet as well as packages; have few pedals (or none at all); and, in some cases, have more powerful batteries and motors that boost the top speed to close to 30 km/h. These electric scooters accounted for roughly two-thirds of the 10,000 EVs Crane sold last year. The owners are generally commuters whose trips have lengthened as the city has grown during the last decade, delivery and salespeople who crisscross neighborhoods, elderly men and women running
low on pedal power, expectant mothers, and students. They all want a faster, easier ride than they get with a conventional bike.

Automotive and motorcycle manufacturers, transit operators, and some government officials, however, have slowed or stopped the growth of the electric bike in major cities such as Beijing and Guangzhou. Even the China Bicycle Association, which purportedly represents bike makers, has sought to discourage manufacturers from adopting faster scooter designs.

Despite the electric-bike industry’s decade-long history and commercial success, it was only last year that China’s National People’s Congress amended the national road safety law to officially give riders of electric bikes a right to use the roads. The legislation legally equated the electric bikes with conventional bicycles — wherever bikes can go, electric bikes can go. But the amendments include an important caveat: Municipalities have the final say on whether to allow electric bikes in their localities. Some have refused to do so. In rejecting electric bikes, the municipalities cited such concerns as the threat of pollution from spent lead-acid batteries; interference with automobiles, resulting in accidents or slower traffic; and the impact on the viability of public transit systems. Advocates for green transportation say these arguments amount to thinly veiled attempts to protect the electric bicycle industry’s competitors. None of the arguments against electric bikes have merit. Lead-acid batteries are also used in cars, and the real pollution source is not the electric bikes but the automobiles. Transit operators and manufacturers should be forced to compete with electric bikes so they would offer more efficient services and cheaper, cleaner vehicles. The problem is that electric bike manufacturers are insignificant when compared with the other interest groups, particularly car makers, who are attracting billions of dollars of foreign investment. The automotive industry is identified as a “pillar industry” in China's official five-year plans.

Although the odds against them are daunting, E-bike manufacturers are pushing forward with surprising success. Like Crane, Luyuan EV was a government venture-capital spinoff. Nine years ago, with the help of its initial investors, it developed a prototype bike. In 2007, Luyuan EV sold 120,000 electric bikes and scooters, and it expected to sell 300,000 ETWs in 2008. Luyuan EV is located in Jinhua, an industrial metropolis with a population of 1.4 million. It is south of Shanghai and located in Zhejiang Province.

Conflict over electric bikes is not limited to the municipalities and the manufacturers. Even the China Bicycle Association has been clashing with some companies, including Luyuan, over what types of ETWs should be on the road. The bike group enforces a national standard for electric bicycles, and no matter what parameter you choose (maximum weight of 40 kg, width of 220 mm for the pedal shaft, maximum speed of 20 km/h), many of the latest electric scooters cannot match these parameters or standards.

Many electric scooters, for example, are outfitted with nonfunctioning pedals and with speed-limiting devices designed for easy removal after purchase. Luyuan’s latest machine just meets the E-bike standard. Luyuan calls its new product the LEV, short for light electric vehicle. The LEV weighs 95 kg; its 48-V, 20-A•h battery has two times the energy of a standard bike; and its 500-W motor controlled by a central processing unit (CPU) propels it to 35 km/h.
The China Bicycle Association is concerned that vehicles that violate the standard could damage the electric bike industry. It fears a regulatory backlash could result if riders of powerful ETWs like LEVs were seriously injured in accidents. Such a reaction would hurt the entire industry by undermining the justification for allowing electric bicycles on the road. If the electric bicycle were to be more like the motorcycle, the ability to classify an electric bike as a bicycle could be lost. The China Bicycle Association is pushing for amendments to the national electric bike standard to close its loopholes. But Luyuan and other manufacturers have other ideas; they advocate revisions that would boost the electric bike’s top speed to reflect current consumer demand. At the moment, the debate is gridlocked, and vehicles such as the LEV keep rolling off assembly lines and onto China’s busy, crowded streets.

The biggest challenge facing electric bike makers may not be municipal bans, conservative standards, or even technology. It may be the roads themselves. China’s development is following the path of Western countries; the country is rapidly redesigning its cities around the automobile. Across China, cities are rejecting a mixed-use model and redeveloping along a strict zoning model. China is razing residential buildings in center cities to make way for office towers and is paving farmland on the periphery to create large industrial parks. Displaced from the urban centers, houses and other residential buildings are springing up in sprawling suburbs. The automobile is king in this model, because in the absence of extensive public transit, cars are the only way to get from distant suburbs to offices and industry parks.

To make way for more cars, China’s cities are widening their main roads and building highways. The result has been a rapid increase in the number of automobiles, which, just as they do everywhere else in the world, almost instantly absorb the extra roadways. The resulting gridlock has been especially acute in China’s capital. Beijing had 1 million cars in 1997 and 3 million in 2008. An urban planning expert at Beijing University believes that wider roads are more efficient for traffic. However, if the electric bike market were to expand, the wider roads might not be needed. A “car culture” is a disaster for bicycles. Road widening often comes at the expense of bike lanes. Highways are off-limits to bikes and nearly impossible to cross. On smaller roads, rush-hour traffic blocks bike lanes and intersections, prompting outbursts of road rage from frustrated cyclists.

China’s oil imports are on the same exponential growth path as are its car fleet. China has eclipsed Japan as the second-biggest importer of oil, bringing it into direct competition with the world’s leading consumer of petroleum: the United States. To lessen import dependence and environmental burdens, China has promulgated fuel-efficiency standards that are similar to the European standards. It is considering imposing a 20–50% national tax on retail gasoline and diesel fuel.
1.10 GASOLINE TWO-WHEELERS IN CHINA

1.10.1 Number in Use

According to the PRC’s National Environmental Protection Administration’s Report on the Environment for 2005, ownership of automobiles and motorcycles exceeded 43 million and ownership of motorcycles exceeded 94 million by the end of 2005. Compared to 2004 figures, the number of automobiles increased by 20.6%, while the number of motorcycles increased by 23.6%. Private car ownership showed high annual rates of increase (23%), bringing the number of private vehicles in the PRC to 14.8 million, or about 55% of the total number of vehicles in the previous year, 2004. The high growth rates were directly correlated with the growing economic prosperity in Chinese cities. In Beijing, the vehicle fleet quadrupled from 0.5 million in 1990 to 2 million in 2002. This rapid rate of motorization is expected to continue in the next decades. It is generally expected that by 2020, the total number of four-wheeled motor vehicles in the PRC will be between 100 million and 130 million. The total number of motor vehicles in the PRC could reach 248 million by 2015, with the highest rate of increase occurring for cars and sport/utility vehicles (SUVs), followed by two-wheelers. The number of two-wheelers is expected to decline after 2025, when personal incomes will have reached a level that will allow people to purchase a car instead of a motorcycle.

The Chinese urban transportation system is dominated by private cars, buses, taxis, motorcycles, scooters, and bicycles. Most cities, such as Beijing, Guangzhou, and Shanghai, still have dedicated and separate lanes for bicycle traffic in urban areas. These lanes, however, are not sufficiently integrated into the whole transportation network. An investigation of trip patterns in Chinese cities indicates that the largest share of trips is still made by walking and cycling (65%), followed by public transport (19%) and private motor vehicles (16%). However, the number of walking and cycling trips is expected to decline as the number of trips by private motor vehicles begins to increase. In Xi’an, motorcycles number about 14 million but take up only 5% of the total share of modal trips in the city. Walking, bus trips, and bicycle trips play a major role in modal trips, with shares of about 22% for walking and 33% for bus trips and cycling.

1.10.2 Emissions from Mobile Sources

Estimates of emissions per vehicle type in 2005 are presented in Table 1-4. Particulate matter (PM) emissions are mainly from ETWs followed by heavy freight trucks, while NO\textsubscript{X} emissions are mainly from heavy freight trucks followed by minibuses, paratransit (small) vehicles, and buses. The emissions might be a result of the older engine technology used in these types of vehicles. The rapid increase in the number of four-wheeled vehicles will lead to increases in the contribution from four-wheeled vehicles and a relative decrease in the contribution from two-wheelers.

The PRC adopted a road map for new vehicle standards and laid out a schedule to introduce vehicle emission standards equivalent to the EU emission standards for light-duty
TABLE 1-4  Total Pollutant Emissions from On-Road Vehicles by Vehicle Type in 2005

<table>
<thead>
<tr>
<th>Vehicle Type</th>
<th>PM Emissions (1,000 metric tons)</th>
<th>NOx Emissions (1,000 metric tons)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Light-duty vehicle</td>
<td>37.1</td>
<td>175.4</td>
</tr>
<tr>
<td>Medium freight truck</td>
<td>22.9</td>
<td>285.8</td>
</tr>
<tr>
<td>Heavy freight truck</td>
<td>36.2</td>
<td>483.2</td>
</tr>
<tr>
<td>Two-wheeler</td>
<td>61.9</td>
<td>120.7</td>
</tr>
<tr>
<td>Three-wheeler</td>
<td>0.0</td>
<td>0.0</td>
</tr>
<tr>
<td>Bus</td>
<td>19.6</td>
<td>260.8</td>
</tr>
<tr>
<td>Minibus and paratransit</td>
<td>24.9</td>
<td>330.8</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>202.7</strong></td>
<td><strong>1,656.6</strong></td>
</tr>
</tbody>
</table>

The production and sales of electric bicycles and scooters soared rapidly in the 2003–2008 period. Annual electric bike sales in the PRC grew from 40,000 in 1998 to 10 million in 2005. The increase was largely brought about by items of legislation that banned gasoline-fueled scooters and bicycles that were introduced beginning in 1996 in several major Chinese cities, including Beijing and Shanghai. Electric bikes are gaining an increasing share of two-wheeled transportation in the PRC. In Shanghai, there are an estimated 1 million ETWs. In cities such as Chengdu and Suzhou, the share of electric bikes has reportedly surpassed the share of regular bicycles. Electric bikes, which use lead batteries as the main source of stored energy, are touted as a zero-emissions form of transportation that can help improve urban air quality. However, the environmental impacts from lead emissions (the lifetimes of the lead batteries used for E-bikes are limited and the batteries must be disposed of) may negate some of the benefits derived from the absence of tailpipe emissions. A comparison of electric bikes and other power-assisted vehicles is given in Table 1-5.

1.11 ENERGY CONSUMPTION IN CHINA

Measurements have shown that the average electric bicycle uses 1.5 kWh of electricity per 100 km. When 10,000 km are traveled per year, the total cost of electricity cost is about 90 ¥, which is 15 times less than the cost of running a motorcycle and 40 times less than the cost of running car, in terms of energy consumption cost per unit of travel distance, as shown in Table 1-6.
TABLE 1-5 Comparison of Electric Bikes and Other Power-Assisted Vehicles

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicle weight (kg)</td>
<td>70–80</td>
<td>70–80</td>
<td>90–100</td>
<td>35–40</td>
</tr>
<tr>
<td>Maximum vehicle speed limit (km/h)</td>
<td>24</td>
<td>24</td>
<td>24</td>
<td>20</td>
</tr>
<tr>
<td>Continuous driving distance (km)</td>
<td>150</td>
<td>150</td>
<td>50–60</td>
<td>50–60</td>
</tr>
<tr>
<td>Charging (oil-filling) time</td>
<td>Several min</td>
<td>Several min</td>
<td>5 to 8 h</td>
<td>5 to 8 h</td>
</tr>
<tr>
<td>Type of energy used</td>
<td>Petroleum</td>
<td>LPG</td>
<td>Battery</td>
<td>Battery and human power</td>
</tr>
<tr>
<td>Driving noise (dB)</td>
<td>65–70</td>
<td>65–70</td>
<td>55–60</td>
<td>55–60</td>
</tr>
<tr>
<td>Unit price (10^3 ¥)</td>
<td>4–10</td>
<td>4–6</td>
<td>5–8</td>
<td>2–3</td>
</tr>
<tr>
<td>Driver’s license test required</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>Helmet required</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>Age limit</td>
<td>Yes, over 18</td>
<td>Yes, over 18</td>
<td>Yes, over 18</td>
<td>No</td>
</tr>
</tbody>
</table>

TABLE 1-6 Comparison of Energy Consumption per 100 Kilometers by E-Bicycles, Motorcycles, and Cars

<table>
<thead>
<tr>
<th>Parameter</th>
<th>E-Bicycle</th>
<th>Motorcycle</th>
<th>Car</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy source</td>
<td>Electricity</td>
<td>Gasoline</td>
<td>Gasoline</td>
</tr>
<tr>
<td>Amount of fuel consumed</td>
<td>1.5 kWh</td>
<td>3 L</td>
<td>10 L</td>
</tr>
<tr>
<td>Cost (¥)</td>
<td>0.8</td>
<td>12</td>
<td>40</td>
</tr>
</tbody>
</table>

1.12 ELECTRIC TWO-WHEELER MARKET AND PRODUCTION IN CHINA

The PRC is the world’s biggest producer of bicycles. In 2004, 79 million units were manufactured, of which 22–25 million were for the Chinese domestic market. This number was down from a peak of 40 million just a few years before. The Chinese Government policies that promoted cars had a discouraging effect on cycling, and the removal of many bike lanes was thought to be necessary to accommodate an increasing use of cars. In Beijing, only 20% of the commuters rode bikes in 2002, compared to 60% in 1998. However, many cycle paths were built in the “old town” areas and newly built communities for the 2008 Beijing Games. While bicycle sales were waning, electric bicycles increased in popularity. Some 260 companies in the PRC are estimated to be making electric bikes and their components. About 7.5 million electric bicycles were sold in the PRC in 2004; the number rose to about 9 million in 2005, even though they were banned in some key cities. The output of electric bikes is expected to maintain an annual growth rate of at least 80% in the years until 2010. These bikes provide an attractive option for commuters, service people, and couriers who have a need for motorized personal transportation. Their dramatic growth has been largely a result of legislation banning gasoline-fueled scooters and bicycles that began in 1996 in several major Chinese cities, including Beijing and Shanghai. The Government concluded that electric bicycles were not in keeping with Beijing’s image as a major world capital and recommended that they be phased out. The Beijing Municipal Public Security Bureau announced in 2002 that electric bicycles would be forbidden.
in Beijing. In December 2005, the Beijing Municipal Public Security Bureau announced a new policy that allowed electric bicycles to be licensed from January 2006 onward.

Electric bicycles come in many versions, and there is fierce brand competition (Appendix C). Market leaders, such as Fushida, Yadi, and Xinri, hold a share of about 70%. The E-bikes have a top speed of 20–30 km/h and a range of 25–100 km. During operation, they emit zero local air pollutants, but they do use about 2 kWh of electricity per 100 km. Their power range is 200–600 W, and they take about 6–8 hours to charge.

According to the China’s State Statistical Bureau, the country’s bicycle production in 2007 was 65,497,775; it had grown at a rate of 5.12% over the same period in 2006. The country’s regional output of bikes in 2007 is shown in Table 1-7.

In the first quarter of 2008, bicycle imports grew by 123.08%, in comparison with the same period the previous year.

According to the National Customs Administration, in the first quarter of 2008, China’s bicycle imports grew by 3%, compared to 31% during the first quarter of 2007. Total bike imports amounted to U.S. $195,000, which represents growth of 254.60% over year 2006 imports. Also in the first quarter of 2008, imports of spare parts jumped by 50 tons.

According to China’s Automobile Industry Association, in the first quarter of 2008, the number of motorcycles exported by the top 10 Chinese companies was as shown in Table 1-8. They exported 1,245,500 motorcycles, which accounted for motorcycle exports of 57% of the previous year’s exports. Also according to China’s Automobile Industry Association, in April 2008, 2,540,500 motorcycles were produced and 2,524,700 were sold; the result was a growth rate of 8.58%. The previous month’s rate was 6.06%.

### Table 1-7 Number of Bikes Produced in Regions of China in 2007

<table>
<thead>
<tr>
<th>Region</th>
<th>No. of Bikes Produced</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tianjin</td>
<td>17,110,952</td>
</tr>
<tr>
<td>Shanghai</td>
<td>6,401,915</td>
</tr>
<tr>
<td>Jiangsu</td>
<td>10,776,395</td>
</tr>
<tr>
<td>Zhejiang</td>
<td>15,115,135</td>
</tr>
<tr>
<td>Anhui</td>
<td>2718</td>
</tr>
<tr>
<td>Jiangxi</td>
<td>2,682</td>
</tr>
<tr>
<td>Shandong</td>
<td>589,321</td>
</tr>
<tr>
<td>Henan</td>
<td>689,155</td>
</tr>
<tr>
<td>Hubei</td>
<td>86,775</td>
</tr>
<tr>
<td>Hunan</td>
<td>1,109</td>
</tr>
<tr>
<td>Guangdong</td>
<td>14,189,096</td>
</tr>
<tr>
<td>Guangxi</td>
<td>73,349</td>
</tr>
<tr>
<td>Sichuan</td>
<td>438,805</td>
</tr>
<tr>
<td>Shanxi</td>
<td>20,368</td>
</tr>
</tbody>
</table>

### Table 1-8 Motorcycle Exports from Chinese Companies in the First Quarter of 2008

<table>
<thead>
<tr>
<th>Company</th>
<th>Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lifan</td>
<td>242,100</td>
</tr>
<tr>
<td>Xin Locomotive</td>
<td>210,100</td>
</tr>
<tr>
<td>Zong Shen</td>
<td>160,500</td>
</tr>
<tr>
<td>Jin Cheng</td>
<td>149,600</td>
</tr>
<tr>
<td>Yangtze River</td>
<td>141,200</td>
</tr>
<tr>
<td>Guangzhou</td>
<td>77,600</td>
</tr>
<tr>
<td>Prasarn</td>
<td>67,500</td>
</tr>
<tr>
<td>Yu Shangnian</td>
<td>67,200</td>
</tr>
<tr>
<td>Tongqi</td>
<td>66,500</td>
</tr>
<tr>
<td>Xiangbi</td>
<td>63,200</td>
</tr>
</tbody>
</table>

### 1.13 INTERNATIONAL ELECTRIC BIKE ACTIVITIES

Electric bicycles are the only vehicles at present that can achieve zero emissions. Several countries around the world are conducting R&D on and producing E2Ws. E2Ws have excellent market potential because they can offer convenience, energy savings, and an improved lifestyle. As a result of concerns over environmental protection, new lightweight materials and new technologies (such as controllers, batteries, other electronics, and electric bicycles) have reached a high state of development around the world. Electric cars, being the green transportation mode,
are expected to bring huge changes to human society in the 21st century. In concert with other international technological progress, electric cars are at a breakthrough point as the Chinese auto industry enters the 21st century. Not only will China’s strategic choices leapfrog development of the auto industry, they will continue sustainable development in electric bike technology. Until the present, the country’s research on electric bicycles has progressed gradually. Body designs have been completed, and nickel-metal hydride (Ni-MH), Li-ion, and zinc air batteries are being developed.

Several countries around the world are involved in ETW R&D and production. Companies around the world are targeting developments for Europe, Asia, China, Taiwan, India, and Japan. ETW vehicles are considered vehicles for the common people because they help them save energy, reduce air pollution, and improve their lifestyles. They are the lowest-cost option available to the masses. This mode of transportation is a reasonable catalyst for finding socially, financially, and environmentally sound solutions to the problem of urban mobility. Table 1-9 provides statistics on the growth of bikes and motorcycles in various countries, and Table 1-10 provides data on air pollution in four Asian cities.

<table>
<thead>
<tr>
<th>Country or Region</th>
<th>Annual Growth Rate (%)</th>
<th>2006 Bike and Motorbike Population</th>
<th>No. of Years It Takes for Bike Population to Double</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mainland China</td>
<td>25</td>
<td>62,105,412</td>
<td>3</td>
</tr>
<tr>
<td>Nepal</td>
<td>16</td>
<td>204,121</td>
<td>5</td>
</tr>
<tr>
<td>Vietnam</td>
<td>15</td>
<td>9,436,024</td>
<td>5</td>
</tr>
<tr>
<td>Philippines</td>
<td>14</td>
<td>1,735,814</td>
<td>5</td>
</tr>
<tr>
<td>Cambodia</td>
<td>13</td>
<td>333,663</td>
<td>6</td>
</tr>
<tr>
<td>Laos</td>
<td>11</td>
<td>201,948</td>
<td>7</td>
</tr>
<tr>
<td>India</td>
<td>10</td>
<td>41,760,670</td>
<td>7</td>
</tr>
<tr>
<td>Indonesia</td>
<td>9</td>
<td>16,775,380</td>
<td>8</td>
</tr>
<tr>
<td>Thailand</td>
<td>9</td>
<td>16,886,204</td>
<td>8</td>
</tr>
<tr>
<td>Bangladesh</td>
<td>7</td>
<td>285,895</td>
<td>10</td>
</tr>
<tr>
<td>Sri Lanka</td>
<td>7</td>
<td>710,356</td>
<td>10</td>
</tr>
<tr>
<td>Pakistan</td>
<td>7</td>
<td>2,729,155</td>
<td>11</td>
</tr>
<tr>
<td>Hong Kong, China</td>
<td>5</td>
<td>39,099</td>
<td>14</td>
</tr>
<tr>
<td>Taiwan, China</td>
<td>5</td>
<td>12,459,333</td>
<td>14</td>
</tr>
<tr>
<td>Malaysia</td>
<td>5</td>
<td>5,378,127</td>
<td>15</td>
</tr>
<tr>
<td>Japan</td>
<td>3</td>
<td>1,404,074</td>
<td>26</td>
</tr>
<tr>
<td>Singapore</td>
<td>1</td>
<td>134,799</td>
<td>70</td>
</tr>
<tr>
<td>Total</td>
<td>15</td>
<td>172,580,075</td>
<td>5</td>
</tr>
</tbody>
</table>
TABLE 1-10  Estimated Share (%) Contributed by Motorcycles to Total Transportation Pollutant Emissions in Four Asian Cities

<table>
<thead>
<tr>
<th>City</th>
<th>VOC</th>
<th>CO</th>
<th>PM</th>
<th>NOₓ</th>
<th>CO₂</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ho Chi Minh City, Vietnam</td>
<td>90</td>
<td>70</td>
<td>Not available</td>
<td>12</td>
<td>40</td>
</tr>
<tr>
<td>Delhi, India</td>
<td>70</td>
<td>50</td>
<td>Not available</td>
<td>Not available</td>
<td>Not available</td>
</tr>
<tr>
<td>Bangkok, Thailand</td>
<td>70</td>
<td>32</td>
<td>4</td>
<td>&lt;1</td>
<td>Not available</td>
</tr>
<tr>
<td>Dhaka, Bangladesh</td>
<td>60</td>
<td>26</td>
<td>42</td>
<td>4</td>
<td>Not available</td>
</tr>
</tbody>
</table>

1.14 ELECTRIC BIKE PROGRAMS IN VARIOUS COUNTRIES

1.14.1 United States

Table 1-11 provides total bike sales in the United States during 2007 and 2008. Total sales in 2008 dropped 7.2% from 2007 sales. The values given are gross numbers on motorcycles (street bikes, dual-sport and off-road vehicles) and scooters. The numbers were compiled from various public sources, most of which probably trace back to the Motorcycle Industry Council (MIC), which tracks motorcycle sales in the United States.

U.S. House of Representatives (HR) 727, which was signed into law in late 2002, defines as a “bicycle” any E-bike or power-on-demand bike that has a motor of less than 750 W, an assisted speed of less than 20 miles per hour (mph), and functional pedals. No driver’s license, registration, insurance, or helmet is required to operate a bicycle (in most states), and it has access to all roadways and bike paths. It must conform to Consumer Product Safety Commission (CPSC) requirements for bicycles. (Responsibility for E-bikes is assigned to CPSC rather than the U.S. Department of Transportation [DOT].) Powered two-wheelers that have larger motors, travel at higher speeds, or do not have any pedals are considered to be motorcycles in the United States; this is also covered under HR 727. In the United States, these vehicles must meet DOT requirements for motorcycles. A driver’s license, registration, insurance, and helmet are normally required to operate them. Additional regulations address safety issues, brakes, lights, reflectors, and criteria for measuring the power of the motor.

The number of electric bikes in the United States is small, and the amount of information available on products is very limited. Most major bicycle companies experimented with low-power (250-W) electric bikes in the late 1990s. Consumers were disappointed with the products. Companies such as GT/Charger, Schwinn/Currie, Trek/Yamaha, Brunswick, ZAP, Ford, and Total EV/Merida offered electric bicycles in late 1990s, but most were too expensive, not powerful, and often not reliable. Most were offered through traditional bicycle dealers. Various importers of Chinese E-bikes — some well organized and with significant resources, such as Giant, EV Global, Panasonic, Currie, Ideation,Sharper Image, Pacific Cycle, ZAP, and
### TABLE 1-11 Two-Wheeler Sales in the United States in 2007 and 2008

<table>
<thead>
<tr>
<th>Vehicle Type</th>
<th>2007 Totals</th>
<th>2008 Totals</th>
<th>Unit Change</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dual sport vehicles</td>
<td>36,837</td>
<td>45,250</td>
<td>+8,413</td>
<td>+22.8</td>
</tr>
<tr>
<td>Off-road vehicles</td>
<td>209,739</td>
<td>146,779</td>
<td>–62,960</td>
<td>–30.0</td>
</tr>
<tr>
<td>Street bikes</td>
<td>647,633</td>
<td>611,133</td>
<td>–36,500</td>
<td>–5.6</td>
</tr>
<tr>
<td>Scooters</td>
<td>54,255</td>
<td>76,748</td>
<td>+22,493</td>
<td>+41.5</td>
</tr>
<tr>
<td>Total</td>
<td>948,464</td>
<td>879,910</td>
<td>–68,554</td>
<td>–7.2</td>
</tr>
</tbody>
</table>

Prima — are marketing E2Ws in the United States. The following are parameters for ETWs manufactured by TidalForce Electric Bicycle Company:

- Speed: 20–25 mph (32–40 km/h);
- Range: 20 mi (32 km);
- Motor power: 500, 750, or 1,000 W;
- Motor: direct-current (DC) brushless direct drive;
- Battery: 36-V Ni-MH;
- Power on demand;
- Fully functional bicycle; and
- Weight: 75 lb (34 kg).

Appendix E lists U.S. companies that market ETWs in the United States and worldwide. At present, the U.S. market is very small compared to Asian, Japanese, and European markets. U.S. companies are mainly working on the export market. The majority of companies are using lead-acid batteries, some are using Ni-MH batteries, and a small number have started using Li-ion battery technology.

### 1.14.2 Japan

Motorcycle production in December 2008 was recorded as 112,024 units, or 10.6% less than the total recorded for December 2007. December 2008 represented the 16th consecutive month of production decreases. Motorcycle production for calendar year 2008 (January–December) was recorded as 1,226,839 units, or 26.8% less than the total for 2007. Year 2008 represented the third consecutive year of annual production decreases. Table 1-12 shows motorcycle production by manufacturer.
The Japanese Automobile Manufacturers Association (JAMA) reported that a number of negative factors affected Japan’s motorcycle market in 2008, including higher vehicle prices (reflecting mandatory compliance with new emission regulations) and a deteriorating economic environment (stemming from the global financial crisis). Demand also declined in Japan as a result of stronger crackdowns on illegal parking and the chronic shortage of motorcycle parking bays in cities and towns. On the other hand, surging fuel prices underscored the economy and convenience of electric bikes to consumers.

In 2009, manufacturers are expected to sell about 400,000 electric bikes in Japan; almost all will be made by Japanese companies, such as Yamaha, Panasonic, Nissan, and PUES Corporation. Because Japanese regulations are unique to Japan and relatively expensive to conform to, it is difficult for outside companies to sell electric bikes in Japan. There is little or no opportunity for Chinese companies in this market.

The Nissan Pivo 2 concept E-bike was selected as one of the 10 “coolest” big electronic products by InfoWorld in Japan. Nissan displayed the Pivo 2 concept E-bike at the Tokyo auto show. This kind of ETW can be folded and its wheels can be turned 180 degrees, which make it convenient to park and lock. It also has a speech recognition system, so the driver can ask it questions, such as where it is parked. Its facial recognition function can distinguish the driver’s face from others to identify the bike’s owner. This kind of vehicle will be available in the market around 2015.

The Japanese Koga Miyata Industrial Corporation developed an ultra-featherweight electric bicycle, weighing only 16.8 kg. This bicycle went on the market recently. It uses Li-ion battery technology. It also has a failure diagnosis intelligent system.

### TABLE 1-12 Japanese Motorcycle Production by Manufacturer in 2008

<table>
<thead>
<tr>
<th>Motorcycle</th>
<th>December 2008</th>
<th>January–December 2008</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>No. of Units</td>
<td>Change from Previous Year</td>
</tr>
<tr>
<td>Honda</td>
<td>28,586</td>
<td>101.7</td>
</tr>
<tr>
<td>Suzuki</td>
<td>31,816</td>
<td>86.2</td>
</tr>
<tr>
<td>Yamaha</td>
<td>32,165</td>
<td>78.8</td>
</tr>
<tr>
<td>Kawasaki</td>
<td>19,455</td>
<td>100.3</td>
</tr>
<tr>
<td>Others</td>
<td>2</td>
<td>40.0</td>
</tr>
<tr>
<td>Total</td>
<td>112,024</td>
<td>89.4</td>
</tr>
</tbody>
</table>

Source: Japanese Automobile Manufacturers Association (JAMA), January 2009
PUES Corporation is marketing advanced electric motor bikes with Li-ion battery technology. They have a range of up to 70 km. During 2008, 1,500 of these motorbikes were sold.

Yamaha has a long history of electric scooter development. It started a program in 1990 to develop a “clean, silent” scooter, then developed an electric scooter with an advanced network control system. In 2003, it went on to develop a “light, clean, smart, silent” commuter scooter with Ni-MH battery technology. In 2007, it developed a full-performance commuter electric scooter that uses Li-ion battery technology with a 48-V system and has a 60-km range. Yamaha bikes are quite popular in Japan. Its ETW models — the PAS Li S, PAS CITY-S, and PAS CITY-F — came on the Japanese market recently. They cost $1,200 and include Li-ion battery packs. The battery has an estimated range of 39 km in standard mode, 21 km in power mode, and 67 km in auto-eco-plus mode.

Panasonic is one of Japan’s largest electric bike manufacturers. Its E-bike is a good solution for people who want an electric folding bike. It is lightweight, foldable, comfortable, and can easily go up any hill. It has an Li-ion battery and advanced motor and controller system.

KTM is bringing an electric bike to the market by 2010. Quantya already has an electric dirt bike — the Strada — available in the market. Honda, while quietly leading the way in the bike industry, is proclaiming its electric future loudly. The latest addition to the electric bike stable is Honda’s new Vectrix Superbike concept, which was revealed in Milan. This model uses Li-ion battery technology along with an advanced motor and control system. It also has a smart mode that allows the rider to locate the bike by using a voice recognition system. Honda is partnering with Yuasa to add an electric bike to the 2012 lineup. Yuasa and Honda will develop the new Li-ion batteries. They plan on building a manufacturing facility near Kyoto in Japan, at an estimated cost of $18.5 million.

Toshiba has revealed its Cannondale E-bike. Following in the footsteps of Yamaha and Panasonic, whose bikes were unveiled in July 2008, Toshiba exhibited a model manufactured by Cannondale during the 15th World Congress on Intelligent Transport Systems. The bike is equipped with a battery module that is based on Toshiba’s proprietary quick-charging Li-ion rechargeable battery, “SciB.” Measuring 100 × 300 × 45 mm, the module features a 24-V battery and weighs 2 kg. The bike has an assisted travel range of up to 30 mi on a single charge. The bike is scheduled for release in America and Europe early in 2010, with Cannondale reportedly planning to price it at about $3,000.

**1.14.3 European Union**

Europeans will purchase about 187,000 electric bikes in 2009. Most will be European brands that are made or assembled in European countries but will have components from Taiwan, Japan, and China. The number of E-bikes in Europe is estimated to grow by more than 1 million every year. In countries like the Netherlands, Germany, and Switzerland, Europeans are willing to pay high prices for electric bikes with high quality and performance. In other countries, such as Italy and the Eastern European countries, low-priced vehicles are needed.
Electric bicycles need a 250-W motor with a sensor and controller that require the rider to pedal. Larger motors and power-on-demand can be sold if the buyer has the correct approval for the type of vehicle desired. Safety and quality issues are important; two-year warranties are required by law.

The European Parliament updated its motorcycle and moped classification. It now considers some electric pedal-assisted bicycles (EPACs) as a separate class, a move that affects the legal requirements for their riders. Owners of EPAC that fall into this new classification no longer need to conform to helmet, licensing, and other laws that apply to motorcycles. The Parliament defined EPACs as electric bikes that apply power assistance when the pedals are pushed only when speeds are 15.5 mph and lower. At speeds higher than that, or when the rider stops pedaling, power assistance must be cut off. Electric bikes that meet the standard are treated like bicycles.

1.14.4 Germany

Germany is a bicycle country. Every year, the volume of bicycle sales reaches several million units. The entire bicycle sales market is very large. Germans choose to ride bicycles for several reasons. According to German statistics, 3.7% of German adults ride bicycles for several years after they have retired. They ride bikes for fun and leisure. Middle-aged Germans ride bicycles for exercise. They use bikes for short-distance journeys, shopping trips, and to go to and from work. However, at the present, the volume of German electric bicycle sales is about 1% of the volume of automobile sales in Germany, or about 45,000 ETWs. The average price of an electric bicycle is 1,000 Euros. If the market share increases by 1%, it will increase the market potential by 45,000,000 Euros. This represents a very large market. Germany has extensive laws to regulate its bicycle industry. The text that follows provides information on some German bike manufacturers:

German electronics manufacturer Heinzmann opened a new E-bike and electrocycle retail store in the town of Shonau, Germany, in the Black Forest near the Swiss border. In the town, Heinzmann also operates a facility that manufacturers its hub motors and electric bicycles. The hub motors are also used in E-bikes made by Los Angeles-based EV Global Motors.

Ecobrand Exim International Company, Ltd., manufactures and exports a wide range of electronic and E-bikes, from basic E-bikes with 24-in. wheels and 150-W side motors to the top-of-the-line Harrier Sport Rider DL electronic mountain bike with 36-V, 200-W motor, carbon fiber wheels, derailleur gears, and front and rear disc brakes.

1.14.5 Switzerland

Bicycles are very popular in Switzerland. People there are very conscientious and want to use clean transport vehicles. The Swiss national program NewRide was developed to enhance the market introduction of ETWs. Its main activities are to strengthen the commitment of manufacturers and importers, improve the competence of the local NewRide dealers, and create
local networks to provide communication platforms as part of introducing ETWs in the market. In 2002, nine Swiss cities participated. The main objective of NewRide is to promote ETWs by improving market conditions for the suppliers (manufacturers, importers, and dealers).

The vehicles in the NewRide program consist of nine brands of ETWs with a total of more than 20 models. NewRide collaborates closely with vehicle manufacturers and importers, who make commitments to better train dealers. Furthermore, they provide vehicles for NewRide exhibitions and participate in joint advertising. The main information tool is the web site www.newride.ch, which contains the following: general news, description of the NewRide program, NewRide cities, a vehicle catalog, NewRide dealers, NewRide companies, frequently asked questions, events, media, contacts, and the NewRide-dealer label.

In spring 2002, NewRide introduced the NewRide-dealer label. Acquiring this label obliges the dealer to obtain the skills required to provide professional advice and offer after-sales service. The label is a vignette that is put on the shop window. The dealers benefit from the training offered by NewRide, the promotion campaigns, and the exchange of experiences. The NewRide Program is organizing ride and drive rallies for citizens as part of trade fairs or as separate events to make people aware of the benefits of electric bikes. The events also serve as platforms for the dealers, who can benefit not only from the event itself but also from the publicity they get by joint advertising. They benefit for two reasons:

- **Promotion is community based.** Intensive promotion by local authorities, which is supported by NewRide program management, increases people’s awareness of and — because of the program’s governmental background — their confidence in new products. Although subsidies are not a main issue in the NewRide program, NewRide cities are free to help promote the introduction of ETWs into the market by offering financial incentives. For example, Basel and Zurich offer a subsidy of 10% and 20%, respectively, on the ETW purchase price.

- **The program is highly appreciated.** NewRide’s approach of improving the conditions for the market introduction of ETWs according to the means and skills of the partners seems to be promising. The program is highly appreciated by local authorities as well as the media and general public. The final breakthrough of ETWs in terms of sales has not been achieved yet, however. With only 7,000,000 residents, Switzerland is probably too small for a large market introduction of ETWs. To reach a level of market penetration that would justify industrial production, an internationally coordinated promotion is needed. There is only one ETW manufacturer in Switzerland — SwissLEM A.G. — that manufactures and distributes electric cars, electric motorcycles, and electric bicycles, including the “Twike.”
1.14.6 India

India is the largest democratic country in the world, with a population of about 1.2 billion. People there generally use three-wheeled vehicles to commute from home to railway stations and bus depots, to shop, to visit friends in town, and to make short visits to supermarkets. These vehicles are always available for hire for a fee. During a given day, a three-wheeler typically travels 40 to 50 km. Two-wheelers are used for the same purposes as three-wheelers and are also used for going to and from work. Table 1-13 shows the number of both types of vehicles in India. Figure 1-2 shows the percentages of the various vehicles that are on the roads in India.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Three-wheeler</td>
<td>231,529</td>
<td>284,078</td>
<td>307,862</td>
<td>359,920</td>
<td>403,910</td>
<td>364,703</td>
</tr>
<tr>
<td>Two-wheeler</td>
<td>4,812,126</td>
<td>5,364,249</td>
<td>6,209,765</td>
<td>7,052,391</td>
<td>7,872,334</td>
<td>7,248,589</td>
</tr>
</tbody>
</table>

FIGURE 1-2 Percentages of Different Types of Vehicles on the Road in India

Total: 60 million
Two- and three-wheeled vehicles are seen as the most potent zero-emissions option for local vehicles in the near future. Local companies are developing some of them now: (1) an electric auto-rickshaw is undergoing user trials and (2) an ETW is in the prototype stage. So far, there has been little market for E-bikes in India, but they are very appropriate for the uses mentioned and should be popular as they become available and as incomes improve. Price is an important issue. The largest market after China will eventually be India.

In an effort to keep costs down, Ace Company is planning to set up a facility for manufacturing advanced battery technologies. It is working with a Taiwanese or Korean manufacturer. Although it is targeting young people, sales to them are unlikely, but institutional sales should be good. According to the Society of Indian Automobile Manufacturers (SIAM), EVs attract an 8% excise duty and earn institutional buyers a sizable subsidy. Table 1-14 provides a comparison.

Hero Cycles and others are already targeting such business-to-business sales; they want to sell E-bikes to large businesses to use for short trips, which saves energy. Companies and organizations whose biggest cost is the delivery of their products have shown interest in buying bulk E-bikes. The strategy, at least for Hero, is to develop advanced ETW technologies and bring their cost down to attract large businesses to become consumers.

Indeed, electric cycles fitted with motors are fairly common and can be charged by being plugged in. In countries like China and the United States, electric bikes are considered the “in” thing. Concerns over global warming have also pushed Western countries to come up with regulations to promote electric bikes.

There has been a move to Ni-MH and Li-ion batteries in Japan, Europe, and the United States. This same progression will occur in China and India as battery volumes grow and prices go down. The advantages of Ni-MH and Li-ion batteries are their lower weight and size and longer range if manufacturers install more battery capacity. ETWs may be less expensive to run, but they have other problems. Because ETWs are lightweight, maintenance becomes a big issue on bad roads.

1.14.6.1 Bajaj Auto

Bajaj Auto is currently working on electric two- and three wheelers as follows:

1. Electric three-wheeled auto-rickshaw program

   Flooded lead-acid batteries
   Direct drive to rear wheel through a transaxle
   Range of ~100 km in city running conditions
   Four vehicles undergoing field trials in Agra
<table>
<thead>
<tr>
<th>Brand Name(^a)</th>
<th>Motor Power (W)</th>
<th>Range (km)</th>
<th>Recommended Load Capacity (kg)</th>
<th>Operating Voltage (V)</th>
<th>Approx. Price Range (Rs)</th>
<th>Wheel Size (in.)</th>
<th>Special Features</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hero Ultra Advanta(^a)</td>
<td>&lt;250</td>
<td>45</td>
<td>75</td>
<td>36</td>
<td>15,000–20,000</td>
<td>16 × 2.125</td>
<td>Handle bars, indicator lights, color finish</td>
</tr>
<tr>
<td>Hero Ultra Extra</td>
<td>&lt;250</td>
<td>60</td>
<td>75</td>
<td>36</td>
<td>15,000–20,000</td>
<td>16</td>
<td>Body color, rear view mirrors, turn indicators, under cover protection, useful utility box</td>
</tr>
<tr>
<td>Hero Ultra Maxi(^a)</td>
<td>&lt;250</td>
<td>50</td>
<td>90</td>
<td>48</td>
<td>29,000</td>
<td>16 × 3</td>
<td>Body line, color finish, easy-to-read instrument panel, indicator lights</td>
</tr>
<tr>
<td>Hero Ultra Velociti</td>
<td>500</td>
<td>50</td>
<td>NA(^b)</td>
<td>48</td>
<td>35,225</td>
<td>10</td>
<td>Hydraulic disc brakes in front, drum brakes in rear, telescopic suspension</td>
</tr>
<tr>
<td>Yo Speed(^a)</td>
<td>750</td>
<td>75–80 at 70 kg, 55–60 at 135 kg</td>
<td>130</td>
<td>NA</td>
<td>NA</td>
<td>3 × 10</td>
<td>High-speed 750-W motor</td>
</tr>
<tr>
<td>Yo Spin</td>
<td>&lt;250</td>
<td>55</td>
<td>75</td>
<td>NA</td>
<td>NA</td>
<td>18 × 2.125</td>
<td>Efficiency, style, performance</td>
</tr>
<tr>
<td>Yo Smart</td>
<td>&lt;250</td>
<td>75</td>
<td>75</td>
<td>NA</td>
<td>NA</td>
<td>16 × 2.5</td>
<td>Comfort</td>
</tr>
<tr>
<td>Yo Trend</td>
<td>&lt;200</td>
<td>50</td>
<td>75</td>
<td>NA</td>
<td>NA</td>
<td>22</td>
<td>Strong body frame and clear headlight lens for control and safety</td>
</tr>
<tr>
<td>Yo Tuff(^a)</td>
<td>&lt;200</td>
<td>50</td>
<td>75</td>
<td>NA</td>
<td>NA</td>
<td>26</td>
<td>Body line, comfortable seat, braking, headlight</td>
</tr>
<tr>
<td>Yo Trust(^a)</td>
<td>&lt;200</td>
<td>75</td>
<td>75</td>
<td>NA</td>
<td>NA</td>
<td>24</td>
<td>Effective style, good performance</td>
</tr>
</tbody>
</table>


\(^b\) NA means not available.
2. Electric two-wheeled scooter program

Motor mounted on rear wheel
Sealed gel-type lead acid batteries
Expected range of ~ 65 km in city running conditions

Bajaj has an R&D program on advanced battery and motor and controller technologies.

1.14.6.2 Leo Bikes

Leo Bikes is an automobile division of Sagar Impex, an exporter, importer, and manufacturer of textile machinery and many other types of products. Leo Bikes is dedicated to developing and commercializing battery-operated vehicle (BOV) technologies, with an initial focus on two-wheeled applications. It believes that an increase in personal traffic transportation should not be at the cost of a life-sustaining environment and that valuable natural resources must be saved for the next generation. It is using the latest technology and manpower to maintain the world-class quality of its products

- Business type: Manufacturer, wholesale supplier, exporter, importer
- Products: EVs, electric scooters, electric bicycles
- Address: 26-Ground Floor, Rajhans Point, Varacha Road, Surat, Gujarat, India 395006
- Telephone: 91 0261 2501312
- Fax: 91 0261 3073412
- Web site: http://www.leoebikes.com
- E-mail: send to Leo Bikes

1.14.6.3 Accura Bikes Pvt., Ltd.

- Business type: Manufacturer, retail sales, wholesale supplier, exporter, importer
- Products: Electric bicycles, electric cars, and batteries for EVs
- Services: Design, research, maintenance, repair
- Address: E-7/3 Upsidec Industrial Area, Selaqui, Dehradun, Uttranchal, India 248197
• Telephone: 0135-6450412
• Fax: 0135-2698832

1.14.6.4 Birionic Pvt., Ltd.

• Business type: Manufacturer, retail sales
• Products: Air-cooling systems, electric bicycles, light-emitting diode (LED) lighting, small wind energy systems
• Address: 3F Palmtree Place, Palmgrove Road, Victoria Layout, Bangalore, Karnataka India 560047
• Telephone: 91 8051 128155
• Fax: 91 8025 555986

1.14.6.5 Callidai Motor Works Pvt., Ltd.

• Business type: Manufacturer, exporter
• Products: Electric (battery-powered) bicycles, wheelchairs, and tricycles. It can design and manufacture any small battery-powered vehicle. Products could include battery-powered vehicles to move people and goods for use in airports, railway stations, and industry, among others. It makes its own motor-speed controller by using pulse-with-modulator (PWM) and battery chargers
• Services: Consulting, design, project development, research
• Address: 28 Desika Road, Mylapore, Chennai, Tamilnadu, India 600004
• Telephone: 91 4449 91609
• Fax: 91 4449 95185

1.14.6.6 Radha Energy Cell

• Business type: Manufacturer, retail sales, wholesale supplier
• Products: DC-to-AC power inverters, electric bicycles, photovoltaic cells, solar collectors, solar traffic lights, solar street lights, solar lights, solar water heaters, solar inverters, solar cells
• Services: Consulting, installation, manufacturing

• Address: First Floor, Deol Market, Rajesh Nager, Badi Haibowal, Ludhiana, Punjab, India 141001

• Telephone: 09 8888 97248 and 09 8150 97248

1.14.6.7 Rashron Energy and Auto, Ltd.

• Business type: Manufacturer, exporter, research institution

• Products: Electric bicycles, solar cooking systems, large wind turbines

• Address: 603 GIDC, Makarpura, Vadodara, Guj, India 390010

• Telephone: 0265 643224

• Fax: 0265 643778

1.14.6.8 Rotary Electronics Pvt., Ltd.

• Business type: Manufacturer, exporter, importer

• Products: Electric scooters, electric bicycles

• Services: Engineering

• Address: 18 Fifth Cross, Fourth Main, Indl. Town, WOC, Rajajinagar, Bangalore, Karnataka, India 560044

• Telephone: 91 8023 353662

• Fax: 91 8023 380183

1.14.7 Taiwan

Taiwan was the first country in the world to implement a zero-emissions two-wheeled vehicle mandate. To support the government policy, the Industrial Technology Research Institute (ITRI) developed two generations of electric scooters (ESs) by implementing VRLA and Ni-MH batteries, respectively. The first-generation ES, which was adopted by Sam-Ever Company, began production in September 1999. Today there are more than 30,000 ESs on the road in Taiwan; however, most ES users are not satisfied with the cruising range, vehicle weight, charging time, and vehicle cost. To meet market requirements and support the government’s
mandatory ES sales regulation, ITRI is improving the vehicle’s overall performance. It is developing the next-generation ES by incorporating Li-ion battery technology and higher-power electronics, motors, and control systems. The engineering targets are to improve current performance by 25% in terms of weight, 50% in terms of cruise range, 20% in terms of total energy efficiency, and 300% in terms of battery life, with no price increases after the government subsidy. According to a customer survey disseminated by the government, the ES being developed will satisfy most current ES users. With these improvements, it has excellent potential for replacing most 50-cc gasoline scooters and becoming one of the highest-class scooters in Taiwan. Its structure has been redesigned by replacing the steel welding frame with a new aluminum casting frame. The Li-ion battery has a management system to optimize and protect the battery cells. The vehicle performance has been upgraded by optimizing the phase angle and weakening the flux of the motor and controller to increase the torque in both low- and high-speed regions. A single-stage timing-belt transmission will replace the two-stage gear transmission. The centralized vehicle energy-management system will monitor and control the battery inputs and outputs to increase the vehicle’s total efficiency. Finally, a system bench test and a vehicle dynamometer test will validate all engineering targets.

As a result of the significantly improved cost performance of the Li-ion batteries and the core competency of the LEV industry, a series of LEVs, including electric bikes and scooters and advanced-performance personal vehicles, was introduced in the global marketplace by Taiwanese industries, as well as by ITRI.

To improve transportation efficiency and environmental quality, a new national campaign for the LEV program will be launched in 2009. It will focus on 800-W, lightweight, sit-down, two-wheeled ESs and 30-kW lightweight electric cars. The government strategy is to develop a policy that will cover innovative technologies. It will address (1) cost-effective and safer battery and power electronics, (2) forming a technological platform for industry to develop a cluster of key components, (3) standards for testing and certifying the key components and the vehicle, (4) a business model for establishing the infrastructure, and (5) battery and vehicle operation for promotion in the LEV national program. The parameters for developing an ES are given in the Table 1-15.

At present, there are 10 million motorcycles on the road in Taiwan, and many environmental issues need to be addressed in most of the metropolitan areas. For the past 15 years, the Taiwan Environmental Protection Agency (EPA) has implemented a series of emission regulations that are so stringent that two-stroke engine scooters can hardly pass them. These kinds of regulations will allow LEVs to penetrate the market in Taiwan and improve air quality. The government mandated that 2% of ESs be integrated in the total number of automobiles in Taiwan. According to the Taiwan EPA, motorcycles still contribute 35% to carbon monoxide (CO) emissions and 18% to total hydrocarbon emissions.

In 2006, a 5-year national ES project was established by the Taiwan EPA to help the industry sell half a million electric scooters. By 2012, their use is expected to reduce CO emissions by 7,000 tons, hydrocarbon and NOx emissions by 4,000 tons, and CO2 emissions by 56,000 tons each year. The development of these LEVs is shown in Table 1-16.
TABLE 1-15 Parameters for Developing a Small, Light Scooter

<table>
<thead>
<tr>
<th>Aspect</th>
<th>Parameters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dimensions</td>
<td>Length of &lt;2.5 m, width of &lt;1 m, height of &lt;2 m</td>
</tr>
<tr>
<td>Stand stability and</td>
<td>Stability test of side stand and middle stand</td>
</tr>
<tr>
<td>reliability</td>
<td>10,000 times durability kickoff test for each stand</td>
</tr>
<tr>
<td></td>
<td>15,000 times durability kickoff test for vehicle equipped with only one stand</td>
</tr>
<tr>
<td>Weight</td>
<td>&lt;60 kg</td>
</tr>
<tr>
<td>Normal voltage</td>
<td>&lt;48 V</td>
</tr>
<tr>
<td>Motor power output</td>
<td>&lt;1 kW</td>
</tr>
<tr>
<td>Speed</td>
<td>&lt;30 km/h</td>
</tr>
<tr>
<td>Tires</td>
<td>4.10/3.50 × 5</td>
</tr>
<tr>
<td>Frame fatigue strength</td>
<td>Under a specified load, about 6.6–10 Hz; 2 G (force from gravity) after 70,000 cycles of vibration, no rupture</td>
</tr>
<tr>
<td>License plate</td>
<td>Required</td>
</tr>
<tr>
<td>Others</td>
<td>Front and rear lights, horn, turn and brake signals, license plate light, rear refractive sign</td>
</tr>
</tbody>
</table>

TABLE 1-16 Parameters for Developing Two-Wheeled Light Electric Vehicles

<table>
<thead>
<tr>
<th>Parameter</th>
<th>LEV A</th>
<th>LEV B</th>
<th>LEV C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market segment</td>
<td>Short range, charge infrastructure required, near-term products, supersede 10% of the 50-cc market</td>
<td>Medium range, charge infrastructure not required, mid-term products, supersede 30% of the 50-cc market</td>
<td>Longer range, long-term products, technology innovations, supersede the 50-cc market</td>
</tr>
<tr>
<td>Weight (kg)</td>
<td>&lt;50</td>
<td>&lt;70</td>
<td>&lt;90</td>
</tr>
<tr>
<td>Speed (km/h)</td>
<td>20–35</td>
<td>35–45</td>
<td>50</td>
</tr>
<tr>
<td>Range (km)</td>
<td>15–25</td>
<td>25–35</td>
<td>&gt;50</td>
</tr>
<tr>
<td>Battery</td>
<td>Lead acid</td>
<td>Ni-MH and Li-ion</td>
<td>Li-ion and fuel cell</td>
</tr>
<tr>
<td>Price compared to that of 50-cc scooter</td>
<td>Less</td>
<td>Equal</td>
<td>More</td>
</tr>
</tbody>
</table>
1.14.7.1 Industrial Technology Research Institute

The Industrial Technology Research Institute and two companies are involved in developing and producing E-bikes. ITRI is a nonprofit R&D organization with 6,000 employees engaged in five areas of applied research and industrial services:

1. Information and communication,
2. Material and chemical technologies and nanotechnologies (including Materials Research Laboratories, which have a high-tech facility for developing and building Li battery systems),
3. Biomedical technologies,
4. Advanced manufacturing and systems (including Mechanical and Systems Research Laboratories, which develop clean power systems, vehicle electronics, advanced vehicle systems, automobile engines, and hybrid propulsion systems), and
5. Energy and the environment.

ITRI’s Mechanical and Systems Research Laboratories developed an electric scooter that uses a 2-kWh Li-ion battery back developed by the Materials Research Laboratories. The curb weight is 100 kg and the range is 60–75 km (city mode). The 3-kW brushless hub-wheel motor allows a top speed of 60 km/h. ITRI is expecting a reduction in the price of Li batteries in the next few years. The scooter will be ready for mass production within two years.

ITRI’s Mechanical and Systems Research Laboratories were also involved in developing an ES that uses two types of batteries: a lead acid battery for propelling the motor and a Li-ion battery for the energy supply. The latter battery can be removed and charged at any household outlet. The batteries weigh 2.5 kg total. Both provide a range of about 30 km. Because most of the people who live in towns live in apartments without garages, there is a lack of charging stations; this lack needs to be addressed in a cost-effective way.

1.14.7.2 KOC Industry Corp.

- Business type: Manufacturer, exporter
- Products: Electric bicycles
- Address: 5-4 Kaifa Road, Nantze Export Processing Zone, Kaohsiung, Taiwan 811
• Telephone: 886-7-3651147

• Fax: 886-7-3657834

1.14.7.3 Shihlin Electric and Engineering Corporation (a division of KOC)

• Business type: Manufacturer, wholesale supplier

• Products: Electric lawn mowers, electric bicycle components, EV components, electric bicycles, electric scooters, air heating system components, DC motors, automotive electrical components, electrical contractor supplies

• Address: 12F, 90, Sec. 6, Chung-Shan N. Road, Taipei, Taipei County, Taiwan 100

• Telephone: 886-2-2834-2662, extension 149

• Fax: 886-2-2835-9250
2 LITHIUM-ION BATTERY TECHNOLOGY FOR ELECTRIC TWO-WHEELERS

Li-ion battery technology is widely used in portable electronic products, such as cell phones, camcorders, and portable computers. At present, the technology is gaining worldwide attention as an option for transportation applications, including EVs, hybrid vehicles, PHEVs, fuel cell vehicles, and electric bikes in Asia. The United States continues to lead in Li-ion technology R&D, where a strong R&D program is being funded by DOE and other federal agencies, such as the National Institute of Standards and Technology and the U.S. Department of Defense. In Asia, countries like China, Korea, and Japan are commercializing and producing this technology. China has more than 120 companies involved in the production of Li-ion battery technology.

Mass manufacturers of Li-ion cells for consumer products are now engaged in the developing Li-ion chemistries for hybrid vehicle, electric bike, and PHEV applications, with commercialization possible as early as 2012. The major impediment to engaging in the development of Li-ion batteries for PHEVs appears to be the fact that the requirements for PHEV batteries are not sufficiently defined at this time. The apparent interest of General Motors Corporation (GM) in PHEVs might stimulate efforts to develop Li-ion battery technologies for PHEV applications. Several companies in Europe and Japan have been developing medium- and high-energy Li-ion technologies, some of them based on advanced materials, chemistries, and manufacturing techniques. Their strategy is to pursue limited-volume applications and markets that may be emerging, especially in small battery-powered EVs, electric bikes, and, more recently, PHEVs. Several of these companies hold the view that PHEVs powered by Li-ion batteries and small battery-powered EVs will be able to match the life-cycle cost-competitiveness of conventional vehicles in urban fleet applications, and a few have established cell-production capacities for hundreds to a few thousand of 10–25-kWh batteries per year, which may be sufficient for demonstration fleets.

2.1 BATTERY MANUFACTURERS AND PERFORMANCE

The demand for Li-ion rechargeable batteries has been driven by the rapid growth of portable electronic equipment, such as cell phones, laptops, and digital cameras. In addition, the expectation that rechargeable batteries will play a large role in alternative energy technologies, as well as in E-bikes, EVs, hybrid vehicles, and PHEVs, has made the development of Li-ion rechargeable batteries a fast-growing industry in China and the world. The first commercial Li-ion rechargeable battery, which was introduced by Sony Japan in 1989, used graphite as the anode. Since then, Chinese companies have been developing and producing Li-ion batteries for portable applications. Recently, the number of Chinese companies that manufacture Li-ion batteries has grown by several hundred. Large companies such as BYD Battery Co., Ltd. (BYD); Shenzhen BAK Battery Co., Ltd. (BAK); Shenzhen B&K Technology Co., Ltd. (B&K); and Tianjin Lishen Battery Joint-Stock Co., Ltd., have a large share of the global market. The performance characteristics of Li-ion cells from various manufacturers are given in Table 2-1.
TABLE 2-1 Performance Characteristics of Li-Ion Technology for E-Bike Applications

<table>
<thead>
<tr>
<th>Manufacturer</th>
<th>Cell/Module</th>
<th>Voltage (V)</th>
<th>Capacity (A•h)</th>
<th>Weight (kg)</th>
<th>Specific Energy (Wh/kg)</th>
<th>Power Density (W/kg)</th>
<th>Cycle Life</th>
<th>Application</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGL</td>
<td>M</td>
<td>24</td>
<td>13</td>
<td>2.3</td>
<td>92</td>
<td>151</td>
<td>500</td>
<td>Bike</td>
</tr>
<tr>
<td>Beijing Green Power</td>
<td>C</td>
<td>3.8</td>
<td>10</td>
<td>0.110</td>
<td>118</td>
<td>84</td>
<td>540</td>
<td>Bike</td>
</tr>
<tr>
<td>Tianjin Lishen Battery Joint-Stock Co., Ltd.</td>
<td>C</td>
<td>3.6</td>
<td>13</td>
<td>0.360</td>
<td>117</td>
<td>91</td>
<td>500</td>
<td>Bike</td>
</tr>
<tr>
<td>Tianjin Lantian</td>
<td>C</td>
<td>3.6</td>
<td>18</td>
<td>0.80</td>
<td>115</td>
<td>100</td>
<td>800</td>
<td>EV/bike</td>
</tr>
<tr>
<td>Tianjin Lantian</td>
<td>C</td>
<td>3.6</td>
<td>100</td>
<td>2.6</td>
<td>106</td>
<td>138</td>
<td>460</td>
<td>EV/bike</td>
</tr>
<tr>
<td>Tianjin Lantian</td>
<td>M</td>
<td>24</td>
<td>20</td>
<td>10.0</td>
<td>52</td>
<td>53</td>
<td>400</td>
<td>EV/motor bike</td>
</tr>
<tr>
<td>Xingheng</td>
<td>M</td>
<td>NA</td>
<td>10</td>
<td>0.37</td>
<td>100</td>
<td>200</td>
<td>500</td>
<td>EV/motor bike</td>
</tr>
<tr>
<td>Suzhou Phylion Battery Co., Ltd.</td>
<td>C</td>
<td>3.7</td>
<td>10</td>
<td>0.36</td>
<td>102</td>
<td>86</td>
<td>500</td>
<td>E-bike</td>
</tr>
<tr>
<td>Shenzhen BAK Battery Co., Ltd.</td>
<td>C</td>
<td>3.7</td>
<td>1.8</td>
<td>0.054</td>
<td>123</td>
<td>100</td>
<td>NA</td>
<td>E-bike</td>
</tr>
<tr>
<td>ABT, Inc.</td>
<td>C</td>
<td>3.7</td>
<td>5</td>
<td>0.270</td>
<td>69</td>
<td>76</td>
<td>&gt;700</td>
<td>E-bike</td>
</tr>
<tr>
<td>GBP Battery Co.</td>
<td>C</td>
<td>3.7</td>
<td>60</td>
<td>1.80</td>
<td>123</td>
<td>82</td>
<td>&gt;550</td>
<td>EV/bike</td>
</tr>
<tr>
<td>Hyper Power Co.</td>
<td>C</td>
<td>3.7</td>
<td>1.15</td>
<td>0.037</td>
<td>115</td>
<td>78</td>
<td>&gt;600</td>
<td>Bike</td>
</tr>
<tr>
<td>Shenzhen B&amp;K Technology Co., Ltd.</td>
<td>C</td>
<td>3.8</td>
<td>0.100</td>
<td>0.007</td>
<td>100</td>
<td>NA</td>
<td>400</td>
<td>Bike</td>
</tr>
<tr>
<td>Tianjin Blue Sky</td>
<td>C</td>
<td>3.7</td>
<td>60</td>
<td>1.8</td>
<td>122</td>
<td>80</td>
<td>&gt;500</td>
<td>EV/bike</td>
</tr>
<tr>
<td>BYD Company, Ltd.</td>
<td>C</td>
<td>3.7</td>
<td>1.8</td>
<td>0.046</td>
<td>144</td>
<td>98</td>
<td>&gt;400</td>
<td>E-bike</td>
</tr>
<tr>
<td>EMB Battery Co.</td>
<td>C</td>
<td>3.7</td>
<td>2.1</td>
<td>0.045</td>
<td>172</td>
<td>88</td>
<td>300</td>
<td>E-Bike</td>
</tr>
</tbody>
</table>

a NA means not available.

2.2 ELECTRIC TWO-WHEELER PERFORMANCE REQUIREMENTS

ETW performance is critical to customers. To Chinese riders, speed is important. Table 2-2 lists performance requirements for Chinese electric bikes.

2.3 SAFETY

Safety is a primary concern of Chinese government officials. In the 2003–2005 period, there were more than 100,000 road fatalities in China, and most of the victims were vulnerable
road users, such as pedestrians or bicyclists (National Bureau of Statistics 2005a). One of the motives cited for regulating the use of gasoline-powered motorcycles is safety. Beijing officials cited safety as one of the main reasons to ban electric bikes as well. The China Bicycle Association (electric bike advocates) countered, citing the crash rate (percent of vehicles involved in a crash per year) for electric bicycles is only 0.17% and is 1.6% for cars. The primary question is “Do electric bicycles decrease the safety of the entire transportation network in terms of the number of fatalities and injuries per person per kilometer traveled? That is, is the incidence of fatalities higher for electric bike users because they are vulnerable road users?” To address safety concerns, the operating speeds of electric bikes have been limited so that they can safely operate in bicycle lanes. Another question is “If one assumes that a traveler will take a trip regardless of the transport mode, what are the safety implications of switching to an alternative mode (bicycle or transit)?”

### Table 2-2 Performance Requirements for Chinese E-Bikes

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Speed</td>
<td>25–40 km/h</td>
</tr>
<tr>
<td>Power</td>
<td>240–500 W</td>
</tr>
<tr>
<td>Voltage</td>
<td>36–48 V</td>
</tr>
<tr>
<td>Range</td>
<td>40–75 km on single charge</td>
</tr>
<tr>
<td>Fuel efficiency</td>
<td>70–80 km/kWh</td>
</tr>
<tr>
<td>Specific energy a</td>
<td>110 Wh/kg</td>
</tr>
<tr>
<td>Energy density a</td>
<td>170 Wh/L</td>
</tr>
<tr>
<td>Power density a</td>
<td>350 W/L</td>
</tr>
<tr>
<td>Cost per kWh a</td>
<td>$505</td>
</tr>
<tr>
<td>Cycle life a</td>
<td>900 yr</td>
</tr>
</tbody>
</table>

a Li-ion technology.

#### 2.4 BATTERY INDUSTRY FOR TWO-WHEELERS

The PRC is the most highly populated country in the world. It has been involved in battery technology developments and manufacturing for several years. Over the last 10 years, it has exported the largest number of batteries for telecommunication, computers, cell phones, and other electronic equipment to many countries. Several hundred Chinese companies, small and large, are involved in developing lead acid, Ni-MH, and Li-ion batteries for these applications. In the past three to four years, companies outside the PRC have been bringing advanced battery technologies to the PRC. They have been setting up partnerships and joint ventures to manufacture batteries for these and other applications (such as E-bikes, EVs, and HEVs) to take advantage of the low labor costs in China and the incentives provided by the Chinese government. Companies in the PRC are very aggressive about developing manufacturing processes for the battery export market.

In 2003, the annual mobile phone production capability of Chinese telecommunication equipment manufacturers reached 200 million sets. Actual annual output was 186 million sets, of which about 120 million sets were exported. That accounted for one-quarter of the total global output of mobile phones. Driven by the mobile phone market, the telecommunication equipment manufacturers improved their share of the export market. Chinese companies produced 334 million batteries for mobile phones alone in 2003.

Taking advantage of small early markets for Li-ion battery technology, Chinese companies were involved in developing a large number of advanced batteries with foreign companies. Now these companies are developing Li-ion batteries for E-bikes, EVs, HEVs, and...
PHEVs. From 2001 to 2004, the number of battery companies in China increased from 455 to 613. Accordingly, the number of employees also increased, from 140,000 in 2001 to 250,000 in 2004. The total output reached 63.416 billion ¥ ($8.1 billion) in 2004, an increase of about 53% over 2001 output.

The sales of batteries produced by large-scale companies in the battery industry were 59.82 billion ¥ ($7.65 billion) in 2004 — an increase of 53% over sales in 2003, an increase of 105% over sales in 2002, and an increase of 161% over sales in 2001. This growth is attributed to the growth of large companies. In the period 2001–2004, the debt-to-asset ratio of China’s battery industry fluctuated between 54% and 59%.

2.5 INTERNATIONAL COMPETITION

The Li-ion battery was commercialized by Sony Company in 1992. From then until 2001, 95% of the Li-ion battery market was dominated by Japan. In more recent years, the Ni-MH and nickel-cadmium (Ni-Cd) battery markets have been gradually shrinking. The cell phone, digital camera, portable digital assistant (PDA), portable video camera, and other portable device industries have been getting stronger. The Li-ion battery is showing great potential for these devices, as well as for E-bike, EV, HEV, and PHEV applications. These applications are driving the development of Li-ion battery companies in China, such as BYD and TCL Hypower, and in Korea, such as Samsung SDI and LG Chemicals, with the help of the Korean consumer electronics industry. So far, the world market for Li-ion battery technology is being shared by China, Japan, and Korea.

Since 2001, China’s Li-ion battery industry has been growing rapidly as Shenzhen BYD, B&K, BAK, Tianjin Lishen, and others have been conducting R&D for various applications, particularly ETW and electronics applications. The average yearly growth has been more than 140%. In 2002, China produced 270 million Li-ion battery cells, which took 20% of world market. So far, China trails Japan as the second-largest producer of Li-ion batteries in the world. The competitive capability of China’s Li-ion battery industry is summarized in the three points that follow:

- Compared with Korea and Japan, China has three advantages: (1) low production cost with abundant labor resources, (2) the largest consumer market, and (3) a relatively complete supply chain for the Li-ion battery.

- With regard to disadvantages, Chinese companies are still weak in R&D of core technologies. The top technologies associated with Li-ion batteries are still controlled by developed countries like the United States, Japan, France, and Canada.

- China’s enterprises are relatively small and lack experience and expansion in the international market.
Korea started the secondary battery business relatively late, but Korean companies benefited from the strong growth of information technology (IT) terminal products for consumer and portable devices. In the field of cell phones and two-dimensional monitors and disc players, Korea has excellent brands, like Samsung and LG. So far, in Korea, Samsung SDI, LG Chemicals, and SKC are Li-ion battery enterprises that could be internationally competitive. However, Korea depends on imports for 80% of its raw materials and other parts for Li-ion batteries, which could weaken its ability to compete over the long-term. The Korean government is pushing to form a complete supply chain for the Li-ion battery industry.

High cost is the main reason for the decrease in the competitive capability of Japanese companies and the decrease in their presence in the market. But Japan still has an obvious advantage over China and Korea with regard to core technology. Japanese enterprises still own the market for high-end electronic products because of this core technology advantage; the cost of their Li-ion battery products is as much as three times higher than the cost of China’s products.

However, with the rapid growth of the Li-ion battery industry, Japanese Li-ion battery companies have been forced to confront challenges by taking measures and changing strategies to improve their performance and reduce their costs. For instance, Sanyo and Sony are putting pressure on China’s companies with regard to intellectual property; Japanese enterprises are building up production bases in Beijing and Wuxi to take advantage of cheap Chinese labor; and Japanese companies like Sanyo and Sony expanded their production base to keep their leading position, while ATB and NEC are trying to reduce their costs and strengthen their R&D.

Japanese enterprises are still playing a leading role in Li-ion battery technologies with high levels of automation. Both China and Korea are importing automated technologies and equipment from Japan. Although China and Korea have been gaining a bigger market share with their low-cost products, Japan had 56% of the world market in Li-ion battery in 2007. Korea had 15%, an increase from 12% in 2006. China had 29%, a decrease of 3% from the share in 2006.

2.6 POLICY PERSPECTIVE

Most all of the countries in the world are paying more attention to green energy industry. The EU plans on one-fifth of its energy use to come from renewable energy sources by 2012. Germany is investing 2 billion Euros to explore wind energy. China is developing a green energy industry to realize sustainable development. A key point of China’s national energy plan is the strategic development of new energy and renewable energy in 2000–2015, by promoting the exploration of wind, solar, geothermal, biomass, and other energy sources. By 2015, China’s new energy and renewable energy should amount to 2% of total energy consumption.

China is also supporting the secondary battery industry, such as Li-ion batteries that have a high energy density and long cycle life. The Ministry of Science and Technology included advanced batteries and their materials in its Ninth 5-Year Plan and EVs in its Tenth 5-Year Plan. Policies that incorporate incentives for new types of secondary batteries include these, among others:
2.7 TRENDS IN LITHIUM-ION BATTERY DEVELOPMENT

Japan is the largest producer of Li-ion batteries in the world and owns most of the patents related to Li-ion batteries. The Li-ion battery industry in China started later but developed very rapidly. Statistics (incomplete) indicate that about 200 companies in China produce Li-ion batteries and related materials. It is predicted that China will soon be the biggest producer of Li-ion batteries, beating Japan.

So far, most of a Li-ion secondary battery is made of LiCoO$_2$ as the cathode material and carbon as the anode material. The process for making it is quite mature, and the production cost is actually lower than that for a Ni-MH secondary battery. LiCoO$_2$-based Li-ion batteries have a safety issue, however; they could cause an explosion, especially under some extreme conditions. Using LiMn$_2$O$_4$, LiNiCoO$_2$, LiFePO$_4$, or other new cathode materials instead of LiCoO$_2$ might solve the safety issue, and their cost would be less, too.

China’s R&D on new Li-ion battery materials has been making good progress. The high-power pack of Li-ion batteries has been used for EVs. For example, in 2007, Tongshen New Energy Company in Jilin Province started a project to develop new types of Li-ion battery materials. It announced that its Li-ion battery made of LiFePO$_4$ composite could be cycled 1,000 times and still keep more than 90% of its capacity. The energy density of the composite material has been higher than 140 mAh/g. It passed safety tests for pressure, short-circuiting, overheating, and overcharging.

2.7.1 Separator Development

The development of separators is important to the development of Li-ion batteries. Li-ion batteries and cells are smaller or larger, depending on the application. For electronic products like cell phones and digital cameras, batteries need to be very small. To keep high capacity in a small area, the separator should be thinner than 25 μm. A separator’s properties have an impact on conductivity, which could then influence the battery’s capacity, cycle life, and safety. Polyethylene, polypropylene, and other nonpolar materials have been used as separators, but
with low conductivity and low absorption of electrolytes. Hence, one research direction is to modify the surface of those separator materials with some plasma or ultraviolet treatment to improve some of the properties.

For E-bikes, EVs, and power tools, high-power and high-capacity batteries are needed. One battery pack may be composed of tens or hundreds of cells. To address safety concerns, 40-μm-thick separators are currently used. Degussa Company of Germany is producing a separator that consists of an organic fiber coated with an inorganic oxide film. This composite separator would greatly reduce safety concerns; that is, even if the organic film melted at a high temperature, the inorganic oxide film would still be functional to protect the battery from short-circuiting.

### 2.7.2 Progress of Li-Ion Battery Technology for Electric Vehicles

A secondary battery with a thermal management system is one of the key technologies in EVs. In past years, secondary lead acid, Ni-Cd, and Ni-MH batteries did not deliver a range or cycle life that would enable the commercialization of EVs. Li-ion batteries could be a core technology for EV applications, since they are lightweight and have a high energy density, high power, long life, low self-discharging rate, and wide temperature range. The disadvantages of Li-ion batteries are their high cost and safety concerns, but new materials — like LiMn$_2$O$_4$, LiFePO$_4$, and lithium vanadium phosphate (LiVPO$_4$) — might solve those issues.

Parameters that affect the performance of Li-ion batteries are battery life, use at low temperatures, overheating, overcharging, their relatively high cost, and the difficulty of diagnosing problems. The long-term focus is to develop both materials and systems. On one hand, the reliability of laboratory data on parameters like acceleration, charging time, and driving range issued by companies needs further review. Measurements need to be made under complex practical driving conditions. When EVs are mass-produced, quality control (QC) must be improved. On the other hand, China still needs to import separator materials, which accounts for 30% of the battery cost.

It is believed that in the 1990s, EV performance satisfied the needs of average consumers, even though the energy density of the battery then was lower than it is now. The main reason that EVs were not commercialized was the short life of the secondary batteries. Now, the acceleration and driving range of EVs are reaching the levels achieved by conventional vehicles. The high cost and relatively low life of secondary batteries are still the issues to be overcome before EVs are commercialized. To further improve energy density and safety and reduce cost, more R&D on new electrode materials and manufacturing processes for lighter and thinner batteries are needed.

### 2.8 Li-Ion Battery Industry and Raw Materials

Since 2001, the production of Li-ion batteries has increased by 40% annually. The Irish Research and Markets Company predicts that the volume of Li-ion batteries produced in China
(including districts of the Chinese mainland, Hong Kong, and Taiwan) is larger there than in anywhere else in the world. With regard to the global production of Li-ion batteries, the Chinese mainland accounts for 16.9%, and Taiwan accounts for 6.9%. A census conducted by the China Chemical and Physical Power Sources Industrial Association found that the Chinese mainland produced 950 million Li-ion secondary battery cells in 2006 and about 1 billion in 2007. In 2006, 2 billion Li-ion battery cells were produced worldwide. It is projected that in 2010, 2.66 billion cells will be produced. As the cost of the battery has gone down and its performance has improved, many automobile companies have been investing in and begun integrating them in vehicles. Table 2-3 lists companies that conduct R&D on and produce Li-ion batteries.

**TABLE 2-3  Li-Ion Battery Company Products**

<table>
<thead>
<tr>
<th>Company</th>
<th>Summary of Products</th>
</tr>
</thead>
<tbody>
<tr>
<td>Degussa AG/Enax</td>
<td>In June 2005, German Degussa AG and Japanese Enax invested 50% each to establish the Degussa Enax (Anqiu) Power Lion Technology Company in China. It produces Li-ion battery electrodes and EV Li-ion battery electrodes for China, Europe, Japan, and other countries.</td>
</tr>
<tr>
<td>Johnson Controls – Saft Advanced Power Solution (JCS)</td>
<td>JCS is the joint venture that resulted from the merger of Johnson Controls and Saft in January 2006. Saft started research on EV Li-ion batteries in 1995. Johnson Controls began producing EV Li-ion batteries for testing in Milwaukee, Wisconsin, in 2005.</td>
</tr>
<tr>
<td>NEC Lamilion Energy</td>
<td>In March 2006, NEC supplied an EV manganese (Mn) -based Li-ion battery. Its life was 800 cycles with 2,700 W/kg power at 25 C and 10 s. Semivolatile organic compound [SVOC] emissions were 50% higher than the standard based on tests at an equivalent distance of 150,000 km for 10 years.</td>
</tr>
<tr>
<td>Sanyo Electric</td>
<td>In March 2006, Sanyo’s Japanese factory supplied 1,000 packs of Li-ion batteries for EV testing. They were to be mass-produced in 2007.</td>
</tr>
<tr>
<td>Panasonic EV Energy</td>
<td>In October, 2005, Toyota increased its investment in Panasonic EV Energy from 40% to 60%. It was to install plug-in Li-ion batteries in its Prius model in 2008. Mass production and practical performance are being reviewed.</td>
</tr>
<tr>
<td>GS Yuassa</td>
<td>In March 2004, GS Yuassa started selling two Li-ion battery models — E-on EX25A (cell) and EX25A-7 — for EVs and for uninterruptible power supplies (UPSs).</td>
</tr>
<tr>
<td>Hitachi Vehicle Energy, Ltd.</td>
<td>Hitachi Vehicle Energy was established in June 2004. It produces Mn-based Li-ion batteries for EVs. In June 2006, it developed a small (10% less space), low-cost (12.5% less expensive) Li-ion battery model (48 cells).</td>
</tr>
<tr>
<td>Litcel</td>
<td>In 2006, Litcel developed an Li-ion B4-40 (pack) for EVs and installed it in a Mitsubishi Colt-EV for testing. The driving range was 150 km per charge; the target is 240 km in 2010.</td>
</tr>
</tbody>
</table>

\(a\)  C is the hourly capacity rating where 1 C = 1 hour, measured in ampere-hours (A•h).
More than 20 large automobile companies throughout the world are investing in R&D on Li-ion batteries. For instance, FUJI Heavy Industries, Ltd., and NEC are cooperating to explore cost-effective and safe Mn-based Li-ion batteries. This battery technology could have a life of 12 years and reach 100,000 km under an EV environment. Panasonic is exploring a small, high-capacity, fast-chargeable Li-ion secondary battery. Nanotechnology is used to make the anode material, which could uniformly absorb the Li ion. This would allow the battery to be charged to 80% of its capacity in 1 minute and to 100% in 6 minutes. Johnson Controls established an R&D Division for EV Li-ion batteries at its Milwaukee, Wisconsin, location in September 2005. In 2006, Johnson Controls invested 50% to co-found Johnson Controls – Saft Advanced Power Solution (JCS). In 2006, JCS got a 2-year contract from DOE to work with USABC on EV Li-ion batteries. JCS has contracts to supply high-power Li-ion batteries to automobile companies as well.

China has several criteria for conducting R&D on Li-ion batteries and improving 2010 targets set by USABC. The country has developed safe and lighter (5–10-kg) Li-ion batteries for electric bikes and electric motorcycles and 50–80-kg batteries for EVs, HEVs, and PHEVs with a driving range of 80 km. Li-ion and polymer Li-ion batteries have a large potential market because of they have a higher energy density, longer cycle life, lighter weight, smaller volume, and better safety than traditional batteries.

The factors driving the development of Li-ion batteries in China are as follows:

- The demand for notebooks and cell phones is steadily increasing, as is the demand for Li-ion batteries in the power tool, digital camera, toy, mobile DVD, and other sectors.

- The application of Li-ion batteries in power tools is occurring faster than predicted. The competition among Sony, Sanyo, Samsung, and E-One for LiMn$_2$O$_4$ batteries and their competition with the A123 Company for LiFePO$_4$ batteries increases their spread.

- The development of Li-ion batteries for powering EVs has been fast. IT researchers in Japan state that the battery technology is getting mature and that it should be in mass production in 2009–2011.

- Besides saving energy, HEVs help save the environment. A 2003 study indicated if oil prices stayed at the current level, 5–6% of cars sold in the United States in 2010 would be hybrid. It is estimated that 80% of the market in 2015 will be hybrid cars.

- EVs need very reliable and low-cost batteries. In China in the past, the small production scale, high cost, poor reliability, and low applicability to cars of EV batteries hindered their mass production and development. Now, China’s huge E-bike market offers an excellent opportunity for the Li-ion battery industry to expand. Annual sales of 20 million E-bikes will promote the EV industry.
In recent years, BYD, Lishen, and other Li-ion battery companies have been growing very rapidly. In 2006, exports of Li-ion secondary batteries, which amounted to more than 1 billion cells, were valued at more than U.S. $2.98 billion. This represented an annual increase of 34% and 29% for BYD and Lishen, respectively. Sony exports U.S. $256 million worth of these batteries. BYD and Lishen are the only Chinese-owned companies out of the top-10 exporting companies in China. Japanese, Korean, and Taiwanese ventures are still the main exporting forces for Li-ion batteries, accounting for 60% of the exports. In 2007, these exports were expected to increase by 25%.

In the Li-ion battery market, the competition for cell phones and notebooks has been intense. The price of Li-ion batteries is going down, and the room for profits has greatly shrunk. The new national standard would eliminate small-scale production lines and promote companies with scale and technology advantages. If, however, a “battery explosion” was to occur, it would force consumers to pay attention to the safety of the batteries, and the consumers would rely more on brands with a good reputation.

Because of technology and cost demands, Li-ion batteries used to be small. As rapid progress in the development of key materials and technologies occurs, larger batteries and battery packs will be applied in transportation vehicles, power tools, toys, lights, electric boats, and other products. The Li-ion battery industry is becoming an important sector. The key issue limiting the battery’s application is its safety. Its safety relies on breakthroughs related to materials, as follows:

- The selection of safe cathode materials (LiMn$_2$O$_4$ could a choice),
- The selection of separators,
- The protection of valves from explosion, and
- Protective circuits.

2.9 BATTERY STANDARDS

The Li-ion battery industry needs standards that balance product safety and performance. So far, various standards from China and abroad have been used for testing. Standards have covered short circuits, overcharging, overdischarging, vibration, punching, pressing, dropping, the heating box, a low-pressure atmosphere, temperature cycles, and other parameters that simulate normal and abnormal situations for battery applications. The objectives of the tests are to have good operating criteria and achieve ease of operation. The standards also provide a path for designing battery technology that performs safely and acceptably. The safety standards in China still need to be developed at an international level.
2.9.1 Status of Chinese Li-Ion Battery Standards

Here are the eight current safety standards for Li-ion batteries in China:

1. GB/T18287-2000 is for cell phone Li-ion batteries.
2. GB/T19521.11-2005 is for checking Li-ion battery packs.
3. GB/Z18333.1-2001 is for EV Li-ion secondary batteries.
4. YD1268.1-2003 gives safety requirements and test methods for mobile phone Li batteries.
5. SJ/T11169-1998 is for Li batteries.
6. QB/T2502-2000 is for Li-ion secondary batteries.
7. QC/T743-2006 is for EV Li-ion secondary batteries.
8. SN/T1414.3-2004 is a safety testing method for exporting and importing secondary batteries. Section 3 covers Li-ion secondary batteries.

The first three are national standards. The last five are from industrial sectors: the post office, electronics, light industry, automotive, and product QC sectors.

Three standards for Li-ion battery safety are still to be issued:

1. GB/Txxx-200x/IEC62133:2002 will be for alkali or other nonacid electrolyte-based secondary batteries and battery packs (portable sealed secondary batteries and battery packs).
2. GB/T18287-200x will be for mobile phone Li-ion secondary batteries and battery packs.
3. SJ/Txxx-200x will be for notebook mobile power source systems.

The first two are national standards; the third one is for the electronic industry.

2.9.2 Status of International Li-Ion Battery Standards

The influential international standards are International Electrotechnical Commission (IEC) standards; Underwriters Laboratories, Inc. (UL) standards; and Institute of Electrical and Electronics Engineers, Inc. (IEEE) standards. The six current international standards related to Li-ion secondary batteries are as follows:
1. IEC62133:2002 is for alkali or other nonacid electrolyte-based secondary batteries and battery packs (portable sealed secondary batteries and battery packs).

2. IEC62281:2004 is for safely transporting lithium primary and secondary batteries and battery packs.

3. UL1642:2006 is for lithium batteries.

4. IEEE1625:2004 is for notebook secondary batteries.

5. IEEE1725:2006 is for cell phone secondary batteries.


2.10 MARKET ANALYSIS OF RAW MATERIALS FOR LI-ION BATTERIES

2.10.1 Market for Cathode Materials

As the range of applications for Li-ion batteries gets bigger and high voltage and high energy density are required, the safety and high capacity of Li-ion batteries will also get attention. LiCoO$_2$ is still the most attractive cathode material for Li-ion batteries, but safer cathode materials with higher capacities and lower costs are being explored and developed. Cathode materials for smaller Li-ion batteries are mainly LiCoO$_2$ and LiNi$_x$Co$_{1-x}$O$_2$, while cathode materials for larger Li-ion batteries are spinel LiMn$_2$O$_4$ and layered LiMnO$_2$. It is estimated that the consumption of cathode materials all over the world is 8,000–10,000 tons. China’s supply of this material is quite adequate. MGL, YuYao JingHe, Shanshan Tech, Guotai Huarong, and other companies compete in supplying cathode and anode materials and electrolytes. Downstream companies, such as Shenzhen BYD, BAK, B&K, and TCL Jingneng, have a 20% share of the global Li-ion battery market.

Since the intercalation compound formed by TiS$_2$ and Li was discovered in the 1970s, Sony has been using LiCoO$_2$ as cathode material and graphite as anode material. Negative selenium (Sn)- and silicon (Si)-based materials are still being evaluated in laboratories, while the cathode materials LiCoO$_2$, LiMn$_2$O$_4$, LiNi$_x$Co$_{1-x}$O$_2$, LiMn$_y$Ni$_x$Co$_{1-x}$O$_2$, and LiFePO$_4$ are currently being used in batteries that are under development.

LiCoO$_2$ is still the most mature and commercialized cathode material. It has some advantages. It can be easily processed. It has high power density and relatively high energy density with a stable structure. It has good cyclability (charging and discharging ability) and high-voltage output. Although this material will be difficult to replace, it may nevertheless be replaced in 5–10 years because of its high cost, low availability, and poor safety. In power
batteries, it would be replaced by LiMn$_2$O$_4$ and LiFePO$_4$. In communication applications, it would be replaced by LiNi$_x$Co$_{1-x}$O$_2$ and LiMn$_y$Ni$_x$Co$_{1-x-y}$O$_2$.

LiFePO$_4$ has been under development in recent years. Its low cost, high level of safety, good structural stability, and good cyclability make it very attractive for power batteries and energy storage. Its vibrational density, volume energy density, conductivity, low-temperature discharging, and high-rate discharging need to be improved, however. The capacity of LiNi$_x$Co$_{1-x-y}$O$_2$ is more than 30% higher than that of LiCoO$_2$. It costs less, but it is relatively difficult to synthesize and has a low density, low charge-discharge efficiency, and poor safety. LiMn$_y$Ni$_x$Co$_{1-x-y}$O$_2$ is a high-capacity cathode material (>180 mAh/g) with good safety, a relatively low cost, compatibility with the electrolyte, and good cyclability. It would most likely be applied in communication and small power batteries and perhaps even in large power batteries.

2.10.2 Market for Anode Materials

Carbon materials are still playing an important role in the negative materials used in Li-ion batteries, but market competition is pushing anode materials toward having a higher capacity and lower cost. Nano-sized carbon material is a potential anode material. Carbon microsphere material is produced in China as a cell phone anode for Li-ion batteries. The carbon materials produced by Shanshan Tech and Tianjin Tiecheng have a capacity of 300–400 mAh/g, and they cost about two-thirds as much as the imported products. In the power battery field, the life of the carbon anode material could be greatly shortened because of the large volume change that results from a large current. The higher capacities of anode materials like Sn and Si metal or oxide materials have been studied. But Sn and Si materials expand by as much as 300–400% during the charge-discharge process, which causes poor cyclability. The use of nano-alloyed Sn-based materials might resolve this issue; this has been studied by Sony and in the Chinese 863 Plan. The three-dimensional current collector could be another target of anode materials research; it could reduce inner resistance and polarization and lessen the “volume effect” to improve cyclability and charge-discharge efficiency.

2.10.3 Market for Separators

A Li-ion secondary battery is usually composed of a cathode, an anode, an electrolyte, a separator, and a case. The separator is an important material in Li-ion batteries; it transports ions and protects cathodes and anodes from short-circuiting. Its performance affects the interface structure and also inner resistance, which influences the battery’s capacity, cyclability, and safety. There are a few kinds of separators: a one-layer film; a two layer film of polypropylene (PP) and polyethylene (PE); and a multilayered film that is a composite of PP and PE, such as PP/PE/PP. Only a few countries, like Japan and the United States, have the technology for mass-producing separators. R&D on separators began much later in China, and the country’s supply of separators still relies on imports, which results in high costs. The average price for a separator is 8–15 ¥/m$^2$, which accounts for one-third of the battery cost. On the basis
of annual sales of 1 billion Li-ion battery cells, the consumption of separators is 300–
500 million m², with a market value of 1–1.5 billion ¥.

The current processes for producing PE are classified as wet and dry methods. In the dry
method, the process is classified further as either a single-direction or double-direction stretch.
The dry method with single-direction stretch is described in U.S. Patent 3426754 (1970), owned
by USA Cellanse Company. After a few decades of development, this process is quite mature in
the United States and Japan. USA Celgard Company and Japanese UBE, which produce single-
layer PP and PE and triple-layer PP/PE/PP, are developing manufacturing processes for these
materials. Industrialization of the single-direction stretch process in China is very slow because it
is limited by foreign patents. In 2004, China began to own some patents on the process, in which
some additives were added to improve the process. In Hangzhou, a production line was installed
to produce separators by using the modified process.

The wet method is also called the phase separation method or heat-induced phase
separation method. In this method, polyolefin, after the addition of small molecules with a high
boiling point, is heated until it has melted uniformly, cooled down to the phase separation stage,
stretched, and then extracted out of the small molecules with an organic agent in order to obtain
the separator material with micropores. Asahi Kasei Corporation, Tonen Chemical Corporation,
and USA Entek use this method to produce single-layer PE. In 2004, Foshan Plastics started a
production line by using this method.

The dry method with double-direction stretch (CN1062357) was explored by the
Chemistry Institute of the China Science Academy, which has been producing single-layer PP.
In 2005, the Institute cooperated with New Time Science & Technology Company to start a
production line (6 million m² of PP); this was done in November 2007. In Xinxiang, Henan
Province, there is another production line (15 million m²) that is using this method; it started to
supply PP in 2007.

In summary, the separator market mainly consists of foreign brands, although some
Chinese brands have emerged. Since Chinese separators entered the market, their price per
square meter has decreased from about 15–20 ¥ in 2003 to about 8–15 ¥.

2.10.4 Market for Electrolytes

Statistics indicate that the production of electrolytes for Li-ion batteries increased from
1,920 tons in 2004 to 7,142 tons in 2007, representing an annual growth rate of more than 90%.
In the coming years, the demand for electrolytes will continue to grow rapidly as global
production of Li-ion batteries moves to China and the demand for power batteries increases.

Electrolyte production is developing very fast in China since its start at zero, and it is
playing an important role in the development of the Li-ion battery industry. Electrolytes are one
of the four key materials (cathode, anode, separator, electrolyte) in a Li-ion battery, which is
composed of high-purity solvent, such as lithium hexfluorophosphate (LiPF₆), and additives.
2.10.4.1 High-Purity Solvent

The organic solvent for the electrolyte in a Li-ion battery must be a non-proton solvent. To keep the battery system safely working under a wide range of temperatures, the solvent should have a low melting point, high boiling point, and low vapor pressure. A multi-chemical solvent is needed to satisfy these requirements. In general, common electrolytes are composed of high-dielectric-coefficient carbonate solvents and low-viscosity, chainlike carbonate solvents. Low-temperature electrolytes are composed of low-melting-point solvents and high-dielectric-coefficient, cyclo-like carbonate solvents. High-power battery electrolytes use high-boiling-point solvents; high-flashpoint solvents; and high-dielectric-coefficient, cyclo-like, carbonate solvents.

The organic solvent for electrolytes must have high purity and be very low in moisture content. The use of a technology that removes impurities and moisture is a key step in making electrolytes. Suitable solvents include DMC (dimethyl carbonate), DEC (diethyl carbonate), PC (propane carbonate), EC (ethylene carbonate), and EMC (ethyl methyl carbonate).

Before 2000, all solvents were imported by China. Now, companies in China can supply >99.95% high-purity solvents and satisfy all the country’s needs. The main manufacturers are Liao Yang Kong Lung Chemical Industry Ltd.; Hebei Tan Shan Zhaoyang Chemicals; Shandong Tai Feng Mining Group Co., Ltd.; Shandong Shida Shenghua Chemical Co., Ltd.; Jiang Su Taipeng Medicine and Chemical; The Reagent and Chemical Plant of Taixing City; and others.

2.10.4.2 LiPF6 Electrolytes

LiPF6 is a good solute for Li-ion battery electrolytes. It has to have high purity and low moisture. Manufacturing it is difficult, highly dangerous, and highly technical because of its strong moisture absorption. The market for LiPF6 was dominated by Japanese companies. In 1997, Tianjing Chemical Engineering Research Institute finished pilot tests for manufacturing LiPF6, and in one year, 2000, it installed 4 tons of demonstration equipment. In 2002, the Tianjing Institute and Xingtai Mining Group co-founded Tianjing Jinniu Energy Materials Company. In 2003, this company installed 80 tons of equipment for manufacturing LiPF6.

2.10.4.3 Additives

Although the amount of additives that is added to electrolytes is small, the additives play an important role in improving the capacity, cyclability, swelling resistance, flame resistance, and safety of Li-ion batteries. Vinylene carbonate (VC) is an important additive that is now being explored. It is used to reduce ethylene and propene gases and improve solid electrolyte interphase film and safety. Flame-resistant additives are also important in preventing organic electrolytes from burning at high temperatures. P-containing and B-containing additives with a high boiling point and flashpoint could be used. Some additives are used to prevent overcharging. Before 2004, all additives were imported. The price of a kilogram of VC was more than 6,000 ¥. Most of the additives can now be produced in China.
2.10.4.4 Electrolytes

The five requirements for electrolytes in Li-ion batteries are as follows:

1. High ion conductivity of $10^{-3}$ to $\sim 2 \times 10^{-3}$ s/cm (Li-ion transfer coefficient is close to 1);

2. Large stable electrochemical potential, with an electrochemical window of 0 to $\sim 5$ V;

3. Wide operating temperature range;

4. Good chemical stability (do not react with current collector and active materials); and

5. Not very poisonous and bio-decomposable.

Depending on the solvents, solute amounts, and additives used, there are different brands of electrolytes and different electrolyte products. Electrolyte and battery manufacturers have been exploring new electrolytes by synthesizing new solutes, synthesizing higher-dielectric-coefficient solvents, and making new additives. The companies that produce electrolytes include Zhangjiakong Guotai Ronghua; Tianjin Jinniu Energy Materials; Shantou Goodsun; Guangzhou Tinci Silicone Technology Co., Ltd.; and Beijing Chuangya.

The production capacity of Li-ion batteries is estimated to have reached 1 billion cells in 2008. The demand for LiPF$_6$ was between 400 and 500 tons. More than 3,000 tons of electrolytes were needed.

2.11 ELECTRIC VEHICLE AND ELECTRIC BICYCLE MARKET

As hybrid automobile technology is maturing, the power battery market for EVs is expanding. There are four “bike cities” in China: Beijing, Tianjin, Shanghai, and Chengdu. There are 10.5 million bikes in Beijing, 9.7 million in Tianjin, 9.2 million in Shanghai, and 7.5 million in Chengdu.

A survey conducted by Tongji University in Shanghai indicates that as many as 76% of Chinese citizens in big cities would like to use E-bikes instead of regular bikes, which means 350 million of China’s 450 million bike customers would like to be E-bike customers. More than 2,000 companies produce E-bikes. In 2001, only seven of them produced more than 20,000 E-bikes per year. In 2001, production amounted to 444,800 E-bikes. In 2002, it was 802,200. In 2006, it was 19.2 million. Most of the companies produce fewer than 10,000 E-bikes per year. The E-bike companies with production capacities of more than 500,000 E-bikes per year are Tianjin Fushida, Taiwan Lujia, Zejiang Xiaofeige, and Haian Xindazhou. Those producing 300,000 E-bikes per year are Wuxi Yilin, Shanhai Yongjiu, Tianjin Dushifeng, Tianjin Daanmonaduo, Tianjin Damin, and Hongkong. Daben, Shanhai Saifeng, and Sichuan...
Fushi produce 200,000 E-bikes per year. In 2007, the rising prices of lead and China’s national policy sharply cut the E-bike market. However, in the long term, the E-bike market will be very significant. The potential is for 400 million consumers and for 1.3 trillion ¥ in revenue for E-bikes in China.

The growing demand that is expected for batteries would be for Li-ion batteries. In 2003, E-bike production was 4 million; in 2004, it was 7 million; in 2005, it was 10 million; and in 2006, it was 19.2 million and involved more than 2,000 companies. Figure 2-1 shows the history and projections on E-bike production in China. The growth of E-bikes would drive the demand for Li-ion batteries. So far, batteries for E-bikes have been lead acid, Ni-Cd, Ni-MH, and Li-ion batteries. The Li-ion battery has advantages over the others in every aspect but cost. As the scale of production of Li-ion batteries and the number of applications for them increase, their cost will go down, and they will replace lead acid and other battery technologies to power E-bikes.

Tianjin, Nanjin, Chengdu, Shenyang, Zhengzhou, Shenzhen, Hangzhou, Suzhou, Jinan, Taiyuan, and other big cities have opened up their roadways to E-bikes. In some cities like Beijing, Guangzhou, Changchun, Fuzhou, and Hehui, they were once was banned but are accepted today.

There are four kinds of power batteries for e-bikes: lead-acid, Ni-MH, Ni-Cd, and Li-ion power batteries. Even though there has been technical progress in developing lead acid, Ni-Cd, and Ni-MH batteries, they lack market compatibility and consumer acceptance. Thus, Li-ion batteries have a very high potential for being the power battery. E-bike production has reached 400,000 per year. China consumers own 400 million bikes, of which 20% are E-bikes; there are 80 million E-bikes. In the coming two to three decades, E-bikes will replace bikes, and Li-ion batteries will power those E-bikes.

Purple bars indicate production. E means estimated. Units are in thousands. Data source: Chinese National Bureau of the Census

FIGURE 2-1 E-Bike Production in Recent and Upcoming Years in China
2.12 SUPPLY OF RAW MATERIALS

The main raw material used to produce Li$_2$CO$_3$ is salt lake brine. Li$_2$CO$_3$ producers must get the right for resource exploration from the Chinese government. Most salt lakes contain a large amount of magnesium (Mg) and a small amount of lithium (Li), which makes separation and extraction difficult. The main market was three Li$_2$CO$_3$ manufacturers: SQM S.A. (formerly Sociedad Quimica y Minera de Chile, then SQM Chemicals) and the U.S. companies FMC (formerly LCA) and Chemetall GmbH (formerly Foote Minerals and then Cyprus Foote) before a few large Chinese production projects began. SQM’s production capacity is 28,000 tons/yr; FMC’s is 22,000 tons/yr; and Chemtall’s is 18,000 tons/yr. These three companies account for 73% of global production capacity. SQM added 12,000 tons/yr in 2008; FMC added 5,000 tons/yr in 2009; and Chemtall added 5,000 tons/yr in 2008.

In China, Li$_2$CO$_3$ is being produced from salt lake brine in two large projects. MGL is planning to produce 35,000 tons/yr; 25,000 tons/yr has been produced since 2007. Tibet Mining Group is planning to produce 30,000 tons/yr; a 5,000-ton/yr production line was established in 2005.
3 LITHIUM-ION BATTERY TECHNOLOGY FOR TWO-WHEELERS IN CHINA

3.1 OVERVIEW

In 2006, 20 million electric bikes were made in China. Currently, there are 50 million battery-operated bicycles on the road in China. Of these, only a very small percentage operate on Li-ion batteries; the rest use lead acid batteries. About 2,500 companies in China produce electric two- or three-wheelers. All of the large EV manufacturing companies have E-bike models with Li-ion batteries, but their performance-to-price ratio is still not compatible with that of E-bikes with lead acid batteries. This is the key reason that the Li-ion battery bikes are not in mass production yet. The price of Li-ion battery packs is three to four times higher than that of lead acid batteries. The increase in the price of a ton of lead from 15,000 ¥ in 2006 to 25,000–34,000 ¥ in 2007 may enhance the market for two- or three-wheelers with Li-ion battery packs.

In Shenzhen, more than 150 companies make secondary batteries, including Li-ion, Ni-MH, lead acid, and Ni-Cd batteries. Of these companies, 95% are privately owned, and half of them work on Li-ion batteries. In 2006, battery production had increased from 2003 levels; the increase for Li-ion batteries was 152.6%; for Ni-MH batteries, 117.2%; for lead acid batteries, 22.6%; and for Ni-Cd batteries, 4.7%. The revenue from Li-ion batteries was 58.1% of total revenues from secondary batteries in Shenzhen. Li-ion batteries are a priority product supported by the Shenzhen government. In 2006, 10 Shenzhen battery companies were listed in the top 100 Chinese battery companies. Their total revenues were more than 950 million ¥, accounting for 73.6% of the Shenzhen secondary battery industry. They were (1) BYD; (2) B&K; (3) BAK; (4) Shenzhen Highpower Technology Co., Ltd.; (5) Shenzhen Central Power Technology Co., Ltd. (mainly lead acid batteries); (6) Shenzhen EPT Battery Co., Ltd.; (7) Shenzhen Sunnyway Battery Technology Co., Ltd. (mainly lead acid batteries); (8) Shenzhen HYB Battery Co., Ltd.; (9) Lexel Battery (Shenzhen) Co., Ltd. (mainly lead acid and Ni-MH batteries); and (1) Shenzhen Xwoda Group Co., Ltd.

3.2 INSTITUTIONS AND COMPANIES VISITED

3.2.1 Beijing Institute of Technology

The Beijing Institute of Technology (BIT), EV Center of Engineering and Technology, is located at No. 5 South Zhonggancun South Street, Haidian District, Beijing 100081. BIT cooperated with MGL and Tsinghua University to make electric buses for the Beijing Olympics in 2008. BIT is the most prestigious institute in China. It has excellent laboratories, with the most modern equipment for testing and evaluating each of the components of an electric bus. BIT can also evaluate electric buses and passenger cars on a dynamometer and on controlled tracks.

A typical Li-ion battery for a large-bus application consists of 108 cells in series and of four banks in parallel to provide 400-A•h capacity with a nominal 388 V. These batteries charge to 4.2 V and discharge to less than 3 V.
BIT is working on manufacturing electric buses with the following companies:

- Beijing Beifang Huade Niopolan Bus Company, Ltd.;
- Jinghua Bus Company, Ltd.; and
- BIT Clean Electric Vehicle Company, Ltd. (a separate company within BIT).

The technology for the electric buses is described here for buses having a rare-earth, charging-flux, permanent-magnet DC motor:

- The rare-earth permanent-magnet material with magnetic winding combined with excitation can make a permanent DC motor.
- The permanent-magnet DC motor will have a rotor that adopts to a no-groove structure.
- The increasing magnetic winding will link to a re-flowing current loop in order to auto-decrease the magnetic field.

The controller for the rare-earth, charging-flux, permanent-magnet DC motor:

- Is integrated with a high-frequency, power-winding motor control;
- Auto-decreases the frequency modulation;
- Increases the current of the closed-loop controller; and
- Recovers regenerative braking energy.

System parameters are as follows:

- Efficiency of more than 92%, with 80% of the area having high efficiency for 84.4% of the operating time;
- 75-kW steady-state/125-kW peak maximum moment of system at 1,200 nm; and
- Line control with two-speed gear box.

Specifications for the electric ultra-low-floor bus are as follows:

- Li-ion battery: 388.8 V at 400 A•h;
- Power driving system: three-phase, asynchronous, alternating-current (AC), 100-kW motor;
• Wheel base: 5,800 mm;
• Wheel span: 2,340 mm for front wheels, 3,440 mm for rear wheels;
• Curb mass/full-load mass: 12,930/16,000 kg;
• Maximum velocity: 91 km/h;
• Driving range at 40 km/h: 210 km;
• Acceleration time from 0 to 50 km/h: 20.7 s; and
• Braking distance at 30 km/h: 8.2 m.

BIT evaluated 12 electric buses for use in the 2008 Beijing Olympics. Nearly all of the laboratory equipment for evaluating electric buses was imported from Germany, Japan, and the United States. BIT is 100% supported by the Chinese federal and state governments. It holds several patents for electric drivetrains for buses and for passenger vehicles.

3.2.2 CITIC Guoan Mengguli Corp.

CITIC Guoan Mengguli Corp. (MGL) is located in Beijing Zhongguancun Science Park. Beginning in 2007, MGL (or Beijing MGL) focused on delivering exclusively Li-ion power batteries to 50 electric buses for the 2008 Olympics. The 50 buses, on three inner circular lines, were to provide transportation between the Olympic Village, Media Village, and some stadiums. Performance data on MGL’s EVs with a 100-A•h, Li-Mn power battery are as follows:

• Motor power: 30 kW;
• Maximum speed: 120 km/h;
• Acceleration time from 0 to 50 km/h: 7 s;
• Driving range per charge: 264 km;
• Charging time: 2–4 h; and
• Energy consumption: 18 kWh per 100 km.

In the spring of 2004, MGL had begun delivering 400-A•h, 400-V LiMn2O4 batteries for testing for operating electric buses. It was expected that by the end of 2008, MGL would have made 500 electric cars to be used as taxis by a local city government.

MGL is engaged in R&D on and production of new composite metal oxide materials and high-energy-density Li-ion secondary batteries. The primary investor in MGL is CITIC Guoan
Group, a wholly owned subsidiary of China Zhongxin Group (CITIC). The CITIC Guoan Group has operations in various industries, including IT, new materials, mineral resource surveying, tourism, and real estate. Ratified by Deng Xiaoping, CITIC was founded in October 1979 by Rong Yiren, former Vice Chairman of the PRC. Having experienced growth for more than 20 years, CITIC is now a large-scale international enterprise group with total assets of 700 billion ¥.

MGL is China’s largest manufacturer of the Li-ion cathode material LiCoO2 and is first in line to market the new cathode materials LiMn2O4 and LiCo0.2Ni0.8O2. Being quality-oriented, MGL has been certified to both the New and Hi-Tech Enterprise standards and ISO 9001:2000. MGL’s unique synthesis method simply and efficiently produces cathode materials of superior electrochemical performance and reliability in an environmentally friendly way. Since incorporation, MGL has smashed the monopoly of China’s Li-ion battery cathode materials market held by foreign manufacturers, and it now stands at the forefront of that industry. Besides cathode materials, MGL also produces high-capacity, high-energy-density Li-ion secondary batteries for power and energy storage, with capacities ranging from several A•h to several hundred A•h. As China’s first and only power battery manufacturer, MGL is now setting the global pace by presenting high-capacity Li-ion secondary batteries, which have been successfully applied to Beijing’s trial fleet of electric buses.

To ensure sustainable and steady development, MGL has built up a modern R&D department in Beijing. Through the combined efforts of MGL’s staff members, MGL is able to contribute more and more to social progress and development.

### 3.2.3 Tsinghua University

The Department of Automotive Engineering of Tsinghua University is located in Beijing. Tsinghua University cooperated with MGL, BIT, and other companies to make electric buses for the 2008 Beijing Olympics. The specifications for the battery packs for these buses were as follows: 80 A•h, 30 kWh, and 300–400 V for Ni-MH battery packs and 100 A•h, 30–40 kWh, and 300–400 V for Li-ion battery packs.

The Department of Automotive Engineering started doing research on EVs in 1995, on HEVs in 1998, and on fuel cell electric vehicles (FCEVs) in 1999. It is working with five battery companies on Li-ion batteries for vehicular applications: B&K Battery Company; Thunder Sky; MGL New Energy Technology Co., Ltd.; Oriental Polymer; and Huanyu Battery Co. The department has an excellent facility to test and evaluate complete vehicular systems as well as batteries at the module and pack level. Battery testing and evaluations are conducted by using the following: the national standards of the PRC; the USABC battery testing manual; the Partnership for a New Generation of Vehicles (PNGV) battery testing manual; the FreedomCAR battery testing manual; the testing standards of Japan; and other testing standards, such as those developed by the American Society of Mechanical Engineers (ASME).

Currently, the collaborators are evaluating hybrid and fuel cell hybrid buses with Li-ion batteries. The batteries are 100 A•h, and a pack contains 30 cells. This evaluation is being
Other EV research includes:

• Structural design,

• Parameter matching and optimization of powertrain system,

• Optimization of energy management strategy,

• Controller design,

• Communication network,

• Failure diagnostics,

• Other subsystem testing, and

• EV assembly and road testing.

The department’s focus is research on EVs, HEVs, PHEVs, and FCEVs, with an emphasis on battery applications. Two professors, four associate professors, two engineers, five part-time experts, four postdoctoral students, four doctoral candidates, and 13 master’s students are involved in the research. The university has six patents and four applications pending in China on battery thermal management, EV controller design, and electronics for vehicles. The department is working with GM on FCEVs, but details on this work were not available.

3.2.4 China Electrotechnical Society

The China Electrotechnical Society is located at 46 Sanlihe Road, Beijing 100823. It has 123,000 members and is a clearing house for electrotechnical research. It conducts studies on battery technology markets for EVs and HEVs.

An investigation by the Electric Vehicle Institution in the Chinese Electrotechnical Society showed that in 2006, 20 million EVs had been made. Currently, China has 50 million battery-operated bicycles on the road. Only a very small percentage of them operate on Li-ion batteries; the rest use lead acid batteries. All of the large EV companies have E-bike models with Li-ion batteries, but the performance-to-price ratio is still not compatible with that of E-bikes with lead acid batteries. This is the key reason that bikes with Li-ion batteries are not yet in mass production. The price of a Li-ion battery pack is four to five times more than that of lead acid batteries.
The capacity of E-bikes with Li-ion batteries is 5–10 A•h. The range is 20–30 km for 24-V batteries and 40 km for 36-V batteries. The key issues to be addressed in making Li-ion power batteries are consistency and QC. Recently, the China Electrotechnical Society completed a preliminary study on E-bike technology. The study was conducted for a company in France, EDF. A copy of the report was not available.

3.2.5 China Automotive Technology & Research Center

In 1985, upon the approval of the China National Science and Technology Commission, the China Automotive Technology & Research Center (CATARC) was established to respond to the state’s need to manage the auto industry. It is now affiliated with the State-Owned Assets Supervision and Administration Commission (SASAC). It has 1,476 employees, of which 638 are technical professionals, including 54 professor-level senior engineers, 26 doctors, and 207 senior engineers. Assets total 900 million ¥, and CARTARC covers 240,000 m² of land.

As a technical administrative body in the auto industry and a technical support organization to governmental authorities, CATARC assists the government in various activities, such as formulating auto standards and technical regulations, product certification testing, quality system certification, industry planning, research on industry policies, information services, and research on common technologies. CATARC has built up the amount and breadth of its competency by setting up testing laboratories and research departments and attracting technical talent.

3.2.6 BYD Battery Co., Ltd.

The Baolong Plant of BYD Battery Co., Ltd. (BYD) is located at No. 1 Baoping Road, Baolong, Longgang, Shenzhen 518116, PRC. BYD’s cell development department (Department 1, Li Battery Division, Group 2) produces 120,000 Li-ion battery cells per day. BYD has a concept electric car (60–200 A•h, 380 V) with a charging station. Its 60-A•h, 70-kW, 330-V PHEV — F6DM — went on the market in 2008. F6DM uses an iron battery (LiFePO₄) with 18 kWh per 100 km and a total power of 125 kW. F6DM can be charged from a home power source or professional charging station. At home, it takes 9 h to charge. At a station, it takes only 15 min to charge the battery 80%.

BYD is the third largest rechargeable battery manufacturer in the world. It specializes in Ni-MH, Ni-Cd, Li-ion, and lead acid cells and chargers with a wide range of applications for power tools, toys, digital cameras, mobile phones, and cordless phones, among other devices. It aims to offer competitive prices and good quality. Involved in manufacturing, wholesale supplies, and retail sales, its products, in addition to the vehicle batteries, include cordless phone batteries, battery chargers, industrial batteries, mobile phone batteries, and two-way radio battery packs.

As a Chinese private enterprise in Hong Kong, BYD has engaged in two major businesses: IT parts manufacturing and automobile manufacturing. Main IT products include
rechargeable batteries (Li-ion, Ni-Cd, Ni-MH), liquid crystal displays (LCDs) and liquid crystal modules (LCMs), plastic housing and tools, keypads, flexible printed circuits, cameras, and vibrators. Auto products consist of high-, medium-, and low-end gasoline cars, ranging from 800 to 2,400 cc. BYD has 130,000 employees.

3.2.7 Shenzhen B&K Technology Co., Ltd.

Shenzhen B&K Technology Co., Ltd. (B&K) is located at Hongfu Industry Park, HuaRong Road, Dalang, Longhua Town Bao’an District, Shenzhen 518109, China. Its web site is http://www.bkbattery.com.cn/about.asp. It makes 10-A•h batteries for electric bikes but does not mass produce them yet. Table 3-1 shows the high-rate performance of its LiFePO4 battery, and Table 3-2 shows its power.

B&K is a player in the ever-expanding rechargeable battery field. Today’s batteries play an essential part in business, communications, entertainment, and more; in essence, batteries are an inseparable part of our daily life. With more than 4,000 employees and a strong R&D department, B&K is committed to creating high-quality rechargeable Li-ion and Li-polymer batteries.

B&K was founded in November 1999 and has about 4,000 employees. It focuses on Li-ion battery R&D, production, and sales. B&K has a big influence in the Li-ion battery industry, with two famous brands — B&K and Encel — and three series of products: liquid Li-ion batteries, polymer Li batteries, and LiFePO4 power batteries and cylindrical batteries. Its sales are spread over Europe, the United States, the Middle East, Southeast Asia, and more. Its revenue is more than 500 million ¥.

In 1999, B&K started exploring high-energy Li-ion batteries. It established a modern R&D center with advanced testing and experimental facilities and attracted many battery experts from China and abroad. It developed a series of Li-ion battery products. Its polymer Li-ion batteries have been produced since 2004, and its LiFePO4 power batteries have been produced since 2005. Safety issues have been solved. The company has gained ISO 9000, ISO 14000, U.S. UL, Comformité Européene (CE), and the European Commission’s ROHS (Restriction of Use of Hazardous Substances) certification.

B&K has expanded exponentially since 1999, from less than 100 to more than 4,000 employees. It produces 750,000 Li-ion batteries per month, and battery production increases at a 30% growth rate. At

<table>
<thead>
<tr>
<th>TABLE 3-1 High-Rate Performance of B&amp;K LiFePO4 Battery</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rate (C)a</td>
</tr>
<tr>
<td>-----------</td>
</tr>
<tr>
<td>0.2</td>
</tr>
<tr>
<td>0.5</td>
</tr>
<tr>
<td>1</td>
</tr>
<tr>
<td>2</td>
</tr>
<tr>
<td>3</td>
</tr>
<tr>
<td>4</td>
</tr>
<tr>
<td>5</td>
</tr>
<tr>
<td>6</td>
</tr>
</tbody>
</table>

a C is the hourly capacity rating where 1 C = 1 hour, measured in A•h.
TABLE 3-2 Specifications for B&K Batteries

<table>
<thead>
<tr>
<th>Model No.</th>
<th>Capacity (A•h)</th>
<th>Voltage (V)</th>
<th>Thickness (mm)</th>
<th>Width (mm)</th>
<th>Length (mm)</th>
<th>Impedance (mΩ)</th>
<th>Weight (g)</th>
</tr>
</thead>
<tbody>
<tr>
<td>BK268090</td>
<td>12</td>
<td>3.7</td>
<td>26</td>
<td>80</td>
<td>90</td>
<td>8</td>
<td>470</td>
</tr>
<tr>
<td>BK2680130</td>
<td>18</td>
<td>3.7</td>
<td>26</td>
<td>80</td>
<td>130</td>
<td>4</td>
<td>680</td>
</tr>
<tr>
<td>BK50120130</td>
<td>60</td>
<td>3.7</td>
<td>50</td>
<td>120</td>
<td>130</td>
<td>3</td>
<td>1,800</td>
</tr>
<tr>
<td>BK60130150</td>
<td>80</td>
<td>3.7</td>
<td>60</td>
<td>130</td>
<td>150</td>
<td>2</td>
<td>2,200</td>
</tr>
<tr>
<td>BK55143255</td>
<td>100</td>
<td>3.7</td>
<td>55</td>
<td>145</td>
<td>255</td>
<td>1</td>
<td>3,600</td>
</tr>
</tbody>
</table>

the end of 2006, the B&K Industrial Park was started; the park will cover 190,000 m² with 220,000 m² of building area. After the park is completed, the company will produce 1 million of Li-ion batteries per day, and revenue will be more than $500 million.

B&K is building not only its production base but also as a research institute and an education base. Since 2002, the company has had a post-doctoral station with Tsinghua University and Central-South University.

3.2.8 Shenzhen BAK Battery Co., Ltd.

Shenzhen BAK Battery Co., Ltd. (BAK), is located in BAK Industrial Park, Kuiyong Town, Longgang District, Shenzhen, Guangdong 518119. The telephone number is 86 755 8977 0062, and the web site is http://www.bak.com.cn/. Each day, Shenzhen BAK produces 600,000 cells for cell phones, 150,000 cells (type 18650) for notebooks, and 20,000 cells for polymer Li-ion batteries. Li-ion power batteries for electric bikes are still at the research stage. BAK uses four cells (type 26650) of 2.5 A•h in parallel, then 11 in series, to make 10-A•h, 36-V battery packs. The range of the E-bikes is 45–50 km per charge. BAK has patents for protective boards for the Li-ion battery packs. The positive material in the battery is LiFePO4.

China BAK Battery, Inc., is a commercial manufacturer of standard and customized Li-ion rechargeable batteries for use in various portable electronic applications, including cell phones, MP3 players, laptop computers, electric bicycles, digital cameras, video camcorders, and general industrial applications. China BAK is the largest Li-ion replacement battery manufacturer in the PRC and one of the top-three largest manufacturers in the world. It was incorporated in Nevada. In Shenzhen, it operates on a 62-acre site with 1.9 million ft² of space for manufacturing. At the BAK Industrial Park location, it produces 1 million cells per day, and its production capacity could reach 1.5 million cells by 2011.
3.2.9 Shenzhen Highpower Technology Co., Ltd.

Shenzhen Highpower Technology Co., Ltd., is located at Luoshan Industrial Zone, Pinghu, Longgang, Shenzhen, Guangdong, China 518111. Its web site is http://www.haopengbattery.com/. The company is licensed by Ovonic to make Ni-MH batteries. In 2007, it made 100 million cells, each one costing $1.20–1.30. It is doing research on an 11-A•h, 24-V power battery for E-bikes, with a range of 20–30 km. The price of a lead acid battery is 200–300 ¥, while a Ni-MH battery pack costs 800–1,000 ¥ and has a life of 1–2 years. In 2007, it made between 3,000 and 4,000 packs for E-bikes. Table 3-3 shows the specifications for the Ni-MH battery for electric bikes.

Shenzhen Highpower Technology Co. specializes in research on and manufacturing and marketing of Ni-MH rechargeable batteries. It is located in the town of Pinghu in Shenzhen; its neighbors are Hong Kong and Macao. The company has more than 2,174 employees, including 100 company-trained staff members who ensure QC at each step of the production process.

3.2.9.1 Research and Development

To enhance product quality, reduce costs, and keep pace with technological advances and evolving market trends, Shenzhen Highpower Technology established an advanced R&D center. The center not only focuses on enhancing Ni-MH-based technology by developing new products and improving the performance of current products, but it also develops alternative technologies, such as the line of Li-polymer batteries currently being developed for higher-end, high-performance applications. The center is staffed by more than 100 experienced technicians who oversee the techniques department, product development department, material analysis lab, and performance testing lab. These departments and labs work together to conduct research on new materials and techniques, test battery performance, inspect products, and test the performance of machines used in manufacturing.

### TABLE 3-3 Specifications for Shenzhen Highpower Technology Ni-MH Batteries

<table>
<thead>
<tr>
<th>Model No.</th>
<th>Size</th>
<th>Capacity (A•h)</th>
<th>Dimensions (mm)</th>
<th>Maximum Discharging Current (A)</th>
<th>Current (mA)</th>
<th>Time (h)</th>
<th>Weight (g)</th>
</tr>
</thead>
<tbody>
<tr>
<td>HFR-60DP7000</td>
<td>D</td>
<td>7</td>
<td>61.5</td>
<td>33.0</td>
<td>21</td>
<td>2,100</td>
<td>4.5</td>
</tr>
<tr>
<td>HFR-60DP8000</td>
<td>D</td>
<td>8</td>
<td>61.5</td>
<td>33.0</td>
<td>24</td>
<td>2,400</td>
<td>4.5</td>
</tr>
<tr>
<td>HFR-60DP9000</td>
<td>D</td>
<td>9</td>
<td>61.5</td>
<td>33.0</td>
<td>27</td>
<td>2,700</td>
<td>4.5</td>
</tr>
<tr>
<td>HFR-90DP12000</td>
<td>F</td>
<td>12</td>
<td>91.0</td>
<td>33.0</td>
<td>36</td>
<td>3,600</td>
<td>4.5</td>
</tr>
<tr>
<td>HFR-90DP13000</td>
<td>F</td>
<td>13</td>
<td>91.0</td>
<td>33.0</td>
<td>39</td>
<td>3,900</td>
<td>4.5</td>
</tr>
</tbody>
</table>
3.2.9.2 Manufacturing

The manufacture of rechargeable batteries requires coordinated use of machinery and raw materials at various stages of manufacture. Shenzhen Highpower Technology has a large-scale production base that includes a 487,756-ft² factory; dedicated design, sales, and marketing team; and about 2,174 company-trained employees. It uses automated machinery to process key aspects of the manufacturing process to ensure high uniformity and precision, while leaving the non-key aspects of the manufacturing process to manual labor. It intends to improve its automated production lines and invest in its manufacturing infrastructure to further increase its manufacturing capacity and thus control the per-unit cost of its products.

3.2.9.3 Quality Control

Shenzhen Highpower Technology considers QC an important business practice. It has stringent QC systems that are implemented by more than 100 company-trained staff members to ensure QC in each phase of the production process, from the purchase of raw materials through manufacturing. Supported by advanced equipment, it uses a scientific management system and precision inspection measurements to produce stable, high-quality rechargeable batteries. Its QC department executes the following functions:

- Sets internal controls and regulations for semifinished and finished products,
- Tests samples of raw materials from suppliers,
- Implements sampling systems and sample files,
- Maintains the quality of the equipment and instruments, and
- Articulates the responsibilities of the QC staff.

The company monitors quality and reliability in accordance with the requirements of Quality System Review (QSR) and ISO 9001 systems. It has received EU CE attestation, UL authentication, and ISO 9001:2000 and ISO 14001 certification. It has passed stringent quality reviews and met original equipment manufacturer (OEM) qualifications of various domestic cell phone brands. Because of the company’s technological capabilities and use of automated equipment for core aspects of the manufacturing process, the quality of its products meets and, in some key aspects, exceeds international industry standards.

3.2.9.4 Sales and Marketing

Shenzhen Highpower Technology has a broad sales network in China and one branch office in Hong Kong. The office sales staffs target key customers by arranging in-person sales presentations and providing post-sales services. They work closely with customers to address their needs and improve the quality and features of the company’s products.
3.2.10 Shenzhen Wisewod Technology Co., Ltd.

Shenzhen Wisewod Technology Co., Ltd., is located at C Spot, Industrial City Area, Liantang, Gongming, BaoAn District, Shenzhen City, China. Its web site is www.wisewod.com. Ninety percent of the company’s batteries are for cell phones. It is doing research on power batteries for electric bikes. The capacity for Li-ion battery packs for E-bikes is 7–12 A•h, and they are mainly 24 V. The positive materials are LiMn₂O₄ and LiFePO₄. The price of an E-bike lead acid battery pack is 300 ¥, and the whole bike costs 1,100–1,200 ¥; an Li-ion battery costs 1,300 ¥.

Shenzhen Wisewod Technology is a high-tech enterprise that produces and sells various Li ion batteries. Its workshops cover 40,000 m², and it can produce up to 600,000 Li ion batteries daily. Since it was established, the company has been focusing on product quality. It is determined to obtain a reputation for high quality and a performance-to-price ratio that will meet its customers’ needs.

The company has a group of high-quality management and R&D personnel who pursue scientific innovation and excellence and have an enterprising spirit. Guided by an ISO 9001 quality management system, the company plans to open new business areas and take them to an international market.

3.2.11 Shenzhen Herewin Technology Co., Ltd.

Shenzhen Herewin Technology Co., Ltd., is located at Block A2, Haohaihong Garden, 4th Industrial Zone, Republic Village, Shajing Town, Bao’an District, Shenzhen. The company is making Li-ion battery packs in a LiFePO₄ series and LiMn₂O₄ series for electric bikes. They are not yet being mass produced. Tables 3-4 and 3-5 provide specifications on the two series.

Shenzhen Herewin Technology is a high-tech company that was established in mid-2004 to develop, manufacture, and market Li-ion polymer battery cells and batteries in the south part of China. These batteries can be applied for sea transportation and fast information exchange. The company covers 30,000 m² and has a running capital of RMB 60,000,000.

Its Li-ion polymer battery products received UL, CE, and SGS (SGS S.A. or SGS Group, originally Société Générale de Surveillance) approval and ISO 9001:2000 international quality certification. The company is also honored as a “Shenzhen High-Tech Enterprise” by the Shenzhen Technology Bureau.

With the help of its co-founder, Central South University of Technology, Shenzhen Herewin Technology has built a strong, stable R&D team composed of 110 professionals, most of whom have a Bachelor’s degree or higher. They are developing practical new products. As a result of the company’s continuous research and marketing efforts, the range of its products has expanded into three high-temperature and high-capacity series. The products are widely used to power electronics, such as portable DVD players, PDAs, MP3 and MP4 players, radio control
### TABLE 3-4 Specifications for Shenzhen Herewin Technology LiFePO₄ Li-Ion Polymer Batteries

<table>
<thead>
<tr>
<th>Parameter</th>
<th>24 V, 10 A•h</th>
<th>36 V, 10 A•h</th>
<th>48 V, 10 A•h</th>
<th>48 V, 20 A•h</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size (mm)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Length</td>
<td>100</td>
<td>140</td>
<td>180</td>
<td>350</td>
</tr>
<tr>
<td>Width</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Height</td>
<td>170</td>
<td>180</td>
<td>180</td>
<td>180</td>
</tr>
<tr>
<td>Capacity (A•h) at 0.2 C</td>
<td>10</td>
<td>10</td>
<td>10</td>
<td>20</td>
</tr>
<tr>
<td>Charging time (h)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.2 C (standard)</td>
<td>6–7</td>
<td>6–7</td>
<td>6–7</td>
<td>6–7</td>
</tr>
<tr>
<td>0.5 C (rapid)</td>
<td>2–3</td>
<td>2–3</td>
<td>2–3</td>
<td>2–3</td>
</tr>
<tr>
<td>Impedancea (mΩ)</td>
<td>≤200</td>
<td>≤250</td>
<td>≤300</td>
<td>≤300</td>
</tr>
<tr>
<td>Weight (kg)</td>
<td>~2.2</td>
<td>~3</td>
<td>~4.2</td>
<td>~8.5</td>
</tr>
<tr>
<td>Current (A)</td>
<td>5–20</td>
<td>5–30</td>
<td>5–40</td>
<td>5–50</td>
</tr>
<tr>
<td>Carriage (kg)</td>
<td>75</td>
<td>75</td>
<td>75</td>
<td>75</td>
</tr>
<tr>
<td>Cycle life (no. of cycles)</td>
<td>≥1,000</td>
<td>≥1,000</td>
<td>≥1,000</td>
<td>≥1,000</td>
</tr>
</tbody>
</table>

a Power control module (PCM) included.

### TABLE 3-5 Specifications for Shenzhen Herewin Technology LiMn₂O₄ Li-Ion Polymer Batteries

<table>
<thead>
<tr>
<th>Parameter</th>
<th>24 V, 10 A•h</th>
<th>36 V, 10 A•h</th>
<th>48 V, 10 A•h</th>
<th>48 V, 20 A•h</th>
</tr>
</thead>
<tbody>
<tr>
<td>Size (mm)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Length</td>
<td>90</td>
<td>120</td>
<td>150</td>
<td>320</td>
</tr>
<tr>
<td>Width</td>
<td>100</td>
<td>100</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Height</td>
<td>170</td>
<td>180</td>
<td>180</td>
<td>180</td>
</tr>
<tr>
<td>Capacity (A•h) at 0.2 C</td>
<td>10</td>
<td>10</td>
<td>10</td>
<td>20</td>
</tr>
<tr>
<td>Charging time (h)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0.2 C (standard)</td>
<td>6–7</td>
<td>6–7</td>
<td>6–7</td>
<td>6–7</td>
</tr>
<tr>
<td>0.5 C (rapid)</td>
<td>2–3</td>
<td>2–3</td>
<td>2–3</td>
<td>2–3</td>
</tr>
<tr>
<td>Impedancea (m)</td>
<td>≤200</td>
<td>≤250</td>
<td>≤300</td>
<td>≤300</td>
</tr>
<tr>
<td>Weight (kg)</td>
<td>~1.8</td>
<td>~2.7</td>
<td>~3.5</td>
<td>~7.0</td>
</tr>
<tr>
<td>Current (A)</td>
<td>5–20</td>
<td>5–30</td>
<td>5–40</td>
<td>5–50</td>
</tr>
<tr>
<td>Carriage (kg)</td>
<td>75</td>
<td>75</td>
<td>75</td>
<td>75</td>
</tr>
<tr>
<td>Cycle life (no. of cycles)</td>
<td>≥500</td>
<td>≥500</td>
<td>≥500</td>
<td>≥500</td>
</tr>
</tbody>
</table>

a PCM included.
models, and power tools, as well as E-bikes and EVs. In the future, the company plans to work on more advanced techniques to make high-quality, competitively priced products.

3.2.12 Shenzhen Bo Yi Neng Co., Ltd.

Shenzhen Bo Yi Neng Co., Ltd. (BYN) is located in Shen Zhen City, China. BYN was founded in 2006 with only 100 employees. Its power batteries are mainly for flying-vehicle-type toys. BYN conducts R&D on and manufactures polymer Li-ion batteries for a broad range of applications, such as mobile phones, Bluetooth earphones, MP3 and MP4 players, iPods, digital cameras, laptops, mobile DVD players, electric tools, and E-bikes. Its Li-ion batteries for E-bikes are not yet mass produced.

The company was founded by Dr. Zicai Zhou, a pioneer in Li-ion battery R&D in China. Under his leadership, the company pursued quality while advocating innovation. It has talented engineering and dedicated service teams. Since its inception, it has created and adopted new technologies in its design and manufacturing. Its products have received ROHS, TÜV Rheinland Group (TÜV), ISO 9001: 2000, and UL certification. They are sold in mainland China, Taiwan, Southeast Asia, Europe, and North America. Its quality and service have earned the trust of customers all over the world. Table 3-6 gives specifications on its batteries.

3.2.13 Aluminum Corporation of China

Aluminum Corporation of China (Chinalco) is an investment management and holding company owned and authorized by the state and under the direct administration of the central government. At the end of 2007, its total assets were more than 200 billion ¥ ($28.6 billion). It is the world’s second-largest producer of alumina and third-largest producer of primary aluminum. With Chinalco being the holding company, Aluminum Corporation of China Ltd. (CHALCO) is listed on the Hong Kong, New York, and Shanghai stock exchanges. CHALCO was rated BBB+ by Standard & Poor’s for 3 years.

<table>
<thead>
<tr>
<th>TABLE 3-6 Specifications for BYN Batteries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parameter</td>
</tr>
<tr>
<td>------------------------------------------</td>
</tr>
<tr>
<td>Safety</td>
</tr>
<tr>
<td>Nominal voltage (V)</td>
</tr>
<tr>
<td>Gravimetric energy density (Wh/kg)</td>
</tr>
<tr>
<td>Volumetric energy density (Wh/L)</td>
</tr>
<tr>
<td>Cycle life (no. of cycles)</td>
</tr>
<tr>
<td>Operating temperature (ºC)</td>
</tr>
<tr>
<td>Memory effect</td>
</tr>
<tr>
<td>Self-discharge (%/month)</td>
</tr>
<tr>
<td>Environmentally friendly</td>
</tr>
<tr>
<td>Design form factor</td>
</tr>
</tbody>
</table>
Positioned to build itself into an international polymetallic mineral company, Chinalco is integrating its domestic resources and accelerating expansion of its global business with a wide-ranging product portfolio. The company is engaged in business based on laws in the following areas:

- Investment and operation management of state-owned assets;
- Mining and beneficiation of bauxite, alumina refining and aluminum smelting, downstream fabrication, and trading;
- Mining and ore-dressing, smelting, processing, and trading of rare metals and rare earth;
- Mining, smelting, processing, and trading of copper and other nonferrous metals; and
- Related engineering and technological services.

Chinalco has independently developed and applied new technologies, such as the ore-dressing Bayer process and the 400-kA high-amperage electrolytic aluminum cell. The special aluminum alloys and titanium alloys produced by the company have become the key materials of the national defense industry and have been used in lunar launch vehicles and the Shenzhou spacecraft. The company has an outstanding management team and a technical expert team that deal with a full range of technological areas. At present, it owns many core technologies with independent intellectual property rights.

Embodying a corporate spirit that “strives for strength and excellence through hard work and innovation,” a management style that is “strict, meticulous, pragmatic, innovative, persistent, and united,” and a philosophy whose goal is to “maximize returns through honest operation,” Chinalco promotes reform and development while honoring its social responsibility to be resource-efficient, environmentally friendly, and safe. Facing a new economic situation and global competition, Chinalco is determined to become a leading, stable, and profitable company, to realize sound and rapid growth through good science, excellent performance, and a well-developed corporate culture.

3.2.14 Tongji University

The School of Automobile Engineering was formally established in the Shanghai International Auto City in the Jiading District in 2002. It was a result of the merger of the Automotive Engineering Department, New Energy Center of Automotive Engineering, and the College of Automobile Marketing and Management, in accordance with the requirements of the Shanghai automotive industry. Now it is a college in Tongji University. It has a staff of 64, of which 19 are full professors, 16 are associate professors, and 13 are lecturers. It has 730 full-time undergraduate students, 124 master’s degree students, and 38 doctoral students. There are 15 postdoctoral researchers in the mobile research center. In addition, the college has set up an
internship program at the master’s-degree level with several automobile companies. The college has extensive collaborative programs with several universities in Germany and the United States.

Dr. Wei, a professor at Tongji, provided a copy of the report, *Market Research on Power Li-Ion Battery in China 2007*, prepared by the China Social Economic Investigation & Research Center. A summary of this report is provided in Appendix F.

Drs. Sun and Wei at Tongji are interested in cooperating with U.S. companies and institutions. They would like to work with U.S. national laboratories on these topics as a starting point:

- Battery management technologies,
- Battery and vehicle modeling,
- Training Chinese students in the United States, and
- Battery hardware-in-the-loop testing and evaluation.

Tongji University has cooperative programs with institutions in Germany. Drs. Sun and Wei would like to apply that model to institutions in the United States. They are also interested in having a joint technical battery technology workshop and meeting in China every two years. Dr. Wei will submit a formal proposal on this in the near future.

### 3.2.15 DLG Battery (Shanghai) Company, Ltd.

DLG Battery (Shanghai) Company, Ltd. (DLG), was founded in 2001. It is situated in the most active and competitive economic area of China — Shanghai High-Tech Industrial Park. DLG occupies an area of 36,000 m² and employs 500 people, including 36 R&D engineers and 34 QC specialists. DLG makes 30,000 Li-ion cylindrical batteries, 20,000 Li-polymer prismatic batteries, and 3,000 Li-ion batteries per day. These batteries are provided to suppliers for computer notebooks, video camcorders, digital cameras, telephones, electric bikes, power tools, wheelchairs, and EVs. Its total capital is 150 million ¥ ($22 million). The production of Li cells is both semiautomatic and manual. DLG receives R&D funding from the (a) Shanghai Innovation Fund for Technology-Based Firms, (b) National Innovation Fund for Technology-Based Firms, (c) Shanghai Industrialization Fund for High-Tech Projects, and (d) Australian Research Council; the amount is not known. R&D projects include the following:

- High-rate-discharge polymer Li-ion batteries used in radio-controlled models and toys;
- High-rate-discharge cylindrical Li-ion batteries used in power tools;
- Power LiFePO₄ batteries used in E-bikes, EVs, and UPSs (in cooperation with K2 Company in the United States);
• High-capacity cylindrical Li-ion batteries used in digital equipment; and

• Miniature Li-ion batteries for implantable medical devices (in cooperation with the University of Wollongong, Australia).

DLG has several patents in China, including these:

• Cylindrical Li-ion battery with low polarization and a long cycle life (Patent No. ZL2004 2 0036999.7),

• Cylindrical Li-ion battery with safety valve controlled by temperature and pressure (Patent Application No. 2005 1 0023217.5),

• Cylindrical Li-ion battery for a digital camera (Patent No. ZL2005 2 0038860.0),

• Cylindrical Li-ion battery with internal PCM (Patent No. 2005 2 0046815.x),

• A high-rate cylindrical Li-ion battery (Patent No. 2006 2 0041590.3),

• A novel method for manufacturing the cathode for a high-rate Li-ion battery (Patent No. 2006 1 0026342.6), and

• A sealing method and equipment for a power polymer Li-ion battery (Patent Application No. 2006 1 0027142.2).

Since its inception, DLG has focused on world-class quality and innovation. It has obtained ISO 9001-2000, CE, UL, and ISO 14001 certification. It has captured a share of both the international and domestic market. DLG is supplying batteries to such corporations as LG, GE, Hantel, Great Star, Toplink, Mosta Power Tools, EMAX, and K2 Solutions in the United States. DLG’s business is 60% export and 40% domestic.

Figures 3-1 through 3-3 provide data and performance curves for DLG’s cells and batteries. The batteries in Figure 3-1 are used in notebooks, video cameras, digital cameras, various portable equipment, and telephones. The batteries in Figure 3-2 are used in scooters, wheelchairs, and E-bikes. The batteries in Figure 3-3 are used in power tools and EVs.

DLG has been paying close attention to QC and customer needs and is working on providing these after-sales services to customers:

• Solve customer complaints (respond to complaint within 24 hours, provide a report to the customer within 1 week),

• Answer customer questions,
## High Rate Discharge Li-Polymer Battery

<table>
<thead>
<tr>
<th>Model</th>
<th>Rated Capacity</th>
<th>Thickness</th>
<th>Weight</th>
<th>Impedance</th>
<th>Nominal Voltage</th>
<th>Discharge rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>PLB401216H-003</td>
<td>30</td>
<td>4.2</td>
<td>12</td>
<td>19</td>
<td>1.1</td>
<td>300</td>
</tr>
<tr>
<td>PLB501417H-005</td>
<td>50</td>
<td>5.8</td>
<td>14</td>
<td>18</td>
<td>1.5</td>
<td>240</td>
</tr>
<tr>
<td>PLB701417H-007</td>
<td>70</td>
<td>7.0</td>
<td>14</td>
<td>18</td>
<td>2.1</td>
<td>240</td>
</tr>
<tr>
<td>PLB901517H-007</td>
<td>70</td>
<td>4.2</td>
<td>12</td>
<td>34</td>
<td>2.2</td>
<td>140</td>
</tr>
<tr>
<td>PL452026H-013</td>
<td>130</td>
<td>4.6</td>
<td>20</td>
<td>27.5</td>
<td>3.5</td>
<td>110</td>
</tr>
<tr>
<td>PL402030H-015</td>
<td>150</td>
<td>4.0</td>
<td>20</td>
<td>30.5</td>
<td>5.5</td>
<td>120</td>
</tr>
<tr>
<td>PL452026H-018</td>
<td>180</td>
<td>4.5</td>
<td>20</td>
<td>30.5</td>
<td>6.0</td>
<td>100</td>
</tr>
<tr>
<td>PL402030H-025</td>
<td>250</td>
<td>6.0</td>
<td>20</td>
<td>30.5</td>
<td>7.0</td>
<td>80</td>
</tr>
<tr>
<td>PL403048H-035</td>
<td>350</td>
<td>4.0</td>
<td>30</td>
<td>48.5</td>
<td>11.5</td>
<td>60</td>
</tr>
<tr>
<td>PL603048H-050</td>
<td>500</td>
<td>6.0</td>
<td>30</td>
<td>48.5</td>
<td>16</td>
<td>60</td>
</tr>
<tr>
<td>PL703048H-080</td>
<td>800</td>
<td>7.0</td>
<td>30</td>
<td>48</td>
<td>20</td>
<td>40</td>
</tr>
<tr>
<td>PL853048H-085</td>
<td>850</td>
<td>6.6</td>
<td>32</td>
<td>48</td>
<td>22</td>
<td>15</td>
</tr>
<tr>
<td>PL853545H-060</td>
<td>600</td>
<td>5.0</td>
<td>34</td>
<td>50</td>
<td>17</td>
<td>50</td>
</tr>
<tr>
<td>PL853552H-105</td>
<td>1050</td>
<td>6.5</td>
<td>35</td>
<td>62</td>
<td>28</td>
<td>40</td>
</tr>
<tr>
<td>PL853552H-130</td>
<td>1300</td>
<td>8.0</td>
<td>35</td>
<td>62</td>
<td>33</td>
<td>30</td>
</tr>
<tr>
<td>PL853552H-125</td>
<td>1250</td>
<td>8.0</td>
<td>35</td>
<td>62</td>
<td>32</td>
<td>10</td>
</tr>
<tr>
<td>PL853648H-160</td>
<td>1600</td>
<td>8.0</td>
<td>34</td>
<td>80</td>
<td>42</td>
<td>25</td>
</tr>
<tr>
<td>PL853649H-160</td>
<td>1500</td>
<td>8.0</td>
<td>34</td>
<td>96</td>
<td>38</td>
<td>40</td>
</tr>
<tr>
<td>PL855349H-155</td>
<td>1550</td>
<td>8.5</td>
<td>34</td>
<td>96</td>
<td>40</td>
<td>10</td>
</tr>
<tr>
<td>PL855349H-130</td>
<td>1300</td>
<td>8.5</td>
<td>34</td>
<td>96</td>
<td>38</td>
<td>12</td>
</tr>
<tr>
<td>PL875349H-180</td>
<td>1800</td>
<td>7.5</td>
<td>34</td>
<td>96</td>
<td>46</td>
<td>10</td>
</tr>
<tr>
<td>PL885349H-200</td>
<td>2000</td>
<td>9.0</td>
<td>34</td>
<td>96</td>
<td>50</td>
<td>8</td>
</tr>
<tr>
<td>PL885349H-220</td>
<td>2200</td>
<td>9.5</td>
<td>34</td>
<td>96</td>
<td>52</td>
<td>8</td>
</tr>
<tr>
<td>PL885349H-150</td>
<td>1500</td>
<td>7.0</td>
<td>34</td>
<td>96</td>
<td>45</td>
<td>10</td>
</tr>
<tr>
<td>PL885349H-200</td>
<td>2000</td>
<td>8.0</td>
<td>34</td>
<td>96</td>
<td>53</td>
<td>8</td>
</tr>
<tr>
<td>PL885349H-180</td>
<td>1800</td>
<td>8.0</td>
<td>34</td>
<td>96</td>
<td>50</td>
<td>8</td>
</tr>
</tbody>
</table>

### Performance Curve

**Performance Curve**

**High rate discharge performance**
- Excellent safety performance
- Multiple options
- Light weight
- Low internal resistance
- Full range products for RC toys/helicopters/aircrafts

**FIGURE 3-1** Performance of DLG High-Rate-Discharge Li-Polymer Battery
High Energy Cylindrical LiFePO₄ Battery

<table>
<thead>
<tr>
<th>Model</th>
<th>Rated Capacity (Ah)</th>
<th>Diameter (mm) x 3.2</th>
<th>Height (mm) x 3.5</th>
<th>Weight (g)</th>
<th>Importance (cal)</th>
<th>Nominal Voltage (V)</th>
<th>Discharge Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>IFR16340-050(LJ)</td>
<td>500</td>
<td>16.5</td>
<td>33.7</td>
<td>17</td>
<td>&lt;150</td>
<td>3.2</td>
<td>4C(with PTC)</td>
</tr>
<tr>
<td>IFR18650-140</td>
<td>1400</td>
<td>18.2</td>
<td>64.5</td>
<td>40</td>
<td>&lt;80</td>
<td>3.2</td>
<td>4C</td>
</tr>
<tr>
<td>IFR26650-280</td>
<td>2800</td>
<td>26</td>
<td>65</td>
<td>76</td>
<td>&lt;40</td>
<td>3.2</td>
<td>4C</td>
</tr>
<tr>
<td>IFR26650-320</td>
<td>3200</td>
<td>26</td>
<td>65</td>
<td>78</td>
<td>&lt;40</td>
<td>3.2</td>
<td>4C</td>
</tr>
<tr>
<td>PFB9V</td>
<td>220</td>
<td>48.5(±1) X 27(±1) X 15.5(±1)</td>
<td>30</td>
<td>&lt;1000</td>
<td>9.6</td>
<td>1C</td>
<td></td>
</tr>
</tbody>
</table>

**Performance Curve**

**Better safety, better stability**

**Rapid charging performance**

**Long cycle life**

**For EB/EV/UPS**

**Environment friendly**

FIGURE 3-2 Performance of DLG High-Energy Cylindrical LiFePO₄ Battery
FIGURE 3-3 Performance of DLG High-Power Cylindrical Li-Ion Battery

- Provide technical reports to customers after the DLG technical department has finished testing,
- Offer technical and equipment-related material to customers,
- Provide training on battery characteristics and uses,
- Investigate customer satisfaction each quarter, and
- Evaluate each customer’s request and ensure that the request is addressed.

This list indicates that Chinese companies that are developing advanced battery technologies are also beginning to pay attention to quality and customer satisfaction. This is a big

---

<table>
<thead>
<tr>
<th>Model</th>
<th>Rated Capacity (mAh)</th>
<th>Diameter (mm)</th>
<th>Height (mm)</th>
<th>Weight (g)</th>
<th>Impedance (mΩ)</th>
<th>Nominal Voltage (V)</th>
<th>Discharge Rate (C)</th>
</tr>
</thead>
<tbody>
<tr>
<td>ICR18650H-130</td>
<td>1300</td>
<td>18.2</td>
<td>64.5</td>
<td>40</td>
<td>≤ 25</td>
<td>3.7</td>
<td>10C</td>
</tr>
<tr>
<td>ICR18490H-085</td>
<td>850</td>
<td>18.2</td>
<td>48.5</td>
<td>33</td>
<td>≤ 30</td>
<td>3.7</td>
<td>10C</td>
</tr>
<tr>
<td>IFR26650S-250</td>
<td>2500</td>
<td>26.2</td>
<td>65.2</td>
<td>82.5</td>
<td>≤ 9</td>
<td>3.2</td>
<td>10C</td>
</tr>
<tr>
<td>IFR18650H-110</td>
<td>1100</td>
<td>18.2</td>
<td>64.5</td>
<td>40.5</td>
<td>≤ 30</td>
<td>3.2</td>
<td>10C</td>
</tr>
</tbody>
</table>
step forward for them, and as a result of this focus, they hope to get a larger share of the international market and play a leading role in developing battery technologies.

### 3.2.16 A-SI-KA Electric Bike Co., Ltd.

A-SI-KA Electric Bike Co., Ltd. (ASK), purchases Li-ion batteries from several battery companies. It buys a major share from DLG. ASK has three sizes of batteries: (1) 36 V and 12 A•h with a 30-km range, (2) 48 V and 10 A•h with a 40-km range, and (3) 24 V and 3.2 A•h with a 20-km range. Batteries cost 2,600–2,000 ¥ (U.S. $370–285). In comparison, lead acid batteries cost $1,050 ¥ (U.S. $150). Also, lead acid batteries last for about 2 years, while ASK expects Li-ion batteries to last for 4–5 years.

ASK makes several different sizes of bikes, including a folding bike. One feature of the bikes is that when a bike is parked, the owner can remove and keep the battery. This feature not only prevents thefts, it prevents riders from becoming stranded without a battery. Figure 3-4 provides a photo of a bike; the technical parameters and specifications for a 16-in., 36-V bike; and a strategy for troubleshooting problems.

ASK prepared a step-by-step user manual in Chinese and English that provides (1) information on bike safety requirements, operation, and precautions and (2) instructions on charging the battery and caring for and maintaining the bikes. In case there is a malfunction, the manual also describes various problems, their causes, and troubleshooting methods.

### 3.2.17 Wanxiang Group

Wanxiang Group was established in 1969. At first, it had only seven employees and 4,000 ¥ (U.S. $570) in assets. After more than 30 years of development and innovation, it is now listed as one of 120 pilot enterprise groups by the Hangzhou state council and one of 520 national key enterprises, and it has more than 20,000 employees and 10 billion ¥ in assets. Wanxiang Group is one of China’s leading manufacturers of auto parts. With a goal of integrating into the global economy, Wanxiang Group manufactures automobile parts for the main world markets and advanced technologies for an international arena. It is expected to strengthen the development of the high-tech industry, gradually becoming a multinational group that complies with international routines.

The overall goal of Wanxiang Group is to become a modern company while retaining core values. Its latest near-term goal was to make a profit of 10,000,000 ¥ (U.S. $1,428,571) by the end of 2008 and provide its employees with an annual income of 6,000,000 ¥.

### 3.2.17.1 Wanxiang Electrical Vehicle Co., Ltd.

Wanxiang Electrical Vehicle Co., Ltd. (WEVC), founded in 2002, is a subcompany controlled entirely by Wanxiang Group. WEVC focuses on developing clean energy
Main Technical Parameters and Specification (16” 36V)

<table>
<thead>
<tr>
<th>Entire Bicycle</th>
<th>Motor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Weight: 19kg</td>
<td>Type: High-efficiency DC Permanent-magnet Brushless Motor</td>
</tr>
<tr>
<td>Load Capacity 75kg</td>
<td>Maximum driving noise: ≤ 62dB</td>
</tr>
<tr>
<td>Size: 1410 × 540 × 1040mm</td>
<td>Rated power: 180W</td>
</tr>
<tr>
<td>Maximum mph: 20km</td>
<td>Rated speed: 23.5km/min</td>
</tr>
<tr>
<td>Driving distance after charge: ≥ 30km</td>
<td>Rated Voltage: 36V</td>
</tr>
<tr>
<td>Climbing Ability: ≤ 12°</td>
<td>Rated efficiency: ≥ 78%</td>
</tr>
<tr>
<td>Over current protection value: 15±1A</td>
<td>Power consumption per 100 kilometers ≤ 1.2kw·h/100km</td>
</tr>
<tr>
<td>Under voltage Protection value: 30V</td>
<td>Weight: (KG) ≤ 2kg</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Battery</th>
<th>Charger</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type: lithium</td>
<td>Input Voltage: AC110~220V50Hz</td>
</tr>
<tr>
<td>Voltage: 36V</td>
<td>Rated Output: 42V1.5A</td>
</tr>
<tr>
<td>Capacity: 8/9 Ah</td>
<td>Charging Time: 5~8h</td>
</tr>
</tbody>
</table>

FIGURE 3-4 Photograph, Technical Specifications, and Troubleshooting Details for an ASK Bike
technologies and energy-saving technologies, such as electric passenger vehicles (Figure 3-5) and buses. WEVC’s achievements in developing high-power and polymer Li batteries, integrated motor and drive-control systems, whole-vehicle electronic control systems, vehicle engineering integration techniques, and test trial platforms have been outstanding. In the challenge known as “Bibendum,” WEVC won the overall contest prize for appearance and EV performance given by the International Vehicle Association.

Since 1999, Wanxiang Group and Zhejiang Province have been engaging in R&D on EVs. They established Wanxiang Electrical Company to develop a “new energy vehicle,” and the company has been accumulating the necessary technology to do so. So far, WEVC is the only company with the key technology for a battery/motor/electrical-control/power-plant system. WEVC was charged with developing five items related to the National 863 Plan project and four items important to the Zhejiang Province science and technology project. Wanxiang Group owns more than 50 patents. In its Y9 “pure” electric bus (Figure 3-6), WEVC installed a polymer Li battery and power system that ran more than 300,000 km around Hangzhou West Lake, demonstrating its reliability. In 2006, the National 863 Plan new energy vehicle project, “Research and Development of a Pure Electrical Power System Platform for a Passenger Vehicle,” was assigned to WEVC. This assignment was evidence of the company’s leading position in the EV industry. It has become a pioneer in the state’s pure electric vehicle development project. WEVC has several types of polymer Li batteries, from a 24-V, 8-A•h battery for E-bikes to a 600-V, 400-A•h battery for a pure electric bus. It also has a power system platform that could supply a pure electric car, pure electric bus, dual-energy trolley bus, or HEV bus (Figure 3-7) with power from 3 to 150 kW.
Technical Feature:

1. Adopting Pure Electrical Vehicle Platform;
2. Module Technology "Common Platform shared by Several Models";
3. Supplied with Polymer Lithium Hydronium Power Battery Pile;
4. Charging on-Board or Adopting Structure with fast-replace Battery piles;
5. AC Driving System with Advanced Vector Control Technology;
6. Adopting Anti-Electric dizzy 3-phase AC Asynchronous Motor with Aluminium Structure;
7. Frequency-Conversion Controller with Advanced Vector Controlling Technology;
8. AC supplement system (Air-condition, Steering and Braking) With high efficiency and energy-saving;

![Electric Vehicle Image]

**FIGURE 3-5 Technical Features and Data for Electric Vehicles**

<table>
<thead>
<tr>
<th>Specification</th>
<th>Parameter</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length x Width x High</td>
<td>4295 x 1705 x 1570 mm</td>
</tr>
<tr>
<td>Max. Gross Mass</td>
<td>1950 Kg</td>
</tr>
<tr>
<td>Battery Pile</td>
<td>Power Battery Type</td>
</tr>
<tr>
<td>Specification</td>
<td>Polymer Lithium Hydronium Battery</td>
</tr>
<tr>
<td>Speed (Continuous/Peak)</td>
<td>4000/12000r/min</td>
</tr>
<tr>
<td>Torque (Continuous/Peak)</td>
<td>210/900N x m</td>
</tr>
<tr>
<td>Power (Continuous/Peak)</td>
<td>17.37 Kw</td>
</tr>
<tr>
<td>Max. efficiency of Controller</td>
<td>&gt;98%</td>
</tr>
<tr>
<td>Range (50Km/h)</td>
<td>380 Km</td>
</tr>
<tr>
<td>Electric consumption ratio</td>
<td>9.8W/k/100 Km</td>
</tr>
<tr>
<td>Max. Speed</td>
<td>120Km/h</td>
</tr>
<tr>
<td>Accelerating time for speed 0-50Km/h</td>
<td>9.2 s</td>
</tr>
<tr>
<td>Max. gradient</td>
<td>&gt; 18 %</td>
</tr>
</tbody>
</table>
Technical Feature:

1. Supplied with Polymer Lithium Hydronium Power Battery Piles;
2. Adopting Dual-Motor Driving technology;
3. Digital CAN network communication (including electric, power system and digital instrument);
4. AC transmission control system with direct torque/space vector controlling technology;
5. Adopting Anti-Electric dizzy 3-phase water-cooling AC Asynchronism Motor
6. Battery management system in-Module;
7. Frequency-Conversion Controller with Advanced Vector Controlling Technology;
8. AC supplement system (Air-condition, Steering and Braking) With high efficiency and energy-saving;
9. Adopting Structure with fast-replace Battery piles;

![Electric Bus Image]

**Technical Data:**

<table>
<thead>
<tr>
<th>Specification</th>
<th>Parameters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length×Width×High</td>
<td>10860×2490×3460 mm</td>
</tr>
<tr>
<td>Max. Gross Mass</td>
<td>18600 Kg</td>
</tr>
<tr>
<td>Battery Pile Type</td>
<td>Polymer Lithium Hydronium Battery</td>
</tr>
<tr>
<td>Specification</td>
<td>88×100Ah in series, 6 Parallels</td>
</tr>
<tr>
<td>Speed (Continuous/Peak)</td>
<td>2000 rpm</td>
</tr>
<tr>
<td>Driving System</td>
<td>2×45 Kw</td>
</tr>
<tr>
<td>Max. efficiency of Controller</td>
<td>96%</td>
</tr>
<tr>
<td>Range</td>
<td>280Km</td>
</tr>
<tr>
<td>Max. Speed</td>
<td>90Km/h</td>
</tr>
<tr>
<td>Accelerating time for speed 0→50km/h</td>
<td>42s</td>
</tr>
<tr>
<td>Max. gradient</td>
<td>≧ 20.5%</td>
</tr>
</tbody>
</table>

**FIGURE 3-6** Technical Features and Data for Electric Buses

![Electric Bus Image]
Technical Feature:

1. Several energy controlling technology for public-transportation running-cases with Hybrid Power Coupling technology;
2. "Engine+ ISG+ Electric control Clutch+ Driving Motor" integrated design;
3. Supplied with Polymer Lithium Hydronium Power Battery Piles;
4. Digital CAN network communication (including electric, power system and digital instrument);
5. AC transmission controlling system adopting direct torque/space vector control technology;
6. Whole vehicle control system based on DSP to control energy distribution and energy coupling;
7. Adopting Anti-Electric dizzy 3-phase water-cooling AC Asynchronism Motor;
8. Frequency-Conversion Controller with Advanced Vector Controlling Technology;
9. AC supplement system (Air-condition, Steering and Braking) With high efficiency and energy-saving;

Technical Data:

<table>
<thead>
<tr>
<th>Specification</th>
<th>Parameters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length×Width×High</td>
<td>11850×2490×3340 mm</td>
</tr>
<tr>
<td>Kerb Weight</td>
<td>12980 kg</td>
</tr>
<tr>
<td>Max. Gross Mass</td>
<td>17980 kg</td>
</tr>
<tr>
<td>Diesel Engine</td>
<td>ISDE180 4 cylinders</td>
</tr>
<tr>
<td>ISG motor system</td>
<td>Rating RPM</td>
</tr>
<tr>
<td></td>
<td>3000 rpm</td>
</tr>
<tr>
<td>Max. generating Power</td>
<td>50 kw</td>
</tr>
<tr>
<td>Battery Pile</td>
<td>Power Battery Type</td>
</tr>
<tr>
<td></td>
<td>Specification</td>
</tr>
<tr>
<td></td>
<td>Speed (Continuous/Peak)</td>
</tr>
<tr>
<td></td>
<td>1800rpm</td>
</tr>
<tr>
<td>Driving System</td>
<td>Power (Continuous/Peak)</td>
</tr>
<tr>
<td></td>
<td>63/120Kw</td>
</tr>
<tr>
<td></td>
<td>Torque (Continuous/Peak)</td>
</tr>
<tr>
<td></td>
<td>802/1900N·m</td>
</tr>
<tr>
<td>Max. efficiency of Controller</td>
<td>98%</td>
</tr>
<tr>
<td>Max. Speed</td>
<td>90 km/h</td>
</tr>
<tr>
<td>Accelerating time for speed 0—50km/h</td>
<td>≤ 12 s</td>
</tr>
<tr>
<td>Max. gradient</td>
<td>≥ 20 %</td>
</tr>
<tr>
<td>Fuel consumption ratio vs reduction percentage</td>
<td>25 %</td>
</tr>
<tr>
<td>Driving Range in pure electric mode</td>
<td>50 km</td>
</tr>
</tbody>
</table>

FIGURE 3-7 Technical Features and Data for Hybrid Electric Buses
3.2.17.2 Polymer Li-Ion Battery

The polymer Li-ion battery (Figure 3-8) is commonly called a gel Li-ion battery or plastic battery. Because of its flexible shape, it could also be called a gum battery. It can be coiled, cut, or folded easily. It is popularly recognized because of its high specific energy, excellent safety, flexible shape, long life, and the advanced and environmentally friendly process used to fabricate it. Polymer Li-ion batteries, which are much safer than liquid Li-ion batteries because there is no liquid electrolyte inside them, are the most promising batteries in the world. WEVC has more than 5 years of experience in developing plastic batteries ranging from 8 to 100 A•h. Its batteries employ the most advanced technology, have the best performance, and can be used in a wide variety of applications. Because of their safety, the batteries can be produced at both a technical-research scale and mass-production scale on electrolyte and cathode materials. The products are widely used in E-bicycles, automobiles, and UPS batteries. Their features are as follows:

- The energy-type lithium polymer cell has a maximum capacity of 100 A•h, energy density of 125 Wh/kg, and lifespan of 1,000 cycles at 80% depth of discharge (DOD).

- The power-type lithium polymer cell has a power density of up to 1,300 W/kg, energy density of 80 Wh/kg, and lifespan of more than 1,000 cycles.

- The products are certified by national authority. The batteries will not start on fire or explode under extreme conditions (e.g., if they are crushed or penetrated or if there is a short circuit).

- The total solution for a 24–310-V power source system can be provided.

3.2.17.3 Motor and Drive System

WEVC develops technologies to make standardized products that can be used in various EVs. Standardized products keep vehicle costs down. After 6 years of conducting technology research and collecting test data, WEVC acquired the key EV technology and assumed the leading position in the EV market. WEVC provided cooperating OEMs with the electric drive systems and energy systems they needed to develop various EVs. WEVC also develops different types of EV energy systems to reduce the degree, amount, and cost of energy used. WEVC uses these technologies in new EV and bus demonstration projects. In 2006, a 40-kW pure electric mini-bus was exported overseas. WEVC’s motor and drive-system product covers a range of 3–150 kW and can be used in electric cars and buses. Development of the motor and drive system is moving toward forming various types of energy platforms and offering integrated solutions to improve vehicle acceleration and economics.
3.2.17.4 Electric Control System

The electric control system is a pivotal technology for EVs. It ties all the independent subsystems into a complete system. It harmonizes the actions of the different subsystems. WEVC’s Electric Control System Group mainly conducts research on constructing the digital communication network for EV bodies and on developing a new-style composite LCD meter. It also does research on control strategies, applied technologies for the battery management system, and the electric wiring safety system. To develop an electric control system, the direction being taken is to fabricate a digital network calculation platform for new-style automobiles. This platform should be able to conveniently supply excellent information for creating independent, economical, and environmentally friendly vehicles.

3.2.17.5 Vehicle Engineering

Vehicle engineering technology is the basis for integrating vehicle parts and components and developing next-generation vehicles that save energy and protect the environment. WEVC is making full use of the Wanxiang Group’s advantages in vehicle parts development in its study of
vehicle engineering technology, whose core components are chassis platform integration and vehicle body design. WEVC has been developing vehicle engineering technology in the following areas: three-dimensional digital clay modeling, computer-aided engineering (CAE) analysis of structural stress, vehicle dynamics simulation, vehicle performance match analysis, and prototype manufacturing and testing.

3.2.17.6 Market Development and Expansion

With a target of product industrialization, WEVC has been developing key EV components, such as a polymer Li battery, an integrated motor and control system, and a whole-vehicle digital-control system. WEVC has many development and industrialization capabilities: power battery development, CAE analysis of vehicle chassis design and structure, concept design and styling and body structure design, concept prototype development, EV proof of concept, and power system design.

With regard to development, demonstration, and industrialization of EVs, WEVC took a big step forward. Five of its electric buses ran more than 300,000 km around Hangzhou West Lake along Y9 routes, transporting more than 200,000 passengers. Expansion to 10 buses is expected. WEVC delivered two dual-energy trolley buses to Hangzhou Public Transportation Company. It also finished developing a parallel-series HEV (PSHEV) system (including a PHEV) and manufactured a prototype, exported a pure electric mini-bus to Taiwan, and sold polymer Li batteries with specifications from 24 V and 8 A•h to 600 V and 400 A•h.

3.3 CHARACTERISTICS OF LITHIUM-ION CELLS AND MODULES

Characteristics of Li-ion cells and modules for ETWs from various manufacturers are shown in Table 3-7.

3.4 INDIVIDUAL BATTERY ATTRIBUTES

In China, the market for small-capacity Li-ion batteries for cell phones, laptops, and other devices is getting saturated. Large-capacity Li-ion power batteries have not entered the market yet. Li-ion power batteries are good enough to be used for electric bikes and electric motorcycles. The electric motorcycle made by Taiwan’s EVT Electric Motorcycles Company employs a 3-V, 100-A•h Li-ion battery. It has a driving range of up to 200 km and speed of up to 100 km/h.

With regard to electric automobiles, solid polymer Li-ion batteries may play a main role in the coming 2–3 years. Their energy density is 30% higher than that of liquid Li-ion batteries, and their shape is more flexible; shapes could be strip-like, cylindrical, or prismatic.

With regard to electric motorcycles, there are three main types of power batteries: lead acid, Ni-MH, and Li-ion. So far, Ni-MH has been an ideal power source. Li-ion batteries have to overcome a few issues (e.g., take a fast charge and large current, balance cell voltages, and
### TABLE 3-7 Characteristics of Li-Ion Cells and Modules for ETWs from Various Manufacturers

<table>
<thead>
<tr>
<th>Mfr.</th>
<th>Voltage and Capacity</th>
<th>Cathode Material</th>
<th>Nominal Impedance (mΩ)</th>
<th>Weight (kg)/No. of Cells</th>
<th>Dimensions (mm ±0.5 mm)</th>
<th>Specific Energy (Wh/kg)</th>
<th>Cycle Life</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>MGL</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>24 V, 13 A•h</td>
<td>LiMn₂O₄</td>
<td>≤100</td>
<td>2.30</td>
<td>92</td>
<td>72</td>
<td>245</td>
<td>NA</td>
</tr>
<tr>
<td>24 V, 20 A•h</td>
<td></td>
<td>≤100</td>
<td>3.940</td>
<td>95</td>
<td>105</td>
<td>280</td>
<td>NA</td>
</tr>
<tr>
<td>24 V, 8 A•h</td>
<td></td>
<td>≤100</td>
<td>2.450</td>
<td>60</td>
<td>90</td>
<td>260</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Zhenglong Battery</strong></td>
<td>12 V, 10 A•h</td>
<td>NA</td>
<td>NA</td>
<td>95</td>
<td>99</td>
<td>151</td>
<td>200</td>
</tr>
<tr>
<td>37 V, 13 A•h</td>
<td></td>
<td>≤150</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>48 V, 10 A•h</td>
<td></td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Shenzhen Herewin</strong></td>
<td>24 V, 10 A•h</td>
<td>LiFePO₄</td>
<td>≤200</td>
<td>2.2</td>
<td>180</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>36 V, 10 A•h</td>
<td></td>
<td>≤250</td>
<td>3</td>
<td>180</td>
<td>100</td>
<td>140</td>
<td>NA</td>
</tr>
<tr>
<td>48 V, 20 A•h</td>
<td></td>
<td>≤300</td>
<td>8.5</td>
<td>180</td>
<td>100</td>
<td>350</td>
<td>NA</td>
</tr>
<tr>
<td></td>
<td></td>
<td>LiMn₂O₄</td>
<td>≤200</td>
<td>1.8</td>
<td>170</td>
<td>100</td>
<td>90</td>
</tr>
<tr>
<td>36 V, 10 A•h</td>
<td></td>
<td>≤250</td>
<td>2.7</td>
<td>180</td>
<td>100</td>
<td>120</td>
<td>NA</td>
</tr>
<tr>
<td>48 V, 20 A•h</td>
<td></td>
<td>≤300</td>
<td>7.0</td>
<td>180</td>
<td>100</td>
<td>320</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Phylion Battery</strong></td>
<td>24 V, 10 A•h</td>
<td>LiMn₂O₄</td>
<td>≤130</td>
<td>2.7/7 in series</td>
<td>135</td>
<td>67</td>
<td>171</td>
</tr>
<tr>
<td>30 V, 10 A•h</td>
<td></td>
<td>≤140</td>
<td>3.3/8 in series</td>
<td>135</td>
<td>67</td>
<td>190</td>
<td>NA</td>
</tr>
<tr>
<td>37 V, 10 A•h</td>
<td></td>
<td>≤150</td>
<td>3.8/10 in series</td>
<td>135</td>
<td>67</td>
<td>228</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Thunder Sky Li Battery</strong></td>
<td>12 V, 40 A•h</td>
<td>LiFePO₄</td>
<td>NA</td>
<td>1.6</td>
<td>46</td>
<td>116</td>
<td>188</td>
</tr>
<tr>
<td>12 V, 40 A•h</td>
<td></td>
<td>NA</td>
<td>1.6</td>
<td>46</td>
<td>116</td>
<td>188</td>
<td>NA</td>
</tr>
<tr>
<td><strong>China Powerel Battery</strong></td>
<td>24 V, 10 A•h</td>
<td>LiFNiMnCoO₄</td>
<td>NA</td>
<td>2.2</td>
<td>95</td>
<td>95</td>
<td>325</td>
</tr>
<tr>
<td>36 V, 10 A•h</td>
<td></td>
<td>NA</td>
<td>2.9</td>
<td>95</td>
<td>95</td>
<td>325</td>
<td>NA</td>
</tr>
<tr>
<td><strong>Hunan Yeshine King Co.</strong></td>
<td>24 V, 10 A•h</td>
<td>LiFePO₄</td>
<td>≤100</td>
<td>3.0</td>
<td>88</td>
<td>57</td>
<td>270</td>
</tr>
</tbody>
</table>

a NA means not available.

become safer) before they can be used in electric motorcycles. Requirements for protective electronic boards, a battery management system, and a thermal management system would increase the cost of Li-ion power batteries.

When EV production began in 1998, there were 16 companies, and annual production in China was 58,000. Since then, the EV industry has been developing very rapidly; annual growth has averaged 87%. In 2006, 19.5 million E-bikes were sold. The competitive pressure on E-bike companies has been increasing daily. When the number of bikes sold by a company in a year is fewer than 20,000–30,000, it is hard for it to survive.
The Li-ion power battery pack for an E-bike is composed of multiple unit cells in series or mixed in series and parallel. It is hard to maintain the consistency of each unit cell, and the inconsistency affects the safety and life of the whole battery pack. Thus, it is critical to keep the Li-ion batteries 100% safe if a good system for managing Li-ion battery packs is to be invented.

LiCoO$_2$ is the main positive material for Li-ion batteries. Since 1990, Li-ion batteries have been commercialized in many developed countries, such as Japan, the United States, France, and Germany. In China, Li-ion batteries had been commercialized by the end of 20th century. Li-ion batteries with LiCoO$_2$ are being developed to have a longer life, higher capacity, and greater safety. The China LiCoO$_2$ battery industry has had to make a significant R&D effort for new products in order to be competitive and maintain sustainable development.

LiMn$_2$O$_4$ Li-ion batteries are being used in portable electronics, in communication and military equipment, and in transportation. They could be used as energy storage devices to complement the exploration of wind and solar energy.

LiFePO$_4$ Li-ion batteries are safe, perform well in high-temperature environments, have good capacity, and are low in cost (one-fourth the price of LiCoO$_2$ batteries). LiFePO$_4$ Li-ion batteries can be used in energy storage devices for solar and wind generator systems, UPSs, power tools, EVs, medical equipment, toys (remote-controlled electric toy planes, boats, vehicles, etc.), and other items.

With regard to Li-ion power batteries, LiMn$_2$O$_4$, LiFePO$_4$, and LiMn$_x$Ni$_y$Co$_{1-x-y}$O$_2$ will share the market as positive materials in the coming 3 years. After 3 years, LiFePO$_4$ will occupy a much bigger market. In 3 years, it is estimated that the demand for LiFePO$_4$ batteries will reach more than 10,000 tons/yr.

So far, the main competitors to LiFePO$_4$ batteries in China have come from Valence Technology, Inc. (U.S.), A123 (U.S.), and Tianjin STL Energy. However, most LiFePO$_4$ companies (e.g., Huannan Reshine, Pulead Technology Industry Co., Ltd.) still have issues with regard to the stability of (consistency between) production batches.

3.5 COST OF LITHIUM-ION BATTERIES FOR ELECTRIC TWO-WHEELERS

A Li-ion battery pack costs three to four times more than lead acid batteries. It was thought that an increase in the price of a ton of lead from 15,000 ¥ in 2006 to 25,000–34,000 ¥ in 2007 would improve the market for Li-ion batteries, but this large price increase did not happen. The price of an E-bike lead acid battery pack was about 300 ¥ in 2007, and the price once reached 720 ¥ for a 48-V, 12-A•h battery. In 2008, a bike lead acid battery cost 1,500–2,000 ¥, while a Li-ion battery cost about 2,300 ¥.
3.6 RECENT BATTERY PRODUCTION IN CHINA

Table 3-8 shows data on the production of secondary batteries in 2002 through 2006 in China. The growth in demand for Li-ion power batteries in 2001 through 2007 in the global market was as follows: 8.3% in 2001, 9.2% in 2002, 10.1% in 2003, 11.6% in 2004, 12.7% in 2005, 13.6% in 2006, and 15.3% in 2007.

<table>
<thead>
<tr>
<th>Year</th>
<th>Lead Acid Battery Production (10^6 units)</th>
<th>Ni-MH Battery Production (10^6 unit cells)</th>
<th>Ni-MH Battery Exports (10^6 unit cells)</th>
<th>Ni-Cd Battery Exports (10^6 unit cells)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>500</td>
<td>Not available</td>
<td>Not available</td>
<td>Not available</td>
</tr>
<tr>
<td>2003</td>
<td>600</td>
<td>Not available</td>
<td>Not available</td>
<td>Not available</td>
</tr>
<tr>
<td>2004</td>
<td>750</td>
<td>Not available</td>
<td>Not available</td>
<td>Not available</td>
</tr>
<tr>
<td>2005</td>
<td>900</td>
<td>960</td>
<td>870</td>
<td>350</td>
</tr>
<tr>
<td>2006</td>
<td>1,005</td>
<td>1,100</td>
<td>960</td>
<td>430</td>
</tr>
</tbody>
</table>
4 ELECTRIC TWO-WHEELERS IN CHINA

4.1 INTRODUCTION

China is still a developing country. Most Chinese people still have a low quality of life relative to that in other countries. For them, ETWs are good choices for transportation in terms of economy, convenience, and effectiveness. The vehicles also occupy less space on the road and are better for the environment.

In 2006, 20 million E-bikes were made in China. Currently, China has 50 million battery-operated bicycles on the road. Only a very small percentage of them operate on Li-ion batteries; the rest use lead acid batteries. About 2,500 companies in China produce electric two-wheeled or three-wheeled vehicles.

All the large EV companies have E-bike models that use Li-ion batteries, but their performance-to-price ratio is still not compatible with that of E-bikes with lead acid batteries. This is the key reason that bikes that use Li-ion batteries are still not in mass production. Despite this fact, it is popularly thought in China that Li-ion power batteries could rapidly replace lead acid and Ni-MH batteries as main power sources for ETWs.

4.2 CHINESE ELECTRIC TWO-WHEELER INDUSTRY

4.2.1 Development of Electric Two-Wheelers in China

About 2,500 companies in China produce electric two-wheeled or three-wheeled vehicles. The main companies are distributed throughout Jiangsu Province, Zhejiang Province, and the city of Tianjin. They include Jiangsu Yadea Technical Development Co., Ltd.; Tianjin Fushida Electric Bicycle Co., Ltd.; Jiangsu Xinri Electric Bicycle Co., Ltd.; and Zhejiang Luyuan Electric Vehicle Co., Ltd. These companies produce more than 400,000 ETWs per year. The number of E-bike companies in Shandong Province and the city of Shanghai also increased rapidly during 2005 and 2006. The main Chinese company that has been developing high-end ETWs is Wuxi in Jiangsu Province, while Tianjin is still the top production base for simple ETWs.

It was predicted that the total amount of ETWs in China would be close to 20 million in 2008 and more than 30 million (including 5–6 million exports) in 2010. Total revenue could reach 70 billion ¥ in 2010.

Table 4-1 shows the number of number of automobiles, motorcycles, and E-bikes produced and on the road in China in 2001–2007. Table 4.2 shows the growth in demand for E-bikes and E-bike power batteries, in the production of E-bike batteries, and in exports of power tools in China in 2001–2007. In 2007, more than 20 companies that produced ETWs started to produce E-bikes with Li-ion battery packs, including 24-, 36-, and 48-V batteries.
### TABLE 4-1 Number of Automobiles, Motorcycles, and E-Bikes Produced and on the Road in China, 2001–2007

<table>
<thead>
<tr>
<th>Year</th>
<th>No. of Cars Produced (10^6)</th>
<th>No. of Cars on the Road (10^6)</th>
<th>No. of Motorcycles Produced (10^6)</th>
<th>No. of Motorcycles on the Road (10^6)</th>
<th>No. of E-Bikes Produced (10^5)</th>
<th>No. of E-Bikes on the Road</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>2.344</td>
<td>18.02</td>
<td>9.96</td>
<td>47.6</td>
<td>0.4</td>
<td></td>
</tr>
<tr>
<td>2002</td>
<td>3.251</td>
<td>20.53</td>
<td>11.5</td>
<td>51.0</td>
<td>1.6</td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td>4.444</td>
<td>23.83</td>
<td>15.0</td>
<td>60.0</td>
<td>4.0</td>
<td></td>
</tr>
<tr>
<td>2004</td>
<td>5.074</td>
<td>27.42</td>
<td>14.75</td>
<td>67.5</td>
<td>6.75</td>
<td>13,000</td>
</tr>
<tr>
<td>2005</td>
<td>5.708</td>
<td>35.0</td>
<td>17.24</td>
<td>76.3</td>
<td>12.11</td>
<td>23,000</td>
</tr>
<tr>
<td>2006</td>
<td>7.280</td>
<td>41.0</td>
<td>21.45</td>
<td>83.5</td>
<td>19.5</td>
<td>37,500</td>
</tr>
<tr>
<td>2007 (prediction)</td>
<td>8.50</td>
<td>47.5</td>
<td>25.4</td>
<td>94.0</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Based on the report by the China Social Economic Investigation & Research Center, *Market Research on Power Li-Ion Battery in 2007, China*.

### TABLE 4-2 Growth in Demand for E-Bikes and E-Bike Batteries, Production of E-Bike Batteries, and Exports of Power Tools in China, 2001–2007

<table>
<thead>
<tr>
<th>Year</th>
<th>Growth in Demand for E-Bikes (%)</th>
<th>Growth in Demand for E-Bike Batteries (%)</th>
<th>Growth in Production of E-Bike Batteries (%)</th>
<th>Growth in Exports of Power Tools (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>36.5</td>
<td>41</td>
<td>32.3</td>
<td>10.2</td>
</tr>
<tr>
<td>2002</td>
<td>300</td>
<td>282</td>
<td>216.4</td>
<td>11.7</td>
</tr>
<tr>
<td>2003</td>
<td>150</td>
<td>163</td>
<td>137.5</td>
<td>12.8</td>
</tr>
<tr>
<td>2004</td>
<td>68.8</td>
<td>65</td>
<td>58</td>
<td>13.6</td>
</tr>
<tr>
<td>2005</td>
<td>79.4</td>
<td>81</td>
<td>76</td>
<td>15.9</td>
</tr>
<tr>
<td>2006</td>
<td>61</td>
<td>59</td>
<td>67</td>
<td>17.6</td>
</tr>
<tr>
<td>2007 (prediction)</td>
<td>59</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2008 (prediction)</td>
<td>63</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Based on the report by China Social Economic Investigation & Research Center, *Market Research on Power Li-Ion Battery in 2007, China*. 

100
4.2.2 Some Manufacturers of Electric Two-Wheelers in China

4.2.2.1 Jiangsu Yadea Technical Development Co., Ltd.

This company is a leader in China’s electric bike and special vehicle industry. It has two branches, in Tianjin and Guangzhou. The headquarters in Wuxi, Jiangsu Province, is a large-scale base of production that occupies 500 acres. The company pursues innovation and progress, incorporates advanced technologies from around the world, and develops its own advanced technologies. The company is consumer oriented and has 567 service centers. In April 2007, it cooperated with Wan Lixing to represent China’s EV industry at the international trade show in Beijing. It produces quality ETWs. Despite its focus on high-speed technological development, the company has not forgotten its debt to society. When a consumer purchases one of its vehicles, it contributes 2 ¥ to the Hope Project, a fund for children’s education, and it plans to increase its support to help the project establish primary schools. Its target is to advance its brand name domestically within 3 years and internationally within 5 years.

4.2.2.2 Luyuan Electric Vehicle Co., Ltd.

This company, which was established in 1996, is located in Jinhua City, Zhejiang Province, China. It covers 130 acres and employs 1,600 workers. With 12 production lines, its annual production capacity is up to 1 million EVs. The company accounts for 5% of the Chinese EV market and distributes its products to more than 20 countries. Its output reached 200,000 vehicles in 2005, 300,000 in 2006, and 500,000 in 2007, and it was expected to be 600,000 in 2008.

4.2.2.3 Shandong Incalcu Group Co., Ltd.

This company is a large-scale group enterprise that integrates scientific research, manufacturing, and trade. With its modern scientific management system and the technological progress it has achieved, it is one of 200 key enterprises in Shandong Province. It has six whole-asset subsidiaries and four shareholding companies. The Incalcu brand name has been a “Shandong Province Famous Brand” since 1997, and it won awards from the Chinese National Government as a “China Famous Brand” in November 2004 and as “China’s Top Brand” in September 2006. The company’s products passed ISO 9001 QC certification. Its main product is exercise equipment, and it also makes E-bikes, electrode aluminum foil, and light-electric products, among others. The products are sold in the domestic market and Japan, the United States, EU, Middle East, Southeast Asia, and South America.

4.2.2.4 Yangzhou Feichi Group Corp.

This corporation, located in the ancient city of Yangzhou, is a strong manufacturer of EVs and ETWs. Its has about 15,900 m² of workshops that occupy a beautiful environment of
50,000 m\(^2\) and employs more than 60 technicians who are university graduates. It is a modern enterprise where scientific research, production, and trade are synthesized. The corporation has several affiliated companies, including electric bicycle, electric appliance, and dynamic mechanism companies. Feichi Electric Bicycle Co., Ltd., produces electric bicycles, as well as electric sliding boards and electric tricycles. Its products have been sold to many countries in Europe and in America, and it has established agents in many Chinese cities. The Feichi brand has become a favorite to customers throughout China. Feichi Electric Appliance Co., Ltd., produces home-use kitchen garbage processors, which have recently been exported on a large scale. Feichi Dynamic Mechanism Co., Ltd., produces hydraulic brake discs for motorcycles; they are known all over the world, having become the base for Japanese Suzuki, Honda, and Yamaha vehicles. Feichi products are now being promoted with great enthusiasm throughout the world in order to leverage the entrance of China into the World Trade Organization. “Being people who can contribute to society” is an aim of all Feichi employees, and a company target is to contribute to environmental protection.

### 4.2.2.5 Wuxi Kawamura Bicycle Co., Ltd.

This Sino-Japanese joint venture is a specialized manufacturer and distributor with convenient locations near the beautiful Taihu Lake, next to Jinghang Canal, only 2 km from an exit off Huning Expressway. The company occupies 11,898 m\(^2\), of which 6,533 m\(^2\) is leased land, and it employs 128 persons. All its bicycles are produced in accordance with Japanese Industrial Standards (JIS), and they have passed ISO 9001-2000 certification and Japanese SGS Group plant certification. Its main products are bicycles and electric bicycles, and 95% of its products are exported to Japan. It has a solid clientele and good reputation in the Japanese market. The company aims to meet client demands while keeping an eye on the international market and latest trends and recommending new products. It applies its scientific knowledge and standards, precision, and experience to all materials, structures, styles, colors, parts, and entire products to ensure that every bicycle meets international standards.

### 4.2.2.6 Changzhou Deyi Mechanical and Electrical Making Co., Ltd.

This company is located in the south Jiangsu Economic Development Zone, Jiangsu Province, at the Hengshan entry of the Shanghai-Nanjing Expressway. It has an area of more than 20,000 m\(^2\). The company develops and produces electric bicycles and electric wheel hub motors. For 5 years, its products have been checked and thoroughly qualified through spot-checking at the provincial level. With an advanced product line of E-bikes and advanced production and inspection equipment, such as a meter that measures motor power, all the company processes are ISO 9001:2000 certified. With a production capability of 150,000 E-bikes and 600,000 sets of electric wheel hub motors, the company is poised to provide novel first-class products, brands, and service.
4.2.2.7 Changzhou Huajia Vehicle Industry Co., Ltd.

This company, along with Changzhou Xiaohe Huajia Telecommunication Lamp Factory, is located by the southern bank of the Yangtze Changjiang River in the Changzhou State High-and New-Tech Industrial Development Zone–Xiaohe Town, which is famous for automobile and motorbike fittings. Since its establishment, the company has been developing and manufacturing motorbike and electric bike lamps, plastic parts, and punched parts, as well as electric bikes themselves. The leading products — Yejie brand electric bike frames and plastic parts — have a good reputation in the Chinese electric bike industry. The company is 180 km from Shanghai to the east and 100 km from Nanjing to the west. It is within a 10-min car ride the Changzhou Airport, Luoshuwan entrance to the Shanghai-Nanjing Expressway, and Changzhou Harbor, and State Highways 101 and 218 connect and pass through the town. The company has a strong technical capability, advanced technologies, complete testing apparatus, various plastic injection machines, and a number of staff who are experienced in manufacturing vehicle lamps, plastic and punched parts, and vehicle frames. All of its products passed ISO 9001-2000 certification in 2004. Customer satisfaction is an important goal.

4.2.2.8 Changzhou Yufeng Vehicle Factory

Established in 1995, this factory is one of the largest manufacturers of electric tricycles in China, covering more than 3,800 m² and employing more than 30 technologists. Its main products are different electric leisure vehicles for senior citizens, tricycles for sightseeing, small electric tricycles, cargo electric tricycles, transformers, motors, high-intensity synthetic bodies, metal car bodies, glass-fiber-reinforced plastic car bodies, and plastic car parts. The factory employs excellent equipment, advanced techniques, strict quality management, and a complete set of checkout methods. It is a base for producing electric tricycles and parts that require advanced welding, spray painting, and drying equipment. Its highly qualified technologists and managers have abundant knowledge and practical experience. Yufeng brand electric tricycles are sold in China, Europe, the United States, and the Middle East. Special motors for these tricycles have passed national China Compulsory Certification (CCC) and are protected with liability insurance from the People’s Insurance Co. of China (now PICC Holding). Many high-quality Yufeng electric tricycles have been sold; consumers have selected them as the “Name Brand of China” and an “Excellent Enterprise in China,” and they have received many national patents.

4.3 ADVANTAGES OF AND OPPORTUNITIES FOR ELECTRIC TWO-WHEELERS

In Beijing, roads are so crowded that the average speed attained by public transport vehicles is only 12 km/h. The average speed of a bike is 15 km/h and that of an E-bike is 20 km/h. Since E-bikes also do not occupy as much space on the road as cars, they could have an advantage in Beijing’s public transportation system, perhaps playing an important role.

It has been stated that the development of cars could solve China’s transportation problems. But in Shanghai and Beijing, the average speed at which a car can travel is only
20–30 km/h. This state of affairs leaves room to develop 20–35-km/h ETWs to reduce the crowd on the roads in these cities.

In the countryside of China, ETWs are very welcome. And although gas-fueled motorcycles are forbidden in big cities in China, they also are popular in the country. Because ETWs, when compared with gas-fueled motorcycles, are both more convenient (since drivers do not need to stop at gas stations) and safer (they travel at a slower speed), the opportunity for using them more in the Chinese countryside is greater.

4.4 TECHNOLOGY, ECONOMIC, AND POLICY FACTORS

E-bikes developed very rapidly before 2007. In 2007, however, the market for E-bikes was much worse than predicted. Some small E-bike companies stopped production or went out of business, although big companies were still increasing production. Some reasons for the slowdown in growth are as follows:

- Production capacity expanded too fast; production was much higher than demand.
- Too many new companies came into the market, causing stiff competition.
- The quality of the E-bikes was not stable. Quality was low on the basis of customer sampling.
- Consumers complained about bad quality and after-sale service.
- E-bike models were replaced so frequently (an average of two to three models were withdrawn from the market each month) that no parts were available after a model had been used for only a short while.
- The higher cost of raw materials (especially the much higher price of lead acid batteries) caused the price of E-bikes to increase.
- There was no national policy and there were no regional policies on E-bike use, and standards for E-bike use were still being debated.
- In the second half of 2006, some cities (like Zhuhai and Dongguan in Guangzhou Province) forbade electric bicycles to be driven on the road because of safety, management (the right of various vehicles to the road), and environmental (lead acid battery) issues. Some other local governments were also not encouraging their use.

In 2008, the ETW industry in China was confronted with two situations. On one hand, there was an unavoidable trend to protect the environment, save energy, and reduce emissions. The use of alternative energy became a very urgent concern, especially as oil prices rapidly
increased. Hence, the use of an energy-saving electric vehicle should have been very welcome. On the other hand, however, the E-bike industry was plagued with embarrassingly vague standards, unreasonable competition, and high prices for raw materials, and consumers were becoming more aware of the problems as well as the benefits associated with their use. Apparently, China’s E-bike industry would require reorganization, mergers, and closures in order to work toward the goal of selling 25 million E-bikes per year.

In the EU, however, imports of lead acid-battery E-bikes have been limited. The EU has advocated the use of Li-ion power batteries for E-bikes. Since 2007, there has been no tax return for exporting lead acid batteries. However, there has been a 17% tax return for exporting Li-ion batteries, which enhances their development.

It was suggested that development of China’s EVs should go from small to big vehicles (from electric bicycles to motorcycles to plug-in electric cars to vans to buses to trucks). It was also suggested that gas-fueled motorcycles should be forbidden, and that new standards and ways of managing vehicle transportation (e.g., allowing special rights-of-way for E-bikes) should be implemented to encourage development of ETWs, especially those with Li-ion power batteries.
5 CHINESE GOVERNMENT POLICIES

5.1 GOVERNMENT PLAN

The Chinese government is formulating a policy for ETWs. The policy standards will be united yet address different vehicle specifications. Solving the ETW right-of-way problem will be a critical function of this policy.

The government has been financially supporting R&D on Li-ion power batteries. The development of this type of battery system is part of the “Energy Saving and New Energy Vehicles” project, which is under the “Modern Transportation Technology Area” of the 863 Plan. Table 5-1 shows the project targets. The government is providing 66 million ¥ in funds (2008–2010) toward developing Li-ion power battery systems. The fund should be matched by industry at a scale of 1:1.

<table>
<thead>
<tr>
<th>TABLE 5-1</th>
<th>Targets for Li-Ion Power Batteries under the Key Project, “Energy Saving and New Energy Vehicles,” in the Modern Transportation Technology Area of the 863 Plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Parameter</td>
<td>8, 20</td>
</tr>
<tr>
<td>Power density (W/kg)</td>
<td>≥1800</td>
</tr>
<tr>
<td>Energy density (Wh/kg)</td>
<td></td>
</tr>
<tr>
<td>LiFePO4</td>
<td>≥65</td>
</tr>
<tr>
<td>LiMn2O4</td>
<td>≥70</td>
</tr>
<tr>
<td>Maximum discharging rate (C)</td>
<td>30 for 20 s</td>
</tr>
<tr>
<td>Maximum charging rate (C)</td>
<td>10 for 10 s</td>
</tr>
<tr>
<td>Unit cell impedance (mΩ)</td>
<td>≤2.0</td>
</tr>
<tr>
<td>Unit voltage bias (V)</td>
<td>≤0.02</td>
</tr>
<tr>
<td>Unit cell capacity bias (%)</td>
<td>≤2</td>
</tr>
<tr>
<td>Operating temperature (°C)</td>
<td>–25 to 60</td>
</tr>
<tr>
<td>Storage temperature (°C)</td>
<td>–40 to 80</td>
</tr>
<tr>
<td>Capacity retained in storage at room temperature for 28 days (%)</td>
<td>≥90</td>
</tr>
<tr>
<td>State of charge estimation error (%)</td>
<td>≤5</td>
</tr>
<tr>
<td>Safety</td>
<td>Pass the standard or specification</td>
</tr>
<tr>
<td>Life of battery pack (km)</td>
<td>150,000 (LiFePO4), 100,000 (LiMn2O4)</td>
</tr>
<tr>
<td>Reliability of battery pack</td>
<td>Operated normally; could run 30,000 km</td>
</tr>
<tr>
<td>Cost (¥/Wh)</td>
<td>≤3</td>
</tr>
</tbody>
</table>
5.2 RELEVANT STANDARDS

New national standards for ETWs will come out soon. Definitions for Chinese ETWs are suggested here in order to better manage them.

Electric bicycles
Speed: \( \leq 20 \text{ km/h} \)
Vehicle weight: \( \leq 48 \text{ kg} \)
Motor power: \( \leq 240 \text{ W} \)
Battery pack voltage: \( \leq 48 \text{ V} \)

Light electric motorcycles
Speed: \( \leq 40 \text{ km/h} \)
Vehicle weight: 55–80 kg
Motor power: \( \leq 500 \text{ W} \)
Battery pack voltage: \( \leq 48 \text{ V} \)
Only for one-person ride

Electric motorcycles
Speed: \( \leq 80 \text{ km/h} \)
Vehicle weight: 80–150 kg
Motor power: \( \geq 500 \text{ W} \)
Battery pack voltage: \( \leq 48 \text{ V} \)

5.3 INCOME TAX INCENTIVES

In 2007, the return on taxes for exporting lead acid batteries was cancelled. However, there is still a 17% return on taxes for exporting Li-ion batteries, which enhances their development.

Here is an example of some income tax incentives and how they apply to an example enterprise called ABC. According to applicable PRC income tax laws and regulations:

- Both an enterprise located in Shenzhen and the district in which its operations are located are subject to a 15% enterprise income tax.

- Foreign-invested manufacturing enterprises, starting from their first profitable year, are entitled to a two-year exemption from the enterprise income tax, followed by a three-year 50% reduction in the enterprise income tax.

- PRC companies, starting from their first profitable year, are entitled to a two-year exemption from the enterprise income tax, followed by a three-year 7.5% reduction in the enterprise income tax.
Being a PRC company, ABC enterprise is exempted from any income tax for the first two years. For the following three years, it is subject to a reduced income tax rate of 7.5%.

Some preferential tax treatment is also applicable to ABC, and it is fully exempt from any income tax during a tax holiday. (A tax holiday is a designated period — the month of June each year — during which companies do not pay income tax on equipment purchases or any other incurred business expenses.) Also, because of the additional capital invested in ABC, it was granted a reduced income tax rate of 1.7% for two years.

Finally, in order to encourage the investors to introduce advanced technologies in China, the PRC also offers additional tax incentives to enterprises that are classified as a foreign-invested enterprises with advanced technologies. If an enterprise qualifies for this designation, then it pays 1.7% in taxes for an additional three years. It can then renew this status and continue to pay a reduced income tax. As long as ABC maintains this designation, it may apply to the tax authority to extend its current reduced tax rate of 1.7% for another three years.
Li-ion batteries offer very high power while charging and discharging. Further improvements — such as power at low temperatures — might also be possible. The main challenge with regard to this technology, in addition to reducing its cost, is attaining an acceptable operating life, particularly at 40°C. Battery manufacturing companies and R&D organizations worldwide are now making major efforts to mitigate the relatively rapid fading of the LiMn$_2$O$_4$ Li-ion battery that occurs at elevated temperatures. The degree of improvement that will be achieved is, however, difficult to anticipate.

The basic chemistry and design of Li-ion ETW cells are quite similar to those of small consumer cells, which suggests that the basic manufacturing processes for ETW and EV batteries should be well understood. The manufacture of Li-ion cells is known to require a higher level of process control and precision than most other types of battery manufacturing, and, as a result, scrap rates tend to be higher. Most, if not all, producers of small Li-ion batteries have experienced product recalls or production shutdowns as result of reliability issues or safety incidents. Extrapolating this experience to the much larger HEV cell with its thinner electrodes indicates that scaling up the production of HEV cells from the current early pilot level will probably be slow and costly. If Li-ion HEV batteries are to become commercially viable, issues associated with their operating life and tolerance to abuse will need to be resolved first, and then the unit cost of the technology will need to be reduced, at least to the levels projected for Ni-MH batteries. These steps will help to reduce the cost and improve the performance of Li-ion battery technology for ETWs and EVs.

Two recommendations are made. First, a DOE program official(s), along with experts, should visit China to study the battery technology industry firsthand and make arrangements for benchmarking Chinese battery technology in the United States. Chinese companies have expressed a strong interest in making battery technology available for benchmarking. The timing is right, and interest in working with the United States is very strong. Second, DOE and the Chinese Government (i.e., the Ministry of Science and Technology) should work together to set up a battery workshop in China and invite U.S. and international companies to participate. This effort will help the Li-ion battery and ETW industries work with their counterparts to more rapidly develop advanced, reliable, low-cost Li-ion batteries.
7 BIBLIOGRAPHY

7.1 ELECTRIC BIKE WEB SITES

8. http://www.electricbikesales.co.uk/
17. http://www.indiaautomotive.net/2008/04/electrotherm-plans-more-powerful.html
33. http://energy.sourceguides.com/businesses/byP/ev/eBike/byN/byName.shtml
34. http://nariphaltan.virtualave.net/att42.htm
7.2 OTHER SOURCES


Government of the ROC, 1995, Current Situation of Motorcycles Pollution Control in Republic of China, Environmental Protection Administration, June.


APPENDIX A:
CHINESE EXPERTS INTERVIEWED ABOUT LITHIUM-ION BATTERIES

1. Dr. Wang Zhen-po, Professor
   Beijing Institute of Technology
   BTI EV Center of Engineering and Technology
   No. 5 South Zhonggancun South Street
   Haidian District
   Beijing, 100081

2. Dr. Wang Wenwei, Professor
   Beijing Institute of Technology
   BTI EV Center of Engineering and Technology
   No. 5 South Zhonggancun South Street
   Haidian District
   Beijing, 100081

3. Dr. He Hong-Wen, Professor
   Beijing Institute of Technology
   BTI EV Center of Engineering and Technology
   No. 5 South Zhonggancun South Street
   Haidian District
   Beijing, 100081

4. Meng Xiangfeng, Project Assistant
   Beijing Institute of Technology
   BTI EV Center of Engineering and Technology
   No. 5 South Zhonggancun South Street
   Haidian District
   Beijing, 100081

5. Wu Ningning, Vice Director
   Research Institute
   CITIC Guoan MGL
   MGL New Energy Technology Co., Ltd.
   18 Biafuqian Road
   Changping District
   Beijing, 102200

6. Dr. Qi Lu, Vice Chairman
   CITIC Guoan Group
   Guandondian North Street
   Chaoyany District
   Beijing, 100020

7. Dr. Tian Guangyu, Professor
   Tsinghua University
   Department of Automotive Engineering
   Beijing, 100084

8. Dr. Lin Chengtao, Professor
   Tsinghua University
   Department of Automotive Engineering
   Beijing, 100084

9. Wang Longzhang, Manager
   Corporate Development Department
   Aluminum Corporation of China Ltd.
   62 North Xizhimen Street
   Beijing, 100068

10. Deng Jie, Business Manager
    Project Division
    Science and Technology Department
    Aluminum Corporation of China Ltd.
    62 North Xizhimen Street
    Beijing, 100068

11. Zhang Jilong, Director
    Science and Technology Department
    Aluminum Corporation of China Ltd.
    62 North Xizhimen Street
    Beijing, 100068

12. Dr. Chen Jun, General Manager
    Wanxiang Group
    Wanxiang EV Company, Ltd.
    Hangzhou, China

13. Xuezhe Wei, Professor
    School of Automobile Engineering
    Tongji University
    Shanghai FCV Powertrain Co., Ltd.
    4800 Cao An Road
    Shanghai, 201804

14. Wei Yang
    School of Automobile Engineering
    Tongji University
    Shanghai FCV Powertrain Co., Ltd.
    4800 Cao An Road
    Shanghai, 201804

15. Sun Zechang, Vice-Director
    Automotive Engineering College
    Tongji University
    4800 Cao An Road
    Shanghai, 201804
16. Wang Jiayuan, Post Doc Student  
School of Automobile Engineering  
Tongji University  
Shanghai FCV Powertrain Co., Ltd.  
4800 Cao An Road  
Shanghai, 201804

17. Xu Wei, Postdoc Student  
School of Automobile Engineering  
Tongji University  
Shanghai FCV Powertrain Co., Ltd.  
4800 Cao An Road  
Shanghai, 201804

18. Dianna Dong, Graduate Student  
School of Automobile Engineering  
Tongji University  
Shanghai FCV Powertrain Co., Ltd.  
4800 Cao An Road  
Shanghai, 201804

19. Xuefeng Gao, Vice President  
DLG Battery (Shanghai) Company, Ltd.  
3492 Jinqian Road  
Qingcun Town  
Fengxian District  
Shanghai, 201406

20. Rita Chen, General Manager  
DLG Battery (Shanghai) Company, Ltd.  
3492 Jinqian Road  
Qingcun Town, Fengxian District  
Shanghai, 201406

21. Gao (King) Pengkun, Chief Engineer  
DLG Battery (Shanghai) Company, Ltd.  
3492 Jinqian Road  
Qingcun Town  
Fengxian District  
Shanghai, 201406

22. Stewart G. Graham, Director of Operations  
K2 Energy Solutions, Inc.  
1125 American Pacific Drive, Suite C  
Henderson, NV 89074

23. Phegn Chen, General Manager  
A-SI-KA Electric Bike Company, Ltd.  
155 Baochen Road, Room 702  
New min Du chen  
Shanghai, 201100

24. Wang Xiang Min, Director  
The Administrative Committee of New Guangming District  
Economic Development Office  
Administrative Bldg. of ACNGD, No. 1, Room 406  
Tangming Road, New Guangming District  
Shenzhen, 518108

25. Sandy Xinyu Wang, Executive Manager  
City University of Hong Kong  
Shenzhen Virtual University Park  
Room A307  
Shenzhen Hi-Tech Industrial Park  
Shenzhen, 518057

26. Huang Zheng Yao, R&D Manager  
Shenzhen Wisewod Technology Company, Ltd.  
C Spot, Lian tang Industrial Park  
Gongming, Bao’an District  
Shenzhen, 518106

27. Hu Ji Tao, R&D Engineer  
Shenzhen Wisewod Technology Company, Ltd.  
C Spot, Lian tang Industrial Park  
Gongming, Bao’an District  
Shenzhen, 518106

28. George Pan, Board Chairman and CEO  
Shenzhen HighPower Technology Company, Ltd.  
Luoshan Industrial Zone  
Pinghu, Longgang  
Shenzhen, Guangdong, 518111

29. Wallace Liu, Marketing Analysis Engineer  
Shenzhen HighPower Technology Company, Ltd.  
Luoshan Industrial Zone  
Pinghu, Longgang  
Shenzhen, Guangdong, 518111

30. Kevin Wen, Vice R&D Manager  
Shenzhen HighPower Technology Company, Ltd.  
Luoshan Industrial Zone  
Pinghu, Longgang  
Shenzhen, Guangdong, 518111

31. J. Simon Xue, Chief Technical Officer  
Shenzhen B&K Electronics Company, Ltd.  
B&K Lithium Ion Battery  
Hongfu Industrial Park  
Dalang, Huarong Road, Longhua  
Baoan District, Shenzhen
32. Zheng Rongpeng, Manager  
Shenzhen BAK Battery Company, Ltd.  
BAK Industrial Park  
Kuichong Street, Longgang District  
Shenzhen, 518119

33. Daotan Liu, R&D Engineer  
Shenzhen BAK Battery Company, Ltd.  
BAK Industrial Park  
Kuichong Street, Longgang District  
Shenzhen, 518119

34. Jason Li, Electrical Design Engineer  
Shenzhen BAK Battery Company, Ltd.  
BAK Industrial Park  
Kuichong Street, Longgang District  
Shenzhen, 518119

35. Dr. Qingyu Li, Professor  
College of Chemistry and Chemical Engineering  
Guangxi Normal University, Guangxi, 541004

36. Zeng Jian Yi, General Manager  
Shenzhen Herewin Technology Company, Ltd.  
Haohaihong Industrialized Country  
4th Industrial Park, Gonghe Village  
Shajing Town, Baoan District  
Shenzhen, 518104

37. Guo Yong Xing, Asst. General Manager  
Shenzhen Herewin Technology Company, Ltd.  
Haohaihong Industrialized Country  
4th Industrial Park, Gonghe Village  
Shajing Town, Baoan District  
Shenzhen, 518104

38. Yuanbin Lie, Chief Engineer  
Shenzhen Redway Battery Company, Ltd.  
Shenzhen, 518104

39. Zhou Zhi Cai, CEO  
Shenzhen BYN Battery Company, Ltd.  
3F, C1, NYF NO. 4 Bitou Industrial Zone  
Song Gang, Shenzhen City

40. Liu Wei-Ping, CTO  
BYD Company Ltd.  
No. 1, Baoping Road, Baolong, Longgang  
Shenzhen, 518116

41. Li Ke, Section Chief  
BYD Company Ltd.  
No. 1, Baoping Road, Baolong, Longgang  
Shenzhen, 518116

42. Dr. Qilu, Professor  
Department of Applied Chemistry  
College of Chemistry and Molecular Engineering  
Peking University  
No. 3 Zhonggguancun Bel er Tiao Street  
Haidian District  
Beijing, 100080

43. Jinhua Zhang, Vice President  
China Automotive Technology and Research Center  
Block 7, Phase II  
186 Western Road, 4th South Ring Road  
Fengtai District  
Beijing, 100070

44. Hou Fushen, Director  
Hi-Tech Development Department  
China Automotive Technology and Research Center  
F/9 Block 7, Phase II  
188 Western Road, 4th South Ring Road  
Fengtai District  
Beijing, 100070

45. Guan Yu, Engineer  
China Automotive Technology and Research Center  
F/9 Block 7, Phase II  
188 Western Road, 4th South Ring Road  
Fengtai District  
Beijing, 100070
APPENDIX B:

PRESENTATION ON LITHIUM-ION BATTERY TECHNOLOGY

B.1 CURRENT STATUS OF HEV BATTERIES

• Conventional lithium-ion batteries for HEVs appear to be almost ready for commercialization.

• The major focus is still on reducing their cost.

• Concerns regarding their performance at low temperatures and their ability to tolerate abuse still remain. However, emerging technologies with nanostructure materials (Li4Ti5O12 or LiFePO4) appear to address these concerns.

• Batteries, even those incorporating “stable” materials, require appropriate thermal management controls and electronic protection circuits to extend battery life and avoid thermal runaway.

• The battery-life projections of 10–15 years are based on limited data.

B.2 LITHIUM-ION BATTERY TECHNOLOGY

• Advantages
  – Highest energy storage
  – Lightweight
  – No memory effect
  – Good cycle life
  – High energy efficiency
  – High unit cell voltage

• Disadvantages
  – Relatively expensive
  – Electronic protection circuitry
  – Thermal runaway concern
  – 3-h charge
  – Not tolerant of overcharge
B.3 MICROSun’S HIGH-POWER LITHIUM-ION BATTERY

• Cell specifications
  – Commercially available Type HPPC 18650 (high power)
  – Cutoff voltage: 3.0 to 4.2 V
  – Cell rated capacity: 1.6 A•h
  – Maximum discharge: 20 A
  – Maximum charge: 5 A (80% in <15 min)
  – Cycle life: >1,000 cycles (80% charge)

• Module specifications
  – Module design: 4 series × 5 parallel
  – Nominal voltage: 14.4 V
  – Module capacity: 8 A•h
  – Maximum discharge: 50 A continuous, 100 A of 10-s pulses
  – Charge time: <1 h (80%)
  – Fully integrated cell balancing, safety circuit, and thermal management
  – Dimensions: 4.30 in. high × 5.30 in. wide × 2.75 in. long

B.4 GOLD PEAK INDUSTRIES NORTH AMERICA

Battery is standard cell Type 18650 at 2,650 mAh, 42.5 g, 230 Wh/kg, 0.67 A/cell (three parallel). Data on both versions of Gold Peak’s high-capacity batteries are shown in the table below.

<table>
<thead>
<tr>
<th>Parameter</th>
<th>LiSO2 Primary</th>
<th>Lithium-Ion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current (A)</td>
<td>20</td>
<td>67</td>
</tr>
<tr>
<td>Capacity (A•h)</td>
<td>8.25</td>
<td>2.65</td>
</tr>
<tr>
<td>Voltage (V)</td>
<td>2.72</td>
<td>3.67</td>
</tr>
<tr>
<td>No. of cells</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Energy (Wh)</td>
<td>22.44</td>
<td>9.73</td>
</tr>
<tr>
<td>Weight (kg)</td>
<td>0.0850</td>
<td>0.0421</td>
</tr>
<tr>
<td>Power (W)</td>
<td>264</td>
<td>231</td>
</tr>
</tbody>
</table>

B.5 26650 LITHIUM-ION BATTERY MANUFACTURED BY A123

• Capacity: 2.3 A•h
• Energy: 7.6 Wh (110 Wh/kg)
• Nominal voltage: 3.3 V
• Cylindrical cell dimensions: 25.9-mm diameter, 65.4-mm high
• Cell volume: 34.45 cm³
- Cell mass (without external tabs): 70 g
- Impedance (1 kHz): 8 MΩ
- Impedance (10 A, 10 s): 15 MΩ
- Operating temperature range: −30 to +60°C

### B.6 KOKAM AMERICA

- Fast charge capability: maximum 3°C
- High discharge capability: 10 to −20°C
- High power density: >1,800 W/kg (high-power cell)
- Longer cycle life: >2,500 cycles at 80% depth of discharge (DOD)
- Wide operating temperature range: −30 to about +60°C
- Environmentally friendly: zero emissions
- Low energy consumption: lightweight
- Maintenance-free operation
- Low heat emission in high-discharging mode

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Power Cell</th>
<th>Energy Cell</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wh/kg</td>
<td>120</td>
<td>200</td>
</tr>
<tr>
<td>Wh/I</td>
<td>240</td>
<td>400</td>
</tr>
<tr>
<td>Power density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>W/kg</td>
<td>2,400</td>
<td>550</td>
</tr>
<tr>
<td>W/I</td>
<td>4,800</td>
<td>900</td>
</tr>
</tbody>
</table>

### B.7 ELECTRO ENERGY; MOBILE PRODUCTS, INC.; AND BI-POLAR LITHIUM-ION BATTERY TECHNOLOGY

- LiCoO₂ chemistry
- Cell capacity: 20 A•h
- Cell is capable of 5°C charge and discharge
- 8 stacks of cells, total number of cells is 112
- Total capacity: 160 A•h
- System energy: 8 kWh
- Cell weight: 100 lb
- Additional battery hardware weight (5–10 lb) required
B.8 SAFT HIGH-POWER LITHIUM-ION CELLS (VL20P)

- Nominal voltage: 3.6 V
- Average capacity: 20 A•h, 1 C after charge to 4.0 V/cell
- Minimum capacity: 18.5 A•h, 1 C after charge to 4.0 V/cell
- Specific energy: 187 Wh/kg
- Specific power: 1,811 W/kg
- Cell dimensions: 41-mm diameter, 145-mm high
- Typical cell weight: 0.8 kg

B.9 HIGH-POWER TOYOTA 12-A•h–CELL LITHIUM-ION BATTERY

- Voltage: 3.6 V
- Capacity: 12 A•h
- Specific power: 2,250 W/kg
- Specific energy: 74 Wh/kg
- Weight: 580 g
- Dimensions: 120-mm long, 25-mm wide, 120-mm high

B.10 CURRENT STATUS OF LITHIUM-ION TECHNOLOGY

<table>
<thead>
<tr>
<th>Conventional lithium-ion technology</th>
<th>HEV (Cell Energy, 10-s Power)</th>
<th>EV (Cell Energy, 30-s Power at 80% DOD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Accurate SOC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Excellent power density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Good energy density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Well matched for charge-sustaining</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emergent lithium ion technology (titanate anode or iron phosphate cathode)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- SOC determination problematic</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Good power density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Very good energy density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Well matched for PHEVs and potentially charge-sustaining HEVs</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NiMH</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>- Difficult to ascertain the SOC accurately</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Good power density</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Abuse tolerant and proven technology</td>
<td></td>
<td></td>
</tr>
<tr>
<td>- Moderate energy density; good for charge-sustaining HEVs</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

HEV: 70 Wh/kg 2,500 W/kg
EV: 140 Wh/kg 500 W/kg

For NiMH technology:

- 100 Wh/kg*
- 2,000 W/kg

* Projected
B.11 CHALLENGES IN DEVELOPING LARGE LITHIUM-ION BATTERIES

- Abuse tolerance: material and battery management
- Cost: cathode selection, volume, standardization, packaging, battery management
- Life: cathode selection, operating temperature, packaging
- Performance in extreme temperatures: all aspects of chemistry

B.12 STATUS OF LITHIUM-ION BATTERIES VERSUS GOALS FOR POWER-ASSIST HEVS

![Graph showing various performance metrics for lithium-ion batteries versus goals for power-assist HEVs.]

B.13 HEV AND PHEV BATTERY REQUIREMENTS (MODULE BASIS)

<table>
<thead>
<tr>
<th>Parameter</th>
<th>HEV</th>
<th>PHEV-20</th>
<th>PHEV-60</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zero-emissions vehicle (ZEV) range (mi)</td>
<td>0</td>
<td>20</td>
<td>60</td>
</tr>
<tr>
<td>Battery capacity (kWh)</td>
<td>&lt;3</td>
<td>6</td>
<td>18</td>
</tr>
<tr>
<td>Cell size (range corresponds to battery voltage of 400–200 V)</td>
<td>5–10</td>
<td>15–30</td>
<td>45–90</td>
</tr>
<tr>
<td>Specific energy (Wh/kg)</td>
<td>&gt;30</td>
<td>~50</td>
<td>~70</td>
</tr>
<tr>
<td>Specific power (W/kg)</td>
<td>~1,000</td>
<td>~440</td>
<td>~390</td>
</tr>
<tr>
<td>Cycle life</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deep (80% depth of discharge)</td>
<td>Not available</td>
<td>&gt;2,500</td>
<td>&gt;1,500</td>
</tr>
<tr>
<td>Shallow (±100 Wh)</td>
<td>200,000</td>
<td>200,000</td>
<td>200,000</td>
</tr>
</tbody>
</table>
B.14 REQUIREMENTS FOR BATTERIES FOR TRANSPORTATION

![Battery State of Charge (SOC)]

- **HEV**: 
  - Uncharged Capacity: ~1-2 kWh, P/E = 15-20
  - CS only: 300 Wh, 25 kW (10 sec) @55% SOC, 300,000 cycles
- **PHEV**: 
  - ~5-15 kWh, P/E = 3-10
  - CD: Energy scaled for range (10-40 miles), 3,000 deep discharge cycles
- **EV**: 
  - >40 kWh, P/E = 2
  - CD only: Energy scaled for 300 mile range, 1,000 deep discharge cycles

- Key challenges for PHEV battery dual modes of operation (CD and CS) are durability and cost.

B.15 STATUS OF ADVANCED BATTERY TECHNOLOGY DEVELOPMENT

**Specific Energy Goals**
- 100 Wh/kg (by 2010)
- 150 Wh/kg (by 2015)

**Cost Goals**
- HEV: $20/kW (by 2010)
- PHEV: $250/kWh (by 2015)

<table>
<thead>
<tr>
<th>Phase 1: Materials Development</th>
<th>Phase 2: Cell Development</th>
<th>Phase 3: Battery Development</th>
<th>Phase 4: Cost Reduction</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Li Metal Polymer</td>
<td>5. Graphite/Mn spinel</td>
<td>8. Ultracapacitors</td>
<td></td>
</tr>
<tr>
<td>2. Li/Sulfur system</td>
<td>- CPI/LG Chem</td>
<td>- Nesscap, Maxwell</td>
<td></td>
</tr>
<tr>
<td>4. Li titanate/Mn spinel</td>
<td>- A123 Systems</td>
<td>- Celgard, UMT, AMS</td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Johnson Controls - Saft</td>
<td>- Cobasys, Saft, Varta</td>
<td></td>
</tr>
</tbody>
</table>

Long-term, exploratory

Intermediate term

Near market term

Commercial-ready

Commercialized
APPENDIX C:

CHINA’S ELECTRIC BIKE INDUSTRY AND ETW MODELS PRODUCED

This is a typical list of companies that make ETWs. You can get more information from the Internet.

**Electric Bicycle JP-ES001**

****BEST SERVICE+BEST QUALITY+BEST PRICE=BEST COOPERATION****
FOR ANY INQUIRY, MAIL ME: Model No. JP-ES001 Product ...
[Keywords: electric scooter, electric bike, bicycle ]
See All Items(4) from Yongkang Jinpeng Hardware Manufacture Co., Ltd [China] TRADE PRO

**Electric Bicycles with Li-ion Battery (JSL-TDH038XE)**

Model Number: JSL-TDH038XE 1. Motor: 250W(220W) High speed brushless DC hub intelligent motor 2. Battery: 24V, 8AH ...
[Keywords: electric bicycles, electric bikes, Electric bike ]
See All Items(17) from Wuyi J.S.L Hardware Machinery Co., Ltd. [China] TRADE PRO

**Electric Bicycle with Light Weight & Simple Design (WZEB1834)**

[Keywords: Electric Bicycle, Electric Bike, Bicycle ]
Wiztem Industry Co., Ltd. [China] TRADE OK

**Folding Electric Bike,Mini Bike,Electric Bicycle (YM-FB006)**

[Keywords: electric folding bicycle, aluminium electric bicycle, shoes ]
China Weiyi Industry & Trade..Co Ltd [China] TRADE OK

**Electric Bicycle**

type: TDR552Z mptor: 180W high speed motor battery: 24V, 4.2Ah break: hand break wheel size: 18*1.75 seat ...
[Keywords: Electric Bicycle, bicycles ]
See All Items(2) from Jiangsu Hongdou Imp&Exp Co.Ltd [China]

**Electric Bicycle**

1. Dimensions: 1680*650*1080(L x W x H mm) 2. Wheelbase: 1240(mm) 3. Gross Weight: 100(kg) 4. Net Weight: 90(kg) 5 ...
[Keywords: electric bicycle ]
See All Items(15) from Wuxi Xufeng Electric Bicycle Co., Ltd [China]
**Electric Bicycle TDRX009TZ**

Description: Li RATED VOLTAGE DC36V WHEEL DIA 16" POWER 250W MAX SPEED 25Km/h RANGE 50-60Km WEIGHT [WITH...]

[Keywords: electric bike, electric bicycle, electric scooter]

Jinan Allied Inte Trade Co.,Ltd. [China]

---

**Electric Bicycle**

YY01E Technical specification: Motor: 250W Battery: 36V12AH Low-voltage protection value: 31.5±0.3V Over-current ...

[Keywords: bicycles, electric bicycles, electric scooter]

See All Items(2) from Zhejiang Yongyuan Trading Corporation [China]

---

**Electric Bicycle (CEB02)**

1) power of motor: 200W-350W brushless 2) battery capacity: 24V8AH 3) battery type: Ni-HM 4) charging time: 3-4h ...

[Keywords: electric bike, electric bicycle, city electric bicycle]

See All Items(13) from Cycleman Co.,Ltd [China]

---

**Electric Bicycle Mould**

We specialize in designing and making molds, such as plastic injection mold, die casting mold, blow mold, ...

[Keywords: a-scooter plastic parts die, electric bicycle plastic part, plastic parts mouldelectric]

Taizhou Huangyan Weiyan Plastic Mould Factory [China]

---

**Electric Bicycle (TDR237Z)**

Technical parameters: 1) Packing size: 165x32x98cm 2) Weight: 70kg 3) Loading: 75kg 4) Max speed: 25km/h 5) Running ...

[Keywords: electric bicycles, electric motorcycle, electric scooter]

See All Items(2) from Shanghai Wangzhipai Vehicle Industry Co., Ltd [China]

---

**Electric Bicycle T621**

1) Wheel type/size: Front + back aluminum 26" 2) Batteries: CE certified 36V-12Ah, SLA battery 3) Range ...

[Keywords: electric bicycle, electric bike, electric vehicle]

See All Items(6) from Shanghai Wind Rider Electric Bike Co., Ltd [China]
**Electric Bicycle**

1) The frame is alloy 2) Six gear multi-speed 3) 26 inch spoke wheel, M-finish rim 4) 30V, 10Ah lithium...

[Keywords: Electric vehicle, Electric bicycle, bicycle]

See All Items(4) from Shandong Green Tec Electric Technology Co., Ltd [China]

---

**Electric Bicycle YHLEB-9938**

Motor: 180W brushless motor Battery: 30V12Ah or 30v14A lead-acid battery Change time: 4-8 hours Max. speed: ...

[Keywords: electric scooter, electric bike, ATV]

See All Items(8) from Zhejiang Linan Industry and Trade Co., Ltd [China]

---

**Grand Electric Bicycle**

Model TDR00Z-15 Maximum speed: ...

[Keywords: electric bicycle, battery]

See All Items(2) from Jiangsu New Continental Vehicle Co., Ltd [China]

---

**Electric Bicycle (BZ-1004)**

BZ-1004 Power: 250W Max load: 100kg Max speed: 25km/h Distance per charge: 45km Battery: 36V12Ah Input: ...

[Keywords: electric bicycle, electric scooter, electric bike, autobike]

Shanghai Benshi Electric Bicycle Co., Ltd. Shenzhen Branch [China]

---

**Electric Bicycle**

Zhejiang Crowd Power Co., Ltd. is located in Yongkang City, which is known as "the Science and Hardware...

[Keywords: Electric Bicycle, Electric, Bicycle]

See All Items(8) from Zhejiang YongKang Crowd Power Co., Ltd. [China]

---

**Electric Bicycle Conversion Kits (DIY Kits)**

Features For the competent mechanic our kit is available for self fit to your bicycle! Easy fitment...

[Keywords: Conversion Kit, BLDC Motor, electric bicycle]

See All Items(12) from Samhyun Co., Ltd. [Korea]

---

**Electric Bicycle TDF36Z**

Components: Frame: Al Alloy 6061 T6 Tyres: 26"x2.75" puncture resistant K-shield Rim: Al Alloy twin wall...

[Keywords: alloy electric bicycle, electric bicycle, electric scooter]

See All Items(2) from Yongkang Chiyu Industrial Co., Ltd. [China]

---

**Electric Bikes, E Bicycles**

Electric City Bicycle Driving Mode: Electric Pedal with Assistance Weight: 28KG (battery included) Frame: ...

[Keywords: Electric Bikes, electric bicycles, city bike]

Lorster International Corp. Ltd [China]
**Electric Chopper Bicycle**

48/350W, FRONT WHEEL: 26”; REAR WHEEL: 24” ...
Nanjing Skyland Co., Ltd [China]

**Electric Bicycle (BZ-1004)**

BZ-1004 Powe: 250W Max load: 200kg Max speed: 35km/h Distance per charge: 45km Battery: 36V/12Ah Input ...
Shanghai Benzhi Electric Bicycle Co., Ltd. Shenzhen Branch [China]

**48V 1000W Electric Bicycle Conversion/Retrofit Kits**

E-Bike conversion kits It's cool, it's fun, it's a joy of riding... It's still your bike Never being ...
See All Items(2) from LongFaith Group Co., Ltd. [Hong Kong]

**Wudi Electric Bicycle**

Relative technical parameters of electric bike Model King of Loading (60V) Motor Model brushless Rated ...
See All Items(15) from Wudi Electrical Bicycle Corporation [China]

**Electric Bicycle**

Model No. TDR07666 Electric MOTOR 48V 350W, BRUSHLESS Battery 48V, 12Ah, 4-CELLS, REMOVABLE Input Voltage ...
See All Items(14) from Jiangsu Autosun Vehicle Manufacturing Co., Ltd [China]
Electric Bicycle
Parameters list of QLM-13 vehicle with frame battery material 45# warranty 2 years wheel diameter specification 16...
See All Items(8) from Wuxi CELIMO Vehicle Manufacturing Co., Ltd [China]

Electric Bike, Electric Bicycle, E Bike, Bicycle
Frame Aluminum alloy 6061 T6 Tyres 26x1.95, puncture resistant K-shield Rim Aluminum alloy twin...
China Weiye Industry & Trade Co., Ltd [China]

Electric Bicycle
Power of motor: 180/250W high speed brushless Accelerator: intelligent torque sensor 6-class Shimano...
See All Items(5) from Zhejiang Huaheng Import and Export Co., Ltd [China]

800W, 1000W, 1500W Electric Bicycle
1) Type of Battery: Lead-acid battery, 17Ah, 48V 2) Input voltage of battery: AC220V 50Hz 3) Motor power...
See All Items(2) from Shanghai LunDa Industry Co., Ltd [China]

Mini Folding Electric Bicycle (YL-SMFC-E042)
Product name: folding electric bicycle (yl-smfc-e042) Product class: New!! Stem with quick release...
(China) Guangzhou Yunlong Artex (Bicycle) Manufacture Co., Ltd. [China]
Electric Bicycle
SWING(AL-ALLOY) SIZE:20" MOTOR:BLDC GEARED MOTOR,35V 250W BATTERY:36V 10AH LI-ION BATTERY CHARGING TIME:4-5
See All Items(10) from Tianjin Kaile Cycle Group Co., Ltd [China]

Bicycle Turning Light
1) Product name: Bicycle Turning Light 2) Product Mode: SCLT204 3) Spec: 8-Sound Horn 9-Super Bright LED 4) Battery...
Ningbo Jiangbei Sunco Trading Co., Ltd. [China]

Electric Bikes & Bicycles
Electric City Bicycle Driving Mode: Electric Pedal with Assistance Weight: 28KG (battery included) Frame:...
Lorstar International Corp. Ltd [China]

Electric Bicycle EZ TDG01AZ 26
1 Frame: 26" Al Alloy 2 Front fork: Suspension 3 Motor: 24V/36V 200W Brushless Hub motor 4 Battery: 24V/36V 10...
Zhejiang Enze Vehicle Co., Ltd [China]

Electric Bicycle
Our company is a manufacturer of electric bicycle. We can supply folding electric bikes. The price of...
See All Items(6) from DANYANG FEIYU BIKE CO., LTD [China]
Electric Bicycle Mould
We specialize in designing and making molds, such as plastic injection mold, die casting mold, blow ...
Taizhou Xufei Plastic Mould Co., Ltd. [China]

Electric Bicycle 3
We make electric scooters of good quality at low prices. If you are interested, don't hesitate to let ...
See All Items(3) from Kaifeng Lanxiang Electric Bicycle Co., Ltd [China]

Foldable Electric Bicycle
Hello, We are manufacturer of ATV, bicycle, golfcart, can provide good quality and very competitive ...
Grand China Industrial HK Ltd [Hong Kong]

7 PCS Power LED/7 LED Bicycle Lighting
7 pcs power LED bicycle lighting: ABL-8007 . 7 LED bicycle lighting: ABL-8007A Primary Competitive ...
Zhejiang Angler Enterprise Co., Ltd [China]

Electric Bicycle
AT-D17 Specifications:26*1.75 Frame: Steel Frame Front fork: front shock absorber fork Brake: F/R ?? rake Deraille ...
China RongKai Group-BST Bicycle [China]
Electric Bicycle (Battery)
TYPE: TDR5502 SIZE: 1080*480*920 WHEEL: 12" BRAKE: RR/DISC BATTERY: 18V, 5.4Ah MOTOR: 120W motor RECHARGE ...
See All Items(2) from Jiangsu Hongdou Imp&Exp Co., Ltd. [China]

Hongjin Electric Bicycle Model: Tdr16z
"Hong Jin Electric Bicycle TDR16Z Technology Parameter" 1 Size 1730*450*1080 2 Weight 75kg 3 Tire 16"*3.0 ...
See All Items(2) from Shanghai Hongjin Electric Bicycle Co., Ltd. [China]

Electric Bicycles with Alloy Frames Lithium Battery RP72002
Frame: 6061 ALLOY Lithium Battery 24V10AH Charging time 4-6h Motor 250w Brushless Geared Shimano 6Sp Net ...
See All Items(4) from Jinhua Repu Electric Scooter Co., Ltd [China]

Electric Bicycles
Electric Bike - the benefits: No gasoline, no air pollution No license, no insurance No registration Easy ...
TBD Internationaled Trade Company [China]

Electric Bicycle
Control mode: pedal assistance/electric power Electric motor: brushless motor Rated power of motor: 24V ...
See All Items(2) from Shanghai Rnager International Co., Ltd. [China]

FZW-2 Electric Bicycle
FZW-2 CARTON SIZE 145X70X33 1. BODY SIZE (L X W X H) 1460 X 565 X 1,070MM 2. WHEEL BASE: 1075MM 3. GROUND ...
See All Items(5) from Wuxi Wanyu Electric Vehicle Co., Ltd [China]
**Electric Bicycle**
Clean natural environment-friendly battery Li-ion battery / LiFePO4 battery.
Look at the big buttons ...
Veteran Glory Limited [China]

**Electric Bicycle**
Tyre Size: 24 ? 1.75 Motor: 250W Super Power Brushless motor With Pedaling assistant system(PAS) Battery: ...
See All Items(9) from Zhejiang WOSUN Industry&Trade Co., Ltd [China]

**Electric Bicycle**
1) The frame is alloy 2) Six gear multi-speeds 3) 26inch spoke wheel, M-finish rim 4) 36V, 10Ah lithium ...
See All Items(4) from Shandong Green Tec Electric Technology Co., Ltd [China]

**Electric Bicycle with Light Weight & Simple Design (WZEB1834)**
Wiztem Industry Co., Ltd. [China]

**Electric Bicycle JP ES008**
**** BEST SERVICE + BEST QUALITY + BEST PRICE = BEST COOPERATION **** FOR ANY INQUIRY MAIL ME: xiaoliwang161@hotmail.com Model ...
See All Items(2) from Yongkang Jinpeng Hardware Manufacture Co., Ltd [China]
Folding Electric Bicycle
WE ARE A MANUFACTUR OF ELECTRIC BICYCLE NOW WE PRODUCE A NEW DEVELOPED ELECTRIC BICYCLE IT CAN BE FOLDED ...
Tianjin Daming Bicycle Co., Ltd. [China]

Electric Bicycle
1. Dimensions: 1580*650*1080 (L x W x H mm) 2. Wheelbase: 1240 (mm) 3. Gross Weight: 100 (kg) 4. Net Weight: 80 (kg) 5. ...
See All Items (17) from Wuxi Xufeng Electric Bicycle Co., Ltd [China]

Electric Bicycle (CEB02)
See All Items (13) from Cyceman Co., Ltd [China]

Electric Bicycle T621
1. Wheel Type/Size: Front + back aluminum 26" 2. Batteries: CE certified 36V-12Ah, SLA battery 3. Range ...
See All Items (5) from Shanghai Wind Rider Electric Bike Co., Ltd [China]

Grand Electric Bicycle
Model TDR08Z-15 Maximum speed: ...
See All Items (2) from Jiangsu New Continental Vehicle Co., Ltd [China]
**Electric Bicycle (CONCERT)**
Features Model: CONCERT Model No.: SHEB11L Motor: 300W / BLDC Hub Geared Motor Running Mode: Auto...
See All Items(12) from Samhyun Co., Ltd. [Korea]

**Electric Bicycle**
Zhejiang YongKang Crowd Power Co., Ltd. is located in Yongkang City, which is known as "The Science and Hardware..."
See All Items(8) from Zhejiang YongKang Crowd Power Co., Ltd. [China]

**Electric Bicycle YTLB-9938**
Motor: 180W brushless motor Battery: 36V12Ah or 36v14A lead-acid battery Change time: 4-8 hours Max. speed: ...
See All Items(8) from Zhejiang Linan Industry and Trade Co., Ltd. [China]

**CE UL Approved PAS Electric Bicycle Bike RLB-175A**
RLB-175A Electric Bicycle electric bike 1)Frame Aluminium 2)Brush Motor Max Power 250W 3)Ni-MH Battery...
See All Items(3) from Zhejiang Renli Vehicle Co., Ltd. [China]
Electric Bicycle
CE certification approved, motor power: 200W, 36V/12Ah, Alloy frame, wheelbase: 26"...
See All Items(3) from HODO Group Chituma Motorcycle CO., LTD [China]

Electric Bicycle
Products Name: Electric Bicycle Description: Motor: 180W Brushness Battery: 24V, 9 amps Li-ion Wheel...
Zhejiang Acerme Electric Vehicles Co., Ltd [China]

Electric Bicycle
Dimension: 1450*300*85CM Type of Motor: Brushless Motor The Output of Power: 350W Battery: 48V/10AH...
Binyuan Group [China]

Electric Bicycle
26", 28" wheel Contro mode Electromotion/Assitance Motor Features: Intelligent without Brush Rated power...
Nancy Trading Company [China]

Electric Bicycle (TDB-009)
Name: TDB-009 Model: TDB-009 Max Speed: >20-30Kmh Battery: 24V/12Ah Ni-MH Weight: 29 kg Motor: brush...
See All Items(2) from Jinhua Best Vehide Co., Ltd [China]

Electric Bicycle
General Description and features: 1) The frame is alloy, Shimano six gear multi-speeds 2) 26inch spoke...
Shandong Green Tec Electric Technology Co., Ltd [China]
Electric Bicycle
Name: SW-A-0002 Parameter: Rated Loading 75kg Speed 27km/h Range on full charge 40km Battery 48V/12Ah ...
See All Items(3) from Jinhua ShiWei Vehicle Co., Ltd. [China]

Aluminium Alloy Electric Bicycle(YST-EB007)
Model No.: YST-EB007 Rated Motor Power: 180/250W Battery: 24V, 10HZ Input Voltage: AC110V-240V, 50HZ Charging ...
See All Items(4) from Yongkang Jinyuan Industry&Trade Co., Ltd. [China]

Electro-motion Bicycle Li-ion Battery Pack
The voltage: 37V the capacity: 10Ah supply the whole management system of the charger and equilibrium ...
Suzhou CENS Power Co., Ltd [China]

Alloy Electric Bicycle
mode can be mounted with Ni-Mh(24v/8A), lithium (24v/8A, 24v/10A/36v/8A), YAMI-PA, brushless motor ...
See All Items(2) from Yongkang Juxiang Vehicle Co., Ltd [China]

Electric Bike.(EC TDR040), Electric Bicycle, Bicycles
N. W. 56KGs Rated Current: 4.5A Load capacity: 130kgs/100KGs Center distance between the fl. And the ...
See All Items(9) from Zhejiang eco Manufacturing Co., Ltd [China]

Electric Bicycle
TDR-44Z Wheel size: 16 " * 3" Net Weight: 70.5kg Motor power: brushless Integrative brushless DC motor ...
See All Items(12) from Leisger Vehicle Manufacturing Co., Ltd [China]

Electric Bicycle
Motor Power: 500W with brush/brushless Dimensions(L*W*H): 1870*755*1030mm Speed: 40-50km/hr. Max load: ...
Wuxi YunLu Motorcycle Co., Ltd [China]
Electric Bicycle

Size: 155*55*100(cm) N. W: 35KG G. W: 45KG Max speed: 28km/h Max range: 40km Max loading: 85kg Motor...

See All Items(2) from Hangzhou BenBao Electric Vehicle Industry Co., Ltd [China]

Electric Bicycle

Detailed Product Description Specifications: 1) Wheel sizes: 18 x 2.125 2) Maximum load: 120kg 3) Top...

See All Items(2) from Ningbo Pugongying Vehicle Technology Co., Ltd [China]

Electric Bicycle

Exterior dimension: 1880 ? 55 ? 110mm Travel range on full charge: 50-80km Motor Power: 350W Brushless Wheel...

See All Items(7) from Zhejiang Qun Ying Vehicle Co., LTD [China]

Electric Bicycle

Electric Bicycle is our strong product. Our product is with below characters convenient operation, fashion...

Hebei Fulong Import & Export Co., Ltd. [China]

Electrical Bicycle

Product name: Steel folding electric bicycle 1) Motor power: 250W brushless with gears 2) Controller: 1:1(1:1 ... Hangzhou Smile Import & Export Co., Ltd [China]

Electric Bicycle

Our company has 12 economic entities, and all our products concluding Celimo electric bicycle, ompu ...

Wuxi Celimo Vehicle Manufacturing Co., Ltd [China]

Electric Bicycles

Continued driving distance: 60/75 Vehicle weight: 105 kg Loading weight: 150 kg Max speed: 70km/h Rated...

See All Items(3) from Zhejiang Haoren Electromechanical Co., Ltd [China]
Electric Bicycle
We are Changzhou Hongdu E-bicycle CO., Ltd. We can supply electric bicycles and electric bicycle parts...
CZ HongDu E-Bicycle CO., Ltd. [China]

E-bicycle
Xindayang(XDY) is the leading supplier and R&D center for the e-bike industry in China. It's well known...
Xindayang Machinery and Electrical Group [China]

Ni-mh Battery Electric Bicycle
Tire spec 20''x1.75 Motor Direct current high speed and brushless Motor power 24V/180W Battery spec Ni-MH...
Yiwu HaoZhi Import and Export Co., Ltd [China]

E-Bike Mould
Features: 1.Material: S136, 2316, P20, 45, 40Gr. different structures as your choice. 2. With hot runner and...
Taizhou Huangyan Xuanhao Plastic Mould Factory [China]

Portable E-bike
Measurement: 1535mm x 450mm x 1050mm (L x W x H) Dry weight: 55kgs
Wheelbase: 1120mm Motor: 350/48v Battery:...
See All Items (15) from Xindayang Group Co., Ltd. [China]

Electric Bike TDF926Z
Electric System Motor 250W High Speed Brushless Geared DC Battery 24V, 10AH Lead Acid Battery Charger 220V, 50...
See All Items (8) from ChenMa Industrial and Trade Co., Ltd [China]

Electric Scooter(2)
Detailed Product Description Spare parts and equipments Tungsten alloy aluminium wheel Brushless magnetoresistive...
See All Items (4) from Hangzhou Dayong Industry & Trading Co., Ltd [China]
Three-wheel Electric Tricycle
1. This electric tricycle isn’t as cumbersome as the ordinary one. It’s especially convenient for the...
Jaunce International Trading Co., Ltd. [China]

250W Mini Electric Scooters
YongKangBoXinMetalsProductFactory [China]

Electric Bike SF-TDL_20E01A-1
electric bike, Frame: alloy, Fork: suspension, Derailleur: SHIMANO 6 SPEED, Rim: 20"x1.5x12Gx36H ALLOY...
See All Items(9) from San Eagle Bicycle Manufactory Co., Ltd. [China]

Electric Bike Conversion Kit
Electric Bike Conversion Kit Type: Front wheel kit. Autonomy: 24 to 50 km kits with brushless motor. ...
Xingtai Evergreen Co., Ltd [China]

Electric Bikes
Top Quality Electric Bicycles in China, supplied by ET Machinery Co., Ltd. We can supply all kinds of...
ET Machinery Co., Ltd. [China]

Sight-seeing Carts
The Sight-seeing Electric Cars we supplied are designed in the internationally advanced technologies...
See All Items(8) from Shandong Sanxin Trade Co., Ltd [China]

Electric Bike
Product size 186x60x113cm(LxWxH) N.W(with battery) 32.5kg Weight of Battery 4.75kg G.W 42kg Type of motor high...
See All Items(2) from Shanghai New Success Imp&Exp. XCo., Ltd [China]
Asia Star
ID: FB-JLQ-01 frame aluminous alloy motor type brushless with tooth high speed motor power: 180 w dimension ...
Hangzhou Jialiqi Bicycle Manufacture Co., Ltd. [China]

Tdr130z
Dimension(L"W"H) 1550 600 1030MM Max. speed 28 1 km/h Max.load Capacity: 75kg Min charge range 45km Battery: 48V/ 1 OHA 4pc/set Charge 48V/ 1.8A Wheel ...
Dakte Co., Ltd. [China]

Electric Bike
Brand: PRIEST Model NY-013 Frame material: aluminum alloy Wheels: Alloy rims and lightweight alloy hubs Brake: ...
See All Items(3) from CIXI NouYa Electric Appliance Co., Ltd [China]

XFS2410.007
motor:200W Battery: 24v10ah li-ion brake: front "V" brake, rear disc brake Frame:alloy frame ...
See All Items(7) from Wuxi Xufeng Electric Bicycle Co., Ltd [China]

Electric Bike
Size: L x W x H: 1450×550×1110mm Wheel Base: 1040mm Weight: 40kg Loading: 75kg Max. Speed: 20Km/h Charging ...
China Suneco Green Energy Co., Ltd [China]

Electric Bikes
Small model, beautiful colors, giving a refreshing look. Selection of high quality paint, so that the ...
Tradingcompany [China]
26" Alloy Pedal E-bike
Tire Size: Jianda tire 26 1.75 Frame: aluminum alloy frame light and fashionable. Battery: 36V/10AH/24V/10AH ...
Shanghai Lunda Industry Group Ltd [China]

Electric Bike TDR-78Z Plus
Wheel size: 16 " 2.125" Motor power: Integrative brushless DC motor 250W, (Max 350W), 36V GEL battery ...
BB-Leisger International GmbH, Germany [Germany]

Electric Bike
Model: EB20N(with 1+1 function) Please note: We want to recommend you new products 1+1 pedal-accelerated ...
Kenwei Group Co., Ltd [China]

Electric Motors
Motor power: 1kw-2kw Motor type: brushless hub motor Frame: Powder-coated tubular steel Max.speed: 45km/h ...
Shaanxi Yilong Biological Technology Co., Ltd [China]

Electric Bike
Features of Aupa, yunyan Made for the sunny, pure and beautiful girls, the bicycle body looks beautiful ...
See All Items(6) from Wuxi CELIMO Vehicle Manufacturing Co., Ltd [China]

Feng Zhiwu
Configuration parameters: Motor type: without brush efficiency digital converter motor Motor power: 350W ...
See All Items(7) from Jiangsu Lvneng Electrical bicycle Technology Co., Ltd [China]

Electric Bike 22L
Frame material: aluminum Control model: intelligent assistance power Shimano 6 speeds gear Motor power ...
See All Items(9) from Jiaxing Regal International Trade Co., Ltd [China]
**E Bike Motor**
Suzhou Bafang Motor Science Co., Ltd is high science and technology enterprise and professional motor...
Suzhou Bafang Electric Motor Science-technology Co., Ltd [China]

**E-bike Folding with Li Battery**
Very New arrival, Mini design it's very handiness, and easy to folding release, Equiped pocket Lithium...
Fudy Houseware Co., LTD [China]

**Persesus**
Specification: 18", 48V, 350W Range: 25-40km...
See All Items(4) from Shenzhen China Bicycle Company (Holdings) Limited [China]

**CE Approved Electric Bike**
- Power of motor: 220W brushless
- Battery: 36V, 10AH LI-ION
- Charging time: 5-6h
- Charger life: >500 times
- Climbing...
See All Items(2) from China XinXin Stainless Steel Casting Inc. [China]

**Electric Bike**
Power of motor: 180-250W brushless
- Battery: 10AH/24V, or 10AH/36V Li-ion
- Charging time: 5-6h
- Charger...
Zhejiang Harvest Industrial Co., LTD. [China]

**Zaizhongwang**
L ? ?: 1800 620 1140mm Battery: 10V/10AH
- PCS Input voltage(V): 110---220V
- Output voltage(V): 60V
Charge...
See All Items(4) from Wu Xi Lucky Lion Vehicle Industry Co., Ltd [China]

**Only 20lbs The Most Lightweight and Convenient Electric Bike**
Features: 1. Unique & compact design. Only 19.9lbs. The Most Lightweight And Convenient Electric Scooter...
Shijiazhuang Further Imp. & Exp. Ltd., Co. [China]
Silicone Power Battery
12v10ah(2-HR) 4.2kg, 151*98*95*100 Features of the silicone power battery: *
Fast charging ability * High ... Greensaver Corporation [China]

Electric Scooter(Xgy)
Parameter of e-scooter 1. Dimensions: 1440*650*1090(L x W x H mm) 2. Wheelbase: 1,250(mm) 3. Gross Weight:95(kg) 4 ... See All Items(2) from Wuxi Xufeng Electric Bicycle Co.,LTD [China]

Lady Electric Bike
PRINCESS Function: power assistant Frame 26 alloy Fork: Suspension alloy Brake: front and rear V-brake Battery: 30v ... Jiangmen Huanan Special Vehicle Industrial Co Ltd [China]

Model No : TDN802Z / TDN802ZS
/ Remark: The Model No added S is with SHIMANO SPROCKET 6 GEAR and frontrear disc brake(6) frame ... Zhejiang Xinghai Energy Technology Co.,Ltd [China]

City Tango
CITY TANGO Frame: Aluminum alloy Size:28?? x 1.05, puncture resistant K-shield Motor:BLDC GE4RED Motor,36v ... Tianjin Kaite Bike Co.,Ltd [China]

Electrical Bike
we are a professional manufacturer of electric bicycles and scooters. It locates in Ningbo, China, about ... Ningbo Wozom Industry&Trade Co.,Ltd [China]
APPENDIX D:
INTERVIEW QUESTIONS AND DISCUSSION TOPICS

The following questions were submitted to organizations that develop lithium-ion batteries in the People’s Republic of China two weeks before the author was to meet with them.

1. What is the status of your battery technology? What is the level of development — cell, module, or full pack?

2. What are your battery technology applications? What are their power, energy, volume, and weight?

3. What testing methodology do you use? What are the charge/discharge limitations, cycle life, capacity, voltage, temperature operating range, and effects of aging?

4. How many units do you produce per year? Where are your manufacturing facilities, and what equipment do you use?

5. Are any special feature(s) available on your current products?

6. Are raw materials available domestically as well as imported?

7. Where are your batteries sold? Are they sold domestically or exported? Are you working with any other companies overseas or domestically? How many batteries are produced for domestic use and for export purpose?

8. What is the cost of your batteries domestically and overseas?

9. Is your battery cell, module, or pack available for testing and evaluation if we can work out a confidentiality agreement? Could we evaluate your technology at Argonne National Laboratory in the United States? When can you make the battery available for evaluation?

10. Are you conducting research and development (R&D) at your facilities or with companies in China or overseas to improve your products? Are you developing new products or technology? In general, what is the nature of your agreements? Is your company participating in any joint ventures or equity partnerships?

11. Currently, are you working on batteries for electric vehicles (EVs), hybrid electric vehicles (HEVs), and/or plug-in hybrid electric vehicles (PHEVs)?

12. Are you interested in developing batteries for EVs, HEVs, and PHEVs?
13. What is the size of your company? How many employees do you have? What are your sales per year in terms of kWh of capacity sold or in value sold in yuan?

14. Do you sell batteries directly as retail products? Do you sell batteries to other companies that convert them into packs with controllers? Is quality control causing you problems in selling batteries to some potential customers?

15. What are the incentives offered by the Chinese Government to battery developers? Are these same incentives available to domestic and/or international companies working with Chinese companies?

16. Do you have intellectual property, such as patents, joint venture agreements, or other rights, to protect your products? How important are they with regard to developing new products versus improving products and with regard to new ventures versus current manufacturers? Do you purchase battery technologies and specialize only in production, or do you invest in battery R&D to develop your own products? If you do your own R&D, how much do you spend per year?
APPENDIX E:

COMPANIES MARKETING ELECTRIC BICYCLES WORLDWIDE

Alien Scooters

- **Business type:** Retail sales
- **Product types:** Electric bicycles, electric scooters, mopeds, custom electric bicycles and electric bicycle components and accessories, solar electric charging systems, electric bike conversion kits, electric motorcycles, training for light electric vehicle technicians, and electric bike tours and rentals
- **Service types:** Bicycles and all electric vehicles
- **Address:** 1122 S. Lamar Blvd., Suite B, Austin, Texas 78704
- **Telephone:** 512-447-4220
- **Fax:** 512-444-8687

Alternative Vehicle Distributors, Inc.

- **Business type:** Manufacturer and distributor
- **Product types:** Zem zero-emission machines, Maximo tandem buggies
- **Service types:** Sales and marketing
- **Address:** 1530 West 10th Place, Tempe, Arizona 85281
- **Telephone:** 480-505-0308
- **Fax:** 480-966-4422

Battery Bikes

- **Business type:** Retail sales
- **Product types:** Electric scooters
- **Address:** 2894 Superior Drive, Livermore, California 94550
- **Telephone:** 877-860-3900, ext. 532640 (toll free)
- **Fax:** 925-961-0967

Currie Technologies Inc.

- **Business type:** Designer, engineer, manufacturer, importer, and distributor
- **Product types:** Ezip and Izip hybrid electric bikes and scooters, mountain bikes and urban cruisers, electric propulsion systems, conversion kits for bicycles, parts and accessories, bikes with various platforms (twist and go or pedal assist [TAG/PAS], torque measurement method [TMM], and Evo-drive technology)
- **Address:** 9453 Owensmouth Ave, Chatsworth, California 91311
- **Telephone:** 818-734-8123
- **Fax:** 818-734-8199
- **Web site:** http://www.currietech.com
CityBug USA

- **Business type:** Manufacturer
- **Product types:** Electric scooters
- **Address:** 1060 Commerce Blvd. North, Sarasota, Florida 34243
- **Telephone:** 888-743-3738
- **Fax:** 941-351-2699

CityGlide

- **Business type:** Retail sales
- **Product types:** Electric vehicle conversion kits, electric bicycles, electric scooters
- **Address:** 4108 Norcross, Plano, Texas 75024
- **Telephone:** 214-335-8500

CityMoped.ca

- **Business type:** Retail sales
- **Product types:** Electric scooters, electric motorcycles, electric bicycles
- **Service types:** Consulting, installation, maintenance, and repair
- **Address:** 4060 Salal Drive, Nanaimo, British Columbia, Canada V9T 5J7
- **Telephone:** 250-740-3953
- **Fax:** 250-740-3953

Consortium Manufacturing, Inc.

- **Business type:** Manufacturer
- **Product types:** Electric bicycle components, hybrid electric vehicles, fuel cell system components, electric scooters, meters and measuring equipment, geothermal energy system components, precision sheet metal and machined parts, fabricators for high-tech industries
- **Address:** 5730 West 108th Place, Westminster, Colorado 80020
- **Telephone:** 720-244-5453
- **Fax:** 303-466-7165

Crave Sports, Inc.

- **Business type:** Manufacturer, wholesale supplier
- **Product types:** Electric bicycles, electric scooters, electric tricycles, adult tricycles, electric skateboards
- **Address:** 5511 Ekwill St., No. D, Santa Barbara, California 93111
- **Telephone:** 805-967-2216
- **Fax:** 805-967-2752
Delaware Direct Sales, Inc.

- **Business type:** Retail sales
- **Product types:** Electric scooters
- **Address:** 58 Clinton Street, Delaware City, Delaware 19706
- **Telephone:** 302-838-0656

Doran Motor Company

- **Business type:** Manufacturer, distributor
- **Product types:** Lightweight electric vehicles, electric all-terrain vehicles, electric tractors, three-wheeled electric vehicles (no sales, parts, or repairs for two-wheeled scooters)
- **Service type:** Engineering
- **Address:** 5842 McFadden Avenue, Unit R, Huntington Beach, California 92649
- **Telephone:** 714-377-7776

Drive-Electric Solutions – Village Energy

- **Business type:** Retail electric vehicle sales, consultants, publisher, Internet service provider (ISP)
- **Product types:** eGO cycles, Wild Ride and Stealth electric bike conversion kits, Village Energy custom t-shirts
- **Service types:** Drive-Electric.com ISP, publisher of *New Energy News*, consultants on alternative energy and electric vehicles
- **Address:** 300-108A Carlsbad Village Drive No. 237, Carlsbad, California 92008
- **Telephone:** 760-729-8075 or 760-580-0075
- **Fax:** 240-337-8567

Ecomotion

- **Business type:** Retail sales
- **Product types:** Alternative fuel vehicles, electric motorcycles, 100% electric scooters, 100% electric cars, 100% electric trucks, 100% electric all-terrain vehicles, diesel vehicles, used diesel automobiles, hybrid vehicles, pre-owned U.S. Environmental Protection Agency (EPA) Smartway-certified vehicles, Zap, Toyota, Honda, Miles, Myers, Dymac, Bravo
- **Address:** 1625 NE Sandy Blvd., Portland, Oregon 97232
- **Telephone:** 503-244-5658
- **Web site:** http://eco-motion.com/
- **E-mail:** Send to Ecomotion: Earth Friendly Vehicles
Enviro-Bike Electric Vehicles

• **Business type:** Retail sales  
  • **Product types:** Electric scooters, electric wheelchairs, electric all-terrain vehicles, electric dirt bikes, electric motorcycles, electric scooters, electric chariots, electric bicycles, electric tricycles, electric vehicle components, electric vehicle conversion kits, mobility products, and parts and accessories for all of its electric vehicles, Palmer electric vehicles (Twosome and Joyrider), Schwinn electric Stingray  
  • **Service types:** Maintenance and repair services  
  • **Address:** 347 Encinitas Blvd., Suite A, Encinitas, California 92024  
  • **Telephone:** 760-722-1146  
  • **Web site:** http://www.enviro-bike.com/

E-Cycle Electric Vehicles

• **Business type:** Manufacturer, retail sales, wholesale supplier, exporter, and importer  
  • **Product types:** Electric scooters, electric bicycles, electric motorcycles, electric bicycle components, electric vehicles, electric cars, folding bicycles, exclusive distributor of EVT 168 and EVT 4000e, Canada’s only Transport-Canada-approved limited-speed motorcycles  
  • **Service types:** Research and development of electric drive systems  
  • **Address:** 1703 W. 4th Avenue, Vancouver, British Columbia, Canada V6J-1M2  
  • **Telephone:** 1-866-309-6717  
  • **Web site:** http://www.e-cycle.ca/

eZee SA

• **Business type:** Wholesale supplier, importer  
  • **Product types:** Advanced electric bicycles, electric scooters  
  • **Address:** Johannesburg, ZA, South Africa  
  • **Telephone:** +27 827454962  
  • **Web site:** http://www.ezeebike.co.za/

e-BikeKit.com

• **Business type:** Retail sales  
  • **Product types:** Electric bicycle kits, electric scooters  
  • **Address:** 11091 SW Springwood Drive, Tigard, Texas 97223  
  • **Telephone:** 503-887-7783
E-go Personal Transport

- **Business type:** Retail sales
- **Product types:** Electric bicycles, electric scooters, electric bicycle components
- **Address:** 52 High Street, Marlborough, Wiltshire, United Kingdom SN8 1HQ
- **Telephone:** 07974 723996

E-Ride

- **Business type:** Engineering, wholesale supplier, importer, retail sales
- **Product types:** Motorino electric motorcycles, Motorino electric scooters, electric bicycles, electric skateboards, special-purpose electric vehicles, electric conversions
- **Address:** 240 East 2nd Avenue, Vancouver, British Columbia, Canada V5T 1B7
- **Telephone:** 1-604-331-0555

E.S. Buys, Inc.

- **Business type:** E-commerce
- **Product types:** Gift items, gadgets, holiday and birthday gifts, home and living items (pillows, lamps, etc.), healthy living products (bath scales, exercise equipment, beauty aids, etc.), home security items, spy technology items (listening devices, video cameras), juke boxes, music boxes, Crosley radio products, small nostalgic appliances (popcorn poppers, snow cone machines, etc.), sports and hobby items, Stern pinball machines, full-size arcade games, toys and recreational items (foosball tables, air hockey tables, radio-control toys, folding mountain bikes), travel and automotive items, watches and clocks
- **Address:** P.O. Box 783, Newbury Park, California 91320
- **Telephone:** 805-499-1141

EarthFriendlyMachines.com

- **Business type:** Retail sales
- **Product types:** Electric bicycles, electric scooters, electric motorcycles
- **Address:** 5440 SW Westgate Drive, Suite 320, Portland, Oregon 97221
- **Telephone:** 800-286-8875

E-co-lectric

- **Business type:** Manufacturer, retail sales, wholesale supplier, exporter
- **Product types:** Electric scooters, electric motorcycles
- **Address:** Systems House, Rotherside Road, Sheffield, Derbyshire, United Kingdom S21 4HL
- **Telephone:** 01246 431431
Edge-EV

- **Business type:** Manufacturer, retail sales, wholesale supplier
- **Product types:** Electric bicycles, sealed lead acid batteries, DC to AC power inverters, electric scooters
- **Address:** 81 Francis Street, Cambridge, Ontario, Canada N1T-1B4
- **Telephone:** 519-621-7338

Ekovehicles Pvt. Ltd.

- **Business type:** Manufacturer, retail sales, importer
- **Product types:** Electric scooters, electric vehicles
- **Service types:** Engineering, research, maintenance, and repair
- **Address:** No.10, Brunton Road, M.G. Road Cross, Bangalore, Karnataka, India 560 025
- **Telephone:** 091-080-41240814/815
- **Fax:** 091-080-41142013

EleBike Center Sweden

- **Business type:** Retail sales, wholesale supplier, exporter, importer
- **Product types:** Pogo sticks, electric kick scooters, minibikes, electric bicycles, electric scooters, SurfScooters, AB slides, sports equipment
- **Address:** Kapellgatan 24, S-265 36, Sweden
- **Telephone:** +46-708-855439 +46-42-55439
- **Fax:** +46-708-855438

Electric Bikes Northwest

- **Business type:** Retail sales
- **Product types:** Electric bicycles
- **Service types:** Full service department
- **Address:** 110 North 36th, Seattle, Washington 98103
- **Telephone:** 206-547-4621

Electric Clean Air Cycles

- **Business type:** Wholesale supplier, exporter
- **Product types:** Electric scooters, electric motorcycles, electric bicycles, electric vehicle components
- **Address:** 3765 Delta Circle, Corona, California 92881
- **Telephone:** 909-818-0310
- **Fax:** 603-804-8296
Electric Coast Vehicles Inc.

- **Business type:** Manufacturer, retail sales, importer
- **Product types:** Electric bicycles, electric motorcycles, electric vehicle conversion kits, electric scooters
- **Service types:** Consulting, design, engineering, project development, research, maintenance, and repair
- **Address:** 238 East Esplanade, North Vancouver, British Columbia, Canada V7L 1A3
- **Telephone:** 604-985-1615

Electric Cyclery

- **Business type:** Retail sales
- **Product types:** Electric scooters, electric bicycles, electric vehicle batteries, alternative fuel vehicles, electric motorcycles, electric vehicle components, Bionx motor kits, Optibikes, Goped scooters, Jackal electric bikes, eGO cycles
- **Address:** 900 N. Coast Highway, Laguna Beach, California 92651
- **Telephone:** 949-715-2345

Electric Motorsport

- **Business type:** Manufacturer, retail sales, wholesale supplier, exporter, importer
- **Product types:** Electric motorcycles, electric scooters, electric vehicle batteries, electric vehicle components, hub motors
- **Address:** 2400 Mandela Parkway, Oakland, California 94607
- **Telephone:** 510-839-9376
- **Fax:** 510-832-7010

Electric Ride

- **Business type:** Retail sales
- **Product types:** Electric scooters
- **Address:** P.O. Box 460543, Saint Louis, Missouri 63146
- **Telephone:** 314-563-0304
- **Fax:** 314-298-9699

Electric Rides

- **Business type:** Retail sales
- **Product types:** Alternative fuel vehicles, electric scooters, electric vehicle components, electric vehicles, electric bicycles, rider accessories
- **Address:** 415 NE Santiam Blvd. (mail: 324 NE 4th Ave.), Mill City, Oregon 97360
- **Telephone:** 503-897-3152
Electric Sierra Cycles

- **Business type:** Manufacturer, wholesale, retail sales
- **Product types:** Synergy Cycle electric bike
- **Address:** 302 Pacific Ave., Santa Cruz, California 95060
- **Telephone:** 1-831-425-1593 (toll free 1-877-372-8773)
- **Fax:** 1-831-425-5988

Electric Transportation Solutions, LLC

- **Business type:** Retail sales, wholesale supplier, exporter, importer
- **Product types:** Electric scooters, electric bicycles, electric cars, electric golf carts, solar electric power systems, fuel cell systems
- **Address:** 100 South Bedford Road, Suite 340, Mt. Kisco, New York 10549
- **Telephone:** 866-895-2238

Electric Vehicle Technologies Inc.

- **Business type:** Manufacturer
- **Product types:** Electric bicycles, electric motorcycles, electric scooters, alternative fuel vehicles
- **Address:** 7320 North Linder Ave., Skokie, Illinois 60077
- **Telephone:** 847-673-2718
- **Fax:** 847-675-1827

Electric Vehicles (Thailand) Co., Ltd.

- **Business type:** Manufacturer, retail sales, wholesale supplier, exporter
- **Product types:** Electric bicycles, electric scooters, electric cars, electric vehicle components
- **Service types:** Maintenance and repair
- **Address:** 374, BNK Building, Rama 4 Road, Mahapreuttaram, Bangrak, Bangkok, Thailand 10500
- **Telephone:** (66-2) 236-2020, ext. 302
- **Fax:** (66-2) 237-2002

Electric Vehicles Ireland

- **Business type:** Retail sales, wholesale supplier, importer
- **Product types:** Electric bicycles, electric scooters, electric vehicle conversion kits, electric cars
- **Address:** 33 Strandville Gardens, O’Callaghan Strand, Limerick, Ireland
- **Telephone:** +353- 087-7869631
Electric Wheels Inc.

- **Business type:** Retail sales
- **Product types:** Electric cars, electric scooters, electric bicycles, golf cars, golf carts, neighborhood electric vehicles, low-speed vehicles, mobility vehicles and chairs, lift kits
- **Address:** 1555 12th St. SE, Suite 110, Salem, Oregon 97302
- **Telephone:** 503-485-0588
- **Fax:** 503-485-0590

Electrik Motion

- **Business type:** Retail sales, wholesale supplier
- **Product types:** Electric bicycles, electric scooters, electric vehicle conversion kits, electric bicycle components, electric vehicle components
- **Address:** 7 Tamarac Ave., New York, New York 10956
- **Telephone:** 866-372-6687

Electro Ride Bikes and Scooters

- **Business type:** Retail sales
- **Product types:** Electric bicycles, electric scooters, electric bicycle components
- **Address:** 2807 Jones Ave., Milpitas, California 95035
- **Telephone:** 408-262-8975

Elite Industry

- **Business type:** Wholesale supplier, importer
- **Product types:** All-terrain vehicles, motor scooters, dirt bikes, motorcycles, electric scooters, mobility scooters, portable generators
- **Address:** 150 Commerce Way, Walnut, California 91789
- **Telephone:** 909-595-0850

Eloiz Tomola S.L.

- **Business type:** Retail sales, wholesale supplier, exporter, importer
- **Product types:** Electric scooters, electric bicycles
- **Address:** Hacienda Las Chapas, Avda 9, 175 Marbella, Malaga, Spain 29600
- **Telephone:** +34 952833564
Emerging Vehicles

- **Business type:** Retail sales
- **Product types:** Electric bicycles, electric scooters
- **Address:** One Broadway No. 1400, Kendall Square, Cambridge, Massachusetts 02142
- **Telephone:** 617-583-1393
- **Fax:** 617-758-4101

En-Trade International Corp. Shanghai

- **Business type:** Manufacturer, wholesale supplier, exporter
- **Product types:** Electric bicycles, electric motorcycles, electric scooters, garden items that run on rechargeable batteries
- **Address:** Room 101, No. 58, Lane 168, Qin Chen Road, Minhang Area, Shanghai, China 200011
- **Telephone:** +86-21-54959017
- **Fax:** +86-21-54959019

EPS, Energy Propulsion System Inc.

- **Business type:** Manufacturer, retail sales, wholesale supplier, exporter
- **Product types:** Electric bicycles, electric bicycle components, electric scooters, small wind turbines
- **Address:** 73, St. Georges North, Asbestos, Quebec, Canada J1T 3M7
- **Telephone:** 819-879-0041

ERDM Solar

- **Business type:** Manufacturer, provider of complete solutions, wholesale supplier, exporter, importer
- **Product types:** Produce ERDM solar photovoltaic modules (made with Q cells from Germany); supply solar charge controllers (Outback, Steca), deep-cycle batteries from Surrette, DC/AC power inverters from Outback Power Systems, small wind turbines from Southwest Windpower, stand-alone power systems (island) for remote homes or ranches, grid-tied systems (connected to the Internet), hybrid systems (wind and solar), uninterruptible power supply (UPS) systems; provide turnkey solutions for homes, businesses, communities, and industries
- **Service types:** Installation
- **Address:** Jinete 21 Fraccionamiento El Rodeo, San Andres Tuxtla, Veracruz, Mexico 95765
- **Telephone:** 52-294-9427520
- **Fax:** 52-294-9427524
Esarati Electric Technologies Corp.

- **Business type:** Manufacturer
- **Product types:** Electric motorcycles, electric scooters, electric vehicles
- **Address:** 10900 NE 8th St., Suite 900, Bellevue, Washington 98004
- **Telephone:** 877-843-1989
- **Fax:** 425-990-5981

Esco Sport Product Co., Ltd.

- **Business type:** Manufacturer
- **Product types:** Electric scooters, electric bicycles
- **Address:** 88 Heng Feng Road, Yongkang, Zhejiang, China 315300
- **Telephone:** 0086-571-85584969

EscooterPro

- **Business type:** Manufacturer, exporter
- **Product types:** Electric scooters, electric vehicle batteries, electric bicycles, electric vehicle components
- **Address:** Room 1113, 11/F, Wellborne Community Centre, 8 Java Road, Hong Kong, China
- **Telephone:** (852) 25120093
- **Fax:** (852) 28073287

EV Tech

- **Business type:** Retail sales
- **Product types:** Electric bicycles, solar electric power systems, alternative fuel vehicles, electric cars
- **Address:** 4310 Wiley Post Rd. No. 217, Addison, Texas 75001
- **Telephone:** 972-851-9990
- **Fax:** 972-851-9993

EVdeals

- **Business type:** Manufacturer, retail sales
- **Product types:** Electric scooters, electric bicycles, electric bicycle components, electric vehicle components, electric vehicle conversion kits, sealed lead acid batteries, Currie Technologies US Pro Drive (USPD) conversion kits, brushless motors, Brushless Motor Corporation (BMC) brushless motors, MAC Motors Ltd. motors, gears, custom sprockets, and belt drives
- **Service types:** Design, installation, maintenance, repair, testing
- **Address:** 1032 North St., Plainville, Massachusetts 02762
- **Telephone:** 508-695-3717
- **Fax:** 508-643-0233
EVT Technology Co., Ltd.

- **Business type:** Manufacturer, exporter
- **Product types:** Electric scooters
- **Address:** 66 Hwa-Ya 1 Road, Hwa-Ya Technical Park, Kuei-Shan Hsiang, Taoyuan Hsien Taiwan, China 333
- **Telephone:** +886-3-397-0022
- **Fax:** +886-3-397-2200

EVtransPortal.com

- **Business type:** Market research and consulting in advanced transportation technology
- **Product types:** Electric cars, batteries, electric vehicles, lithium polymer batteries, electric vehicle components, electric motorcycles, electric scooters, electric vehicle drive systems, electric vehicle propulsion systems, electric vehicle parts, hybrid buses, hydrogen fuel cell vehicles, lithium ion batteries
- **Service types:** Consulting, project development, research, site surveys, assessments
- **Address:** 6444 N. Glenwood Ave., Chicago, Illinois 60626

Express Power Products

- **Business type:** Wholesale supplier, importer
- **Product types:** Electric scooters, electric mobility scooters
- **Address:** 9615-111 Ave., Edmonton, Alberta, Canada T5G 0A9
- **Telephone:** 780-453-3754

Green Scene

- **Business type:** Retail sales
- **Product types:** Electric cars, electric bicycles, electric scooters, electric motorcycles, hybrid electric vehicles
- **Address:** 14221 SE McLoughlin, Milwaukie, Oregon 97267
- **Telephone:** 503-659-6622
- **Web site:** http://www.thegreensceneev.com

Green Machines LLC

- **Business type:** Retail sales, wholesale supplier
- **Product types:** Electric scooters, electric bicycles
- **Address:** 5333 SW 75th Street, V131, Gainesville, Florida 32608
- **Telephone:** 352-871-6725
Hills Motors

- **Business type**: Retail sales
- **Product types**: Electric bicycles, electric scooters
- **Address**: 4011 Pacific Blvd., San Mateo, California 94403
- **Telephone**: 650-573-7425
- **Fax**: 650-573-8721

Numotion Inc.

- **Business type**: Wholesale supplier, importer
- **Product types**: Electric scooters, E-vehicle components, electric bicycles, recreational vehicle power systems, electric vehicle conversion kits, sealed lead-acid batteries
- **Address**: 90 Halcyon Drive, Bristol, Connecticut 06010
- **Telephone**: 860-585-6122, ext. 106

Oceanline Scooters & Mobility

- **Business type**: Retail sales, wholesale supplier
- **Product types**: Electric scooters, electric bicycles
- **Address**: 9043 Crawfordsville Road, Indianapolis, Indiana 46234
- **Telephone**: 317-290-0450

Power Assist Products

- **Business type**: Retail sales
- **Product types**: Electric bicycles, electric scooters, electric cars
- **Address**: 1008 Warwick Drive, Macon, Georgia 31210
- **Telephone**: 912-971-4624
- **Fax**: 912-757-8549

R Martin Bikes

- **Business type**: Retail sales, wholesale supplier, importer
- **Product types**: Plug-in electric bicycles, electric motorcycles, electric mopeds, electric scooters, plug-in electric
- **Service types**: Research, maintenance, repair
- **Address**: 2125 Goodrich Ave., Suite B, Austin, Texas 78704
- **Telephone**: 877-680-8400
- **Web site**: http://www.rmartinbikes.com/
Rao Services Inc.

- **Business type:** Exporter, importer
- **Product types:** Alternative fuel vehicles, backup power systems, electric scooters, electric motorcycles, large hydro energy system components, remote home power systems, gas-electric generators, hydrogen-based electric and home heating generators, other fuel-saving products
- **Service types:** Consulting, project development, financial
- **Address:** 2937 41st Ave., 2nd Floor, Suite One, Long Island City, New York 11101
- **Telephone:** 718-726-0411
- **Fax:** 718-726-2118

Synergy Cycle

- **Business type:** Manufacturer, retail sales, wholesale supplier, importer, exporter
- **Product types:** Electric bicycles, the Synergy cycle, electric scooters, electric bicycle components, lithium batteries, lead acid sealed and gelled batteries, iron phosphate batteries, starting lead acid (SLA) batteries, motors for kit installation
- **Address:** 302 Pacific Ave, Santa Cruz, California 95060
- **Telephone:** 831-425-1593 sales, 877-372-8773 service
- **Fax:** 831-425-5988
- **Web site:** http://www.synergycycle.com

Santa Barbara Electric Bicycle Company

- **Business type:** Manufacturer, retail sales, wholesale supplier
- **Product types:** Electric bicycles, electric scooters, electric motorcycles, electric off-road vehicles
- **Address:** 630 Anacapa Street, Santa Barbara, California 93101
- **Telephone:** 866-675-7792
- **Fax:** 805-275-2338

USA-Bike

- **Business type:** Retail sales
- **Product types:** Electric bicycles, electric bicycle components, electric scooters, electric bicycle retrofit kits
- **Address:** P.O. Box 653, Willoughby, Ohio 44096
- **Telephone:** 440-975-9820
- **Fax:** 440-975-9820
X-Treme Electric Scooters

- **Business type:** Manufacturer, wholesale supplier, drop shipper for online businesses
- **Product types:** Electric scooters, electric bicycles, electric mopeds, electric hybrid bicycles, hybrid mopeds, all-terrain vehicles, sea scooters, gas scooters, pocket bikes, x-treme, scooter parts, mobility scooters
- **Service types:** Wholesale supplier, drop shipping
- **Address:** 910 N. 19th Ave. E., Newton, Iowa 50208
- **Telephone:** 402-603-4445
- **Fax:** 641-787-9221
- **Web Site:** http://www.x-tremescooters.com/

ZAP Manufacturers

- **Business type:** Manufacturer, distributor, web retail sales, wholesale supplier
- **Product types:** Electric cars, electric trucks, electric bicycles, electric tricycles, electric scooters, electric motorcycles, electric sea scooters, electric all-terrain vehicles, other low-power electric vehicles, hybrid cars, fuel cell cars, smart cars, advanced transportation cars, ZAP cars, alcohol-powered vehicles, ethanol cars, high-mpg (miles per gallon) cars, Xebra electric cars
- **Service types:** System design
- **Address:** 501 Fourth Street, Santa Rosa, California 95401
- **Telephone:** 707-525-8658
- **Fax:** 707-525-8692
- **Web site:** http://www.zapworld.com
Market Research on Power Li-ion Battery in China 2007 was prepared by the China Social Economic Investigation & Research Center, Beijing, China, and issued on March 29, 2007. The original report is in Chinese.

The first part of the report describes the basic knowledge of lithium-ion batteries and other power batteries, such as lead-acid, nickel-metal hydride, nickel cadmium, and fuel cells. The report points out that lithium-ion power batteries have zero emissions, zero pollution, high energy density, and high cycle life, and these characteristics reflect the expectations related to replacing lead-acid and nickel-metal hydride battery systems in the development and application of power batteries all over the world.

The market analysis of the lithium-ion power battery can be summarized as follows:

- In China, the market for a small capacity of lithium-ion batteries for cell-phones and laptops is being saturated. The large capacity of lithium-ion power batteries has not entered the market yet.

- The lithium-ion power battery, however, is good enough to be applied in electric bikes and electric motorcycles. The electric motorcycle made by Taiwan EVT Electric Motorcycles Company employs a 36-V/100-A•h lithium-ion battery. Its driving range reaches 200 km and has a speed of up to 90–100 km/h.

- In the area of electric automobiles, solid polymer lithium-ion batteries may play a main role in the coming 2–3 years, as compared with the liquid lithium-ion battery. The energy density of the former is 30% higher than that of the latter. The shape of the former is more flexible, which could be strip-like, cylindrical, and prismatic.

- In the area of electric motorcycles, there are mainly three kinds of power batteries: lead-acid, nickel-metal hydride, and lithium-ion. So far, nickel-metal hydride is an ideal power source for electric motorcycles. Issues affecting lithium-ion batteries must be overcome (i.e., fast charging, large current, consistency between unit cells, and safety) before these batteries can be used in electric motorcycles. The requirement for protective electronic boards, a battery management system, and a thermal management system would increase the cost of the lithium-ion power battery.

- Production of electric bikes started in 1998 — at that time, there were 16 companies, and annual production was 58,000 in China. Since then, the
industry of electric bikes has been developing very rapidly; annual growth was 87% on average. In 2006, 19.5 million electric bikes were sold. The competition between electric-bike companies intensifies daily. Survival in the market is difficult for companies with annual sales lower than 20,000–30,000 bikes.

- The lithium-ion power battery pack for electric bikes consists of multi-unit cells in series or mixed-in series and parallel. The problem is that consistency for each unit cell is hard to maintain, which impacts the safety and life of the whole battery pack. Thus, it is critical to keep the lithium-ion battery 100% safe, if a good system for managing the lithium-ion battery pack could be invented.

- Over 300 companies make over 100 million power tools of over 200 kinds. In coming years, the lithium-ion battery will play increasingly important roles in the area of power tools as the European Union and China are further limiting the use of nickel-cadmium batteries.

- The lithium-ion power battery is also finding application in mine-lamp, UPS, and communications.

The market analysis of positive materials for the lithium-ion power battery:

- LiCoO\(_2\) is the main positive materials for the lithium-ion battery. Since 1990, the lithium-ion battery has been commercialized in many developed countries, such as Japan, the United States, France, and Germany. In China, the lithium-ion battery had been commercialized by the end of 20\(^{th}\) century. The lithium-ion battery with LiCoO\(_2\) is being developed with the goals of longer life, higher capacity, and higher safety. The Chinese LiCoO\(_2\) industry has to make significant efforts in research and development of new products to be competitive and keep development sustainable.

- The LiMn\(_2\)O\(_4\) lithium-ion battery is finding applications in portable electronics, communication, military equipment, and transportation. The batteries could be used as energy-storage devices in applications for exploring wind and solar energy.

- The LiFePO\(_4\) lithium-ion battery offers good safety and performance in a high-temperature environment, as well as good capacity and low cost (which is only one-quarter that of LiCoO\(_2\)). The LiFePO\(_4\) lithium-ion battery is finding application in energy-storage devices for solar- and wind-generator systems, UPS, power tools, electric vehicles, medical equipment, toys (remote electric toy planes, toy vehicles, and toy boats, for example), and others.

- For the lithium-ion power battery, LiMn\(_2\)O\(_4\), LiFePO\(_4\), and LiMn\(_x\)Ni\(_y\)Co\(_{1-x-y}\)O\(_2\) will share the market as positive materials in the coming three years. After
In three years, LiFePO₄ will occupy a much bigger market. In three years, the demand for LiFePO₄ is estimated to be over 10,000 tons/year.

- So far, the main competition for LiFePO₄ in China comes from Valence Technology, Inc. (USA); A123 (USA); and Tianjin STL Energy. However, most of the LiFePO₄ companies (e.g., Huannan Reshine and Pulead Technology Industry Co., Ltd.) have stability (consistency) issues between batches of production.

The sources distribution of raw materials for the lithium-ion power battery are summarized below:

- Lithium sources: Lithium ore deposition in China is mainly distributed in Sichuan (51.1%), Jiangxi (29.4%), Hunan (15.3%), and Xinjiang (3%), and the rest (only 1.2%) is distributed in Henan, Fujian, and Shanxi provinces. Lithium sources from salt lakes are mainly distributed in Qinghai, Tibet, and Hubei; among them, 80% of lithium from salt lakes is in Qinghai.

- Cobalt sources: Sources of cobalt in China are limited; 30% of cobalt is from Gansu province.

**TABLE 1** Production of Secondary Batteries in 2002–2006 in China

<table>
<thead>
<tr>
<th>Year</th>
<th>Lead-Acid Battery Production (million unit)</th>
<th>Nickel-Metal Hydride Battery Production (million unit cells)</th>
<th>Nickel-Metal Hydride Battery Export (million unit cells)</th>
<th>Nickel-Cadmium Battery (million unit cells)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>500</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2003</td>
<td>600</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2004</td>
<td>750</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2005</td>
<td>900</td>
<td>960</td>
<td>870</td>
<td>350</td>
</tr>
<tr>
<td>2006</td>
<td>1,005</td>
<td>1,100</td>
<td>960</td>
<td>430</td>
</tr>
</tbody>
</table>

**TABLE 2** Growth of Demand for Lithium-Ion Power Batteries in 2001–2007 in the Global Market

<table>
<thead>
<tr>
<th>Year</th>
<th>2001</th>
<th>2002</th>
<th>2003</th>
<th>2004</th>
<th>2005</th>
<th>2006</th>
<th>2007</th>
</tr>
</thead>
<tbody>
<tr>
<td>Growth in Demand (%)</td>
<td>8.3</td>
<td>9.2</td>
<td>10.1</td>
<td>11.6</td>
<td>12.7</td>
<td>13.6</td>
<td>15.3</td>
</tr>
</tbody>
</table>
### TABLE 3  Production and On-Road Number of Automobiles, Motorcycles, and Electric Bikes in 2001–2007 in China

<table>
<thead>
<tr>
<th>Year</th>
<th>Automobile Production (10^6)</th>
<th>On-Road Automobiles (10^6)</th>
<th>Motorcycle Production (10^6)</th>
<th>On-Road Motorcycles (10^6)</th>
<th>Production of Electric Bicycles (10^6)</th>
<th>On-Road Electric Bicycles (10^3)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>2.344</td>
<td>18.02</td>
<td>9.96</td>
<td>47.6</td>
<td>0.4</td>
<td>-</td>
</tr>
<tr>
<td>2002</td>
<td>3.251</td>
<td>20.53</td>
<td>11.5</td>
<td>51.0</td>
<td>1.6</td>
<td>-</td>
</tr>
<tr>
<td>2003</td>
<td>4.444</td>
<td>23.83</td>
<td>15.0</td>
<td>60.0</td>
<td>4.0</td>
<td>-</td>
</tr>
<tr>
<td>2004</td>
<td>5.074</td>
<td>27.42</td>
<td>14.75</td>
<td>67.5</td>
<td>6.75</td>
<td>13.0</td>
</tr>
<tr>
<td>2005</td>
<td>5.708</td>
<td>35.0</td>
<td>17.24</td>
<td>76.3</td>
<td>12.11</td>
<td>23.2</td>
</tr>
<tr>
<td>2006</td>
<td>7.280</td>
<td>41.0</td>
<td>21.45</td>
<td>83.5</td>
<td>19.5</td>
<td>37.5</td>
</tr>
<tr>
<td>2007</td>
<td>8.50</td>
<td>47.5</td>
<td>25.4</td>
<td>94.0</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

(Prediction)

### TABLE 4  Growth in Demand for Electric Bikes, Power Batteries for Electric Bikes, Production of Batteries for Electric Bikes, and Exportation of Power Tools in 2001–2007 in China

<table>
<thead>
<tr>
<th>Year</th>
<th>Growth in Demand for Electric Bicycles (%)</th>
<th>Growth in Demand for Electric Bicycle Batteries (%)</th>
<th>Growth in Demand for Electric Bicycle Batteries (%)</th>
<th>Growth in Exportation of Power Tools (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>36.5</td>
<td>41</td>
<td>32.3</td>
<td>10.2</td>
</tr>
<tr>
<td>2002</td>
<td>300</td>
<td>282</td>
<td>216.4</td>
<td>11.7</td>
</tr>
<tr>
<td>2003</td>
<td>150</td>
<td>163</td>
<td>137.5</td>
<td>12.8</td>
</tr>
<tr>
<td>2004</td>
<td>68.8</td>
<td>65</td>
<td>58</td>
<td>13.6</td>
</tr>
<tr>
<td>2005</td>
<td>79.4</td>
<td>81</td>
<td>76</td>
<td>15.9</td>
</tr>
<tr>
<td>2006</td>
<td>61</td>
<td>59</td>
<td>67</td>
<td>17.6</td>
</tr>
<tr>
<td>2007 (prediction)</td>
<td>59</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2008 (prediction)</td>
<td>63</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
Information about selected lithium-ion battery companies is summarized below:

1. Suzhou Phylion Battery Co., Ltd.

Suzhou Phylion is a battery technology corporation set up by Legend Capital Co., Ltd.; Institute Biophysics Chinese Academy of Sciences; and Chengdu Diao Group. The company has 82 million RMB in capital, over 400 employees, and production capacity of 36 million A•h/yr.

2. Thunder Sky Battery Limited

Thunder Sky Battery Limited (TS) is a high-tech manufacturer that is the first company in the world to successfully replace Polyvinylidene Fluoride (PVDF) by using solvent binder in the production of rechargeable lithium-ion batteries with high capacity and high power. Since its foundation in 1998, TS has gained a number of patents in over 26 countries and product areas for its original lithium-ion power battery technology, which is a patented solid-state lithium-ion power battery based on a liquid lithium-ion battery and solid polymer lithium-ion battery.

TS considers its lithium-ion battery with high power, high capacity, and high voltage not only the ideal energy replacement for fuel and the perfect traction energy source for environmental protection transportation tools, but also the optimum power for mobile energy, solar energy, wind energy, and other multi-power systems in military use. The TS lithium-ion battery is authorized by the U.S. Department of Transportation as a safe battery and is therefore allowed to be shipped worldwide. TS is the only company to be awarded this certification from the United States. Known as “non-explosive battery” since its first entry into market in 1998, the TS battery has been used as a main source of power in tourist submarines and regular submarines and has been extremely successful in deep-sea applications of high-power, high-capacity lithium-ion batteries. TS battery has an excellent reputation in Europe, Asia, Africa, and North America.

With its fast expansion, TS moved to its new base in September 2006, and it will carry out complete automatic production at large scales, which will increase the yearly output capacity from 150,000,000 A•h to 1,500,000,000 A•h. To meet the increasing demands of overseas customers, TS will build a joint-venture factory in the United States and Finland that will work as the production and service center of TS in Europe and North America. At present, an electric bus using TS lithium-ion batteries has started operation in North America and Finland. Local Shenzhen government has approved the use of the TS battery in the electric bus, and in the near future, the TS battery will be used in electric vehicles worldwide, once the United States and Finland start the production of EV buses.

By applying its philosophy to “obtain one percent progress every day,” TS will make the needed improvements in quality and service for its loyal customers to realize its goal to “be beneficial to people and be profitable to enterprise.”
3. **Huanyu Power Source Co., Ltd.**

With its headquarters in Xinxiang, Henan, Huanyu Power Source Co., Ltd., began its main business of R&D, manufacturing, and distribution of secondary batteries in 1982. Huanyu has more than 10,000 employees, among them 400 who are dedicated to research.

Huanyu has established a high-tech industrial park engaged in the production of four series of batteries (namely, nickel cadmium, nickel hydride, lithium-ion, and lead acid batteries) in more than 100 cell phone models, with a daily capacity in excess of 2 million secondary batteries in these models. The industrial park is the largest production base of secondary batteries with the widest range of models in China.

4. **Qing Dao Aucma Newpower Technology Co., Ltd.**

Qing Dao Aucma New Power Technology Co., Ltd., was established and is financed by the main shareholder, Qingdao Aucma Co., Ltd. This high-tech company develops new energy products in the field of environmental protection. With registered capital of ¥90 million and total investment of over ¥200 million, its main products have been listed in the national project of “Two Hi-Tech and One Refinement” (industrializing high-tech products, remodeling the traditional enterprise with high-tech products, and refining the product structure). With the support of the state-class enterprise technical center and the state high-tech industrialization policy, Qingdao Aucma is industrializing and developing high technology while maintaining its own intellectual property rights. Qingdao Aucma is devoted to developing and producing the key parts needed for the environmental protection of an energy lithium-ion battery cell, including prismatic, cylindrical and steel shell, aluminum shell, and soft-package types of batteries, which can be widely used in the mobile telephone, battery, laptop computer, portable machine battery, electric toy, and power battery industries, among others. The company can also design and produce special types of battery cells as required. The company has successfully passed ISO9001 quality management system certification and is managed strictly according to ISO9001 standards. The products have CE certification. According to appraisals by outside experts, all performance data of Qingdao Aucma’s products are world-class. The company’s lithium-ion battery cell has the superior characteristics of high capacity, long cycle life (700–800 times), and low self-discharge rate, among other attributes. Aucma New Power will uphold the principles of Aucma Group Good, which include ensuring cooperation and mutual development, presenting reliable products with reliable moral quality, and striving for the great development of the Chinese energy industry in the new century.

5. **Wuhan Lixun Power Corp., Ltd.**

Wuhan Lixun Power Corp., Ltd., is a new, major, national-level and high-technology enterprise established in May 1993. It is located in the Great Wall Innovation Scientific and Technological Garden of Wuhan East Lake High-tech Developing Zone. This location is characterized by a high intellectual concentration in the Optical Valley and includes a 30,000-m² workshop and 24 self-design lithium battery production lines that produce 20,000 pieces annually (the output of Li/MnO₂ button batteries ranks the third in the world); the output of lithium batteries is 1,800 pieces and 80,000 sets of programmed testers. Wuhan Lixun Power Corp., Ltd., has
demonstrated itself to be a professional lithium battery base for those engaged in the study, production, and trade field of Li/MnO₂, Li/SOCI₂, and lithium-ion batteries, as well as a programmed battery tester.

At the end of 2005, a new workshop located in the Great Wall Innovation Scientific and Technological Garden of Wuhan East Lake High-tech Developing Zone was established, occupying an area of 930 m², for the production of charged lithium batteries. It was put into production in February 2006. The new workshop has not only increased production capability and satisfied the increasing market demand, but it also has built a solid foundation for the construction of large-scale, industrialized production of lithium batteries.

The product manufactured by the corporation is listed as one part of the state council Torch Plan, an industry test project of State Economic and Trade Commission, a major new product special project of Hubei Province, and a major new product development project of Wuhan. The company owns a state patent and a utility model of more than 20 items in terms of series lithium-ion batteries. The company has been listed as a key electromechanical product export enterprise by Hubei Province; the products manufactured by the company are exported to Europe, North America, Southeast Asia, Taiwan, and Hong Kong.

6. Tianjin Lishen Battery Joint-Stock Co., Ltd.

Tianjin Lishen Battery Joint-Stock Co., Ltd., which is situated in Tianjin Huayuan Hi-Tech Industry Park, occupying a total area of 85,000 m², has a registered capital of 600 million RMB, and its total investment has reached 1.5 billion RMB. Lishen has imported advanced automatic equipment from abroad. As of 2004, it had already achieved an annual production capacity of 200 million cells, which consist of more than 100 specifications, ranging from the cylindrical lithium-ion battery (LIB) to the prismatic LIB, laminated LIB, and lithium-ion polymer (LIP). Relying on its independent intellectual property rights, with innovation-oriented organizational and supporting policies, Lishen has become one of the largest lithium-ion battery manufacturers and possesses the most advanced technology in China. The world-renowned Forbes magazine, Chinese version, ranked Lishen at the 8th position on the “List of Most Potential Enterprises” in China 2006.

Since its founding, Lishen has been dedicated to the concepts of “Developing science and technology by the people and for the people; Focusing on management; putting quality the top priority; Pursuing verity and innovation.” The quality and performance of Lishen cells are world-class. Meanwhile, Lishen has proudly obtained the certification of ISO9001:2000, CE, UL, and ISO14001. The successes associated with these third-party certifications have paved a way for Lishen to get into the international and domestic markets. So far, Lishen has supplied batteries to multi-national corporations (like Motorola ESG and Samsung). At present, Lishen has set up branches in North America, Europe, Korea, and Hong Kong, establishing a powerful worldwide marketing network.

In the industrialization process, Lishen is aware of the importance of independent intellectual property rights for core technology. Therefore, it has always attached great importance to technology research. Investment on R&D is increasing. Lishen has already set up a Postdoctoral
Workstation and a National Technology Center. In 2005, it established a world-class Safety Test Center.

7. CITIC GUOAN Mengguli Corporation (MGL)

Located in Beijing Zhongguancun Science Park, CITIC GUOAN Mengguli Corporation (MGL) is engaged in the research, development, and production of new composite metal oxide materials and high-energy-density lithium-ion secondary batteries. MGL is invested in primarily by CITIC GUOAN Group, a wholly owned subsidiary of China Zhongxin Group (CITIC). The CITIC GUOAN Group has operations in industries including information technology, new materials, mineral resource surveying, tourism, and real estate. Ratified by Deng Xiaoping, CITIC was founded in October 1979 by Rong Yiren, former Vice Chairman of the Peoples Republic of China. After more than 20 years of growth, CITIC is now a large-scale international enterprise group with total assets of ¥700 billion.

MGL is China’s largest manufacturer of the lithium-ion cathode material LiCoO₂ and is first in line to market the new cathode materials LiMn₂O₄ and LiCo₀.₂Ni₀.₈O₂. Being quality-oriented, MGL has been certified to both of China’s New and High-Tech Enterprise standards and to ISO9001:2000. MGL’s unique synthesis method simply and efficiently produces cathode materials of superior electrochemical performance and reliability in an environmentally friendly way. Since incorporation, MGL has smashed the monopoly of China’s lithium-ion battery cathode materials market held by foreign manufacturers and now stands at the forefront of the industry. Besides cathode materials, MGL also produces high-capacity, high-energy-density lithium-ion secondary batteries for power and energy storage, with capacities ranging from several ampere-hours to several hundred ampere-hours. As China’s first and only power battery manufacturer, MGL is now setting the global pace by presenting high-capacity lithium-ion secondary batteries, which have been applied successfully to Beijing’s fleet of trial electric buses.

To ensure sustainable and steady development, MGL has built up a modern R&D department in Beijing. Through the combined efforts of MGL staff, MGL is able to contribute more and more to social progress and development.

LiCoO₂, LiMn₂O₄, and LiCo₀.₂Ni₀.₈O₂ are the core products of MGL’s Materials section. These oxide materials are indispensable to high-voltage (4 V) and high-energy-density lithium-ion secondary batteries. Over the past 10 years, lithium-ion secondary batteries have taken the place of NiMH and NiCd secondary batteries in a wide variety of applications, including mobile phones and laptop computers.

Instead of the commonly used solid-state synthesis method, MGL has adopted a unique method to synthesize materials that is a highly efficient, simple process with zero emissions and low energy consumption. Feedback from lithium-ion battery manufacturers in China and abroad indicates that MGL’s battery cathode materials are excellent and steady electrochemical performers. MGL is China’s largest lithium-ion cathode materials manufacturer and holds a competitive and leading position in the global market. However, despite the rapid development
of lithium-ion batteries over the last ten years, limited cobalt resources and poor thermal stability of LiCoO$_2$ could restrain the practical scope of lithium-ion batteries.

With this in mind, and with the steady support of Chinese State and local governments, MGL has focused on developing new lithium-ion battery cathode materials, notably spinel LiMn$_2$O$_4$ and layered LiCo$_{0.2}$Ni$_{0.8}$O$_2$. Experiments have proven that the superior thermal stability and steady charge-discharge performances of LiMn$_2$O$_4$ and LiCo$_{0.2}$Ni$_{0.8}$O$_2$ qualify them as suitable cathode materials for various types of lithium-ion batteries. Recently, LiMn$_2$O$_4$-based and LiCo$_{0.2}$Ni$_{0.8}$O$_2$-based lithium-ion batteries have been applied in a variety of energy-saving and environmentally friendly industries. China is poor in cobalt deposits but boasts large deposits of manganese and nickel. MGL is dedicated to developing China’s lithium-ion battery materials industry based on its pioneering synthesis method and to contributing more to the development of the communications industry and new energy and environmentally friendly industries.

Differing from NiMH and NiCd secondary batteries, lithium-ion secondary batteries are a ready source of high voltage (4 V), small size, and lightweight power. Offering greater flexibility under different temperatures, they suffer no memory effects and create minimal pollution. At present, lithium-ion secondary batteries have an energy density two to three times higher than that of lead acid batteries and around twice as high as NiMH and NiCd batteries. Small lithium-ion batteries have been widely applied to small high-end electronic devices, such as mobile phones and portable computers. With the progress of chemistry and materials science, commercialized lithium-ion batteries will offer greater improvements in performance and an expansion of their applications. These developments are due to the important role played by the physical-chemical properties of cathode materials, separators, and electrolytes in the reliability of lithium-ion batteries; in addition, carbon has realized only one-tenth of its theoretical capacity as an anode material. Therefore, new organic, inorganic, and metallic compounds will improve the physical-chemical performances of lithium-ion batteries and expand their applications, while solid and inorganic electrolyte will drastically improve the reliability and safety of lithium-ion batteries.

Recently, MGL has independently developed high-capacity lithium-ion batteries and successfully applied them to Beijing’s trial fleet of electric buses. Experiments indicate that new lithium-ion batteries are expected to speed up the industrialization of electric vehicles and show great potential in such applications as mobile communications, nighttime power storage, wind- and solar-power storage, backup emergency power, backup power for vehicles, and portable power.

As the agent of many vital state and provincial research projects, MGL has focused on the R&D of battery technologies when developing its materials section. During the past 10 years, lithium-ion power batteries for electric vehicles have been a global focus, and the aim is now to industrialize electric vehicles. MGL’s high-capacity lithium-ion batteries will ease pressing energy consumption concerns for urban transportation and solve issues of pollution. This will pave the road for China’s development of an innovative automobile industry.
8. TCL Hyperpower Batteries, Inc.

Founded in 1999, TCL Hyperpower Batteries, Inc., is a subsidiary company of TCL Corporation. It specializes in the design and manufacturing of high-energy lithium-ion batteries. The company has been investing its resources in the development of core technologies and processes by building a strong team of research and development (R&D), quality control, Professional Engineering (P.E.), and management, and TCL is constantly upgrading its manufacturing facilities. TCL has become a leading designer, manufacturer, and supplier of lithium-ion battery cells in China.

The company emphasizes the development of intellectual property and possesses its own core technology patents. It has ISO9001/2000, ISO14001, UL, CE, and RoHS certification. Six sigma management is widely employed for improving the processes and refining TCL’s expertise toward zero-defect production.

TCL’s leading technology, process-engineering capability, manufacturing infrastructure, and management strength enable it to provide a unique scope of total battery solutions and to add value to its customers.

9. China Powerel Battery Co., Ltd.

China Powerel Battery Co., Ltd., a high-tech company specializing in R&D, manufacture, and sales of rechargeable lithium-ion polymer battery and safety power supply, was established in April 2003. The headquarters is in Beijing Zhongguancun Science & Technology Park.

China Powerel has high-throughput and advanced technology in polymer lithium-ion batteries and implements a scientific quality control system of ISO9001 and Lean Manufacturing. The company’s products have been certified by the organizations of CE, UL, and SGS. The testing center is self-contained and has the capability to inspect electrical property and security according to international and industry standards. China Powerel forged a strategic alliance with enterprises that engage in new materials R&D and in the design of protection circuits. An assembly line for battery configuration has been set up to provide integrated power solution to its customers. The daily throughput is 50,000 A•h, and the company is fully capable of offering fast, effective service to its customers.

The company’s products range from tens of milliampere hours to dozens of ampere hours; the shape and dimension can be varied to meet customer requirements. The discharging rate of the power battery is up to 15°C. The application fields include mobile products, digital products, consumer electronic products, electric tools, electric bicycles, electric cars, aero-models, toys, miner’s lamps, pharos, medical devices, and military equipments.

Its sole subsidiary company — China Power Battery Technology Co., Ltd. — was established in September 2005 and is engaged in R&D and manufacturing power batteries with features of high capacity, high power, and high security. Applications include electrical bicycles, electrical cars, electrical tools, and aero models.
The company’s goal is to develop into a integrated enterprise with core competency and international fame in the field of the rechargeable lithium-ion batteries, taking system innovation as a guidance, technology innovation as a base, service innovation as a means, and capital expansion as the impetus.

10. Zhejiang Xinghai Energy Technology Co., Ltd.

Zhejiang Xinghai Energy Technology Co., Ltd., is located in Taihu Road Eco & Tec Development zone, Changxing County Zhejiang, China. It specializes in producing cylindrical lithium-ion batteries, motive lithium-ion batteries, and electric-bicycles powered by lithium-ion batteries. At present, annual production capacity is 5 million cylindrical lithium-ion cells, 100,000 packs of motive lithium-ion batteries, and 120,000 of e-bicycles driven by lithium-ion batteries. These batteries are widely used in various areas, including mobile phone batteries, power tools batteries, wireless earphone batteries, blue tooth technology, computers, digital cameras, video cameras, and electric vehicles, for example.

The company’s e-bicycle with lithium-ion batteries adopts batteries with lightweight metal in positive materials. Such batteries are favored because they offer safety, long cycle life, good discharging ability at high load, resist high temperature, offer stable charging and discharging performance, and are environmentally friendly.

11. Shanxi Guangyu Power Sources Co., Ltd.

Shanxi Guangyu Power Sources Co., Ltd., was established in 1988. It is a high-technology company that focuses on developing and manufacturing powerful LED, LED lighting products, lithium battery LED cap lamps, and power lithium battery packs. The company’s lithium batteries and powerful LED lighting products have already become world famous. Shanxi Guangyu Power Sources Co., Ltd., is good at powerful LED encapsulation and application. As a brand, Jiebell products have already been used in different fields, like roads, tunnels, underground mines, offices, and workshops. They are both for indoor lighting and outdoor lighting. Power lithium battery packs are used widely for electric bicycles.

With many years of development, the quality of the products and company management of Shanxi Guangyu Power Sources Co., Ltd., have entered into a new stage. The company has passed the Quality Management System Certificate ISO9001 and Environmental Management System Certificate ISO 14000. It also gained many distinctions:

- “The Key Enterprise of Creating Famous Brand in China” by the Ministry of Agriculture of the People’s Republic of China
- “Contract Abiding and Trustworthy Enterprise” and “The Enterprise of Creating Famous Brand in Shanxi” by the State Administration for Industry and Commerce
- “High Technology Enterprise” the by Department of Science and Technology, Shanxi Province

F-11
• “AAA Class Trustworthy Enterprise” recognized by the Agriculture Bank of China, Shanxi Branch

• Shanxi Guangyu Power Sources Co., Ltd., recognized as a technology center of Shanxi Province

• The brand “Jiebell” is recognized as a famous brand by China’s Administration of Industry and Commerce Bureau in Shanxi Province

• LED civil lights are considered to be power-saving architectural products by Shanxi Construction Office and have been awarded the certificate of New Technology in Chongqing Civicism by Chongqing

• Company Executive Officer (CEO) serves as Vice-Chairman Member of Solar Energy Photovoltaic Lighting Committee in China Illuminating Engineering Society

• CEO serves as A Commissioner of Semiconductor Illumination in China Association of Lighting Industry

• Member of “Lighting Africa,” which was initiated by the World Bank Group (International Finance Corporation-World Bank, or IFC-WB)

• CEO serves as Editor of LED Road Lighting Standard in China

To stir the development of the LED industry, Shanxi Guangyu Power Sources Co., Ltd., invested RMB 500 million for Shanxi Guangyu Photoelectron Industry Garden, which occupies 300,000 m² of manufacturing space. The company used the most advanced encapsulation product lines for high-power LED and application lines for LED lighting products.

Shanxi Guangyu Photoelectron Industry Garden is expected to become the largest production base for single powerful LED and LED lighting products and will be manufactured with advanced technology and have the highest quality. The production value is estimated to be up to RMB 10 billion. The products are expected to contribute significantly to energy-saving efforts around the world.

12. Tianjin Hang Li Yuan Technologies, Inc.

With the establishment of cooperation between Tianjin DaMing Vehicle Industry, Ltd., and the Institute of Chemical Physics power supply of the Chinese space group, Tianjin Hang Li Yuan Technologies, Inc., was established with an investment of ¥300 million in 2004.

On the basis of technology of a power supply plant for space flight, a vanguard team was formed to study lithium-ion batteries. Hang Li Yuan insists on scientific management and technological innovations to offer the best products for clients and careful attention to detail. The company adheres to the ISO9000 quality system to strengthen quality management and remain
competitive. The company also initiated the “5Star” system to award employees with high production to improve staff quality and foster a good and healthy company image.

The company primarily produces and deals with drive lithium-ion rechargeable batteries. Production has reached 10,000 A•h each day, at a capacity of 5,000 A•h daily. The present production system can be classified into four categories: LiCoO₂ system, LiMn₂O₄ system, LiFePO₄ system, and three elementary material systems. The production model includes 3-, 3.5-, 4.5-, 5-, 7-, and 10-A•h units. As a power supply, the product has wide applications, including electric bikes, electric autobikes, electric cars, electric implements, mobile telephones, laptop computers, digital cameras, electronic apparatus, and medical instruments. At the same time, the company can also produce different styles of batteries to meet customer needs.

13. Suzhou Dinet Energy Tech Co., Ltd.

Suzhou Dinet Energy Tech Co., Ltd., was founded on November 18, 2004. It focuses on high-energy green power: lithium-ion batteries, solar cells, and power sources.

14. Shuang Yi Li (Tianjin) New Energy Co., Ltd.

Shuang Yi Li (Tianjin) New Energy Co., Ltd., was founded by Japan DKS, Tianjin Yiqin Group, and Japan ENAX. By applying the technology of polymers from DKS and lithium-ion production from ENAX, it produces lithium-ion polymer batteries and power batteries for electric bikes, power tools, UPS, electric vehicles, and hybrid electric vehicles.

15. Shenzhen Xingke Professional Li-ion Battery Co., Ltd.

Shenzhen Xingke Professional Li-ion Battery Co., Ltd. (XKTD), was invested in and founded by the Shenzhen Rongxing Group and is a high-tech enterprise engaging in the R&D, manufacturing, and marketing of lithium-ion polymer batteries.

XKTD produces a wide range of lithium poly batteries to meet the needs of various electronic devices, including Bluetooths, MP3/MP4, cellular mobile phones, DVDs, palmtops, notebooks, computers, personal data assistant (PDA), digital cameras, camcorders, electronic toys, and tools. XKTD’s flexible manufacturing capabilities and the use of latest technology enables custom designs in a timely and cost-effective way.

XKTD highly values innovative products, reliability, and quality, as well as comprehensive customer services, as the means of maintaining its competitiveness and directing the development in today’s marketplace. Its R&D department consists of a team of more than 20 engineers, including electrics matching and testing senior engineers, PCB (printed circuit board)-designing senior engineers, and battery decoding experts. With its professional knowledge and abundant experience, the company says that it provides customers with reliable, steady, and trustworthy products.

In addition, XKTD employs rigorous quality control procedures (e.g., IQC, IPQC, OQC, FQC, QA) associated with a modern management system and has the approvals of ISO9001:2000, CE,
The company maintains quality assurance throughout each of its research and production links, enabling it to supply reliable products to customers.


Jiangxi Meiya Energy Co., Ltd., relies on the R&D of Nanchang University. Its core products are lithium-ion power battery and packs. Its production is 10 million A•h/yr.


Tianjin Blue Sky Double-cycle Tech. Co., Ltd., founded by China Electronic Tech Group Corporation and Tianjin Metallurgical Group Co. Ltd., is a high-tech enterprise.

With a registered capital of 93 million RMB, it specializes in the research, development, and marketing of lithium-ion batteries and electric-bikes. The company with a cogent technical capacity undertakes the electric vehicle project of the National 863 Program and a number of Tianjin’s key projects; its products include lithium-ion batteries, efficient electric machines, controllers, and electric-bikes and related parts.

Of its total 50 researchers, more than 10 are professor-level senior engineers, and the engineering staff makes up 45% of its total employees.

18. Hunan Haixing High-tech Power Battery Co., Ltd.

Hunan Haixing High-tech Power Battery Co., Ltd., is one of the leading corporations professionally developing lithium-ion power batteries in China. The company is supported by advanced technology and equipment, as well as an excellent team of designers and researchers, who consist of professionals specializing in lithium-ion batteries from abroad, and experienced technicians.

The company was established in May 2006, with a total investment of 50 million. The company is located in Hunan Taishang Developing Zone in Wang Cheng County. The company has been well managed and has developed a variety of batteries with reliable performance and safety, which led to ISO9000 qualification and CE Certification, as well as other credentials by the Chinese Authority.

With different capacities and dimensions, Hunan Haixing offers customers a variety of choices; for example, it can provide batteries with capacities ranging from 1,600 mA•h to 50 A•h. Products can be applied in electric tools, notebooks, electric motorcycles, electric vehicles, miner’s lamps, and portable equipment. The company can also provide other types of lithium-ion batteries of different capacities and dimensions, depending on customer needs.

19. DLG Battery (Shenzhen) Co., Ltd.

Founded in 2001, DLG Battery Co., Ltd., specializes in the research, manufacture, and marketing of rechargeable batteries and relevant products, such as lithium-ion, nickel-metal hydride, nickel-
cadmium, battery chargers, and flashlights. With factories located in Shanghai and Jiangmen, DLG Battery provides OEM (original equipment manufacturers) manufacturing services and has promoted successfully three brands of batteries and relevant products in China’s consumer markets, namely “CISHIDAI,” “DELANG,” and “DLG.”

DLG Battery (Shenzhen) Co., Ltd., specializes in conducting research, manufacturing, and marketing batteries and related products, including nickel-metal hydride, nickel cadmium, and lithium-ion batteries, and battery chargers. With its advanced manufacturing equipments, scientific operational believes, well-trained personnel, and quality products, DLG Battery has created an image of “battery expert” in the industry and developed quickly over the past few years. At present, DLG Battery has more than 100 major agents in mainland China, and its sophisticated distribution networks cover almost every province. Meanwhile, its products are well received in South and North America, Europe, Asia, and Oceania.

DLG Battery (Shanghai) Co. Ltd. is one of the top producers of cylindrical rechargeable lithium-ion batteries in China. It was founded in October 2001 and located in one of China’s most dynamic regions — Shanghai — occupying a total area of 36,000 m² and a total construction area of 10,000 m². DLG Shanghai specializes in researching, manufacturing, and marketing rechargeable batteries, especially high-rate cylindrical lithium-ion batteries and polymer batteries, and its products are widely used in electrical tools, digital cameras, video cameras, portable DVD players, notebook PCs, MP4 players, and mobile communication equipment. DLG Shanghai is a qualified supplier to some world-renowned companies, such as LG Electronics. In June 2006, DLG Shanghai joined with Peak Energy Solutions, Inc., an American company with advanced technology in large format battery manufacturing, to develop power Lithium Iron Phosphate (LIP) batteries.

The R&D Center of DLG Shanghai consists of more than 30 senior engineers with PhD or Master’s degrees and is technically backed up by such research institutions as the University of Wollongong in Australia, Shanghai Jiaotong University, and Shanghai University, among others.

DLG Shanghai has been certified with “ISO9001:2000” Quality Management System in May 2004, and it acquired CE and UL certificates and passed ROHS tests. In 2004, DLG Shanghai was ranked “New and High-Tech Enterprise of Shanghai.”

Over the years, DLG has made considerable progresses in promoting the “DLG” brand in overseas markets. On the basis of the principles of equality and mutual benefit, the company has cooperated well with its partners worldwide and has built extensive distribution networks in Japan, Republic of Korea, Malaysia, Germany, Australia, New Zealand, Brazil, and others. DLG says that it welcomes partners worldwide to join it in exploring the world market and sharing in its continued growth and success.